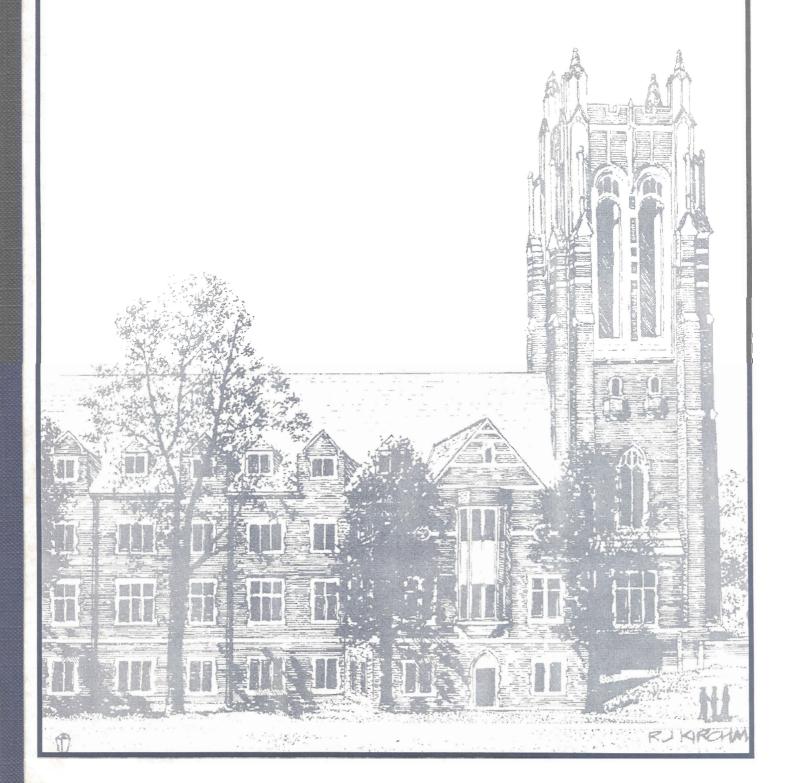


UNIVERSITY OF RICHMOND

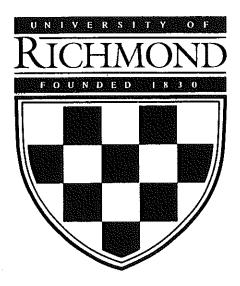
# FACTBOOK



# **UNIVERSITY OF RICHMOND**

# 1998 FACTBOOK

Ninth Edition - December 1998



Published Annually by the

Office of the President University of Richmond, Virginia 23173

Telephone: (804) 289-8100 Fax: (804) 287-6540

### **PROLOGUE**

This report updates much of the data presented in the 1997 Factbook. The document identifies the University's absolute position, and in many cases the institution's comparative position in relationship to peer institutions. Again this year, there may be some slight inconsistency in the figures in a few of the charts. This is a result of the timing difference in collecting some of the data for the Factbook.

The University's planning document, *Engagement In Learning*, is for the fourth and final year the focus of this year's *Factbook*. *Engagement In Learning*, approved by the faculty and the Board of Trustees in fall 1994 presents 75 goals that seek to move the institution toward even higher levels of achievement. This report makes a very positive statement about the University's current position in relation to its list of comparative colleges and universities. What is not captured in this report is the success the University has enjoyed in reaching many of the goals endorsed by the faculty and trustees in the fall of 1994. Information concerning the status of the 75 goals presented in *Engagement In Learning* is published in May of each year.

The 1998 Factbook is divided into two primary sections. The first section, "A Profile of the University," presents a snapshot of several University characteristics. The second section, divided into seven parts, expands on much of the data shared in the summary, but does not attempt to analyze the exhibits included in each part.

Should you have questions regarding the report, or the manner in which the data was gathered or is presented, please call me.

Thank you for your interest in the University of Richmond and this report.

Ms. Judy M. Wilkinson Administrative Assistant to the President and Coordinator of Institutional Research.

December 1998

### 1998 TABLE OF CONTENTS

SECTION I: A PROFILE OF THE UNIVERSITY iv-xviii
SECTION II: THE UNIVERSITY OF RICHMOND FACTBOOK
GENERAL UNIVERSITY CHARACTERISTICS
Exhibit I, Enrollment Patterns, 1993-94 to 1998
ADMISSION
Exhibit I, First Year Undergraduate Admission, 1982-98
ACADEMIC PROGRAMS
Exhibit I, Student/Faculty Ratio, Fall 1997

# THE FACULTY

Exhibit I, Numbers of Full Time Faculty, 1989-90 to 1998-99	
Exhibit II, Report on the Full-Time Faculty, March 1, 1998	 21
Exhibit III, Women and Minorities Hired Each Fall, 1989-98	 22
Exhibit IV, Attrition Rates of Tenure-Track	
Faculty, 1988-89 to 1997-98	 23
Exhibit V, Future Tenure Decisions and Retirements, 1998-2004	 24
Exhibit VI, Faculty Salary Comparison, 1997-98	 25
Exhibit VII, 1998-99 Faculty Salaries by Rank	
Exhibit VIII, Average Faculty Salary Comparisons of	
Continuing Faculty for 1997-98 and 1998-99	 27
Exhibit IX, Faculty Salaries of Comparative Schools,	
1997-98 and 1996-97	 30
Exhibit X, Faculty Teaching Loads, Fall, 1997	
Exhibit XI, Average Number of Students Taught, Fall, 1998	
Exhibit XII, Summary of Publications, Papers, Etc	
Exhibit XIII, Summary of Grant Applications, 1988-89 to 1997-98	
**	
STUDENT LIFE AND ATHLETIC PROGRAMS	
Exhibit I, Graduate/Professional School Pursuits	
of UR Graduates, 1988-1997	 35
Exhibit II, University of Richmond Students Entering	
Medically Related Fields, 1992-1998	 36
Exhibit III, Graduation Summary of the University of	
Richmond Student-Athletes	 37
DEVELOPMENT AND UNIVERSITY RELATIONS	
Exhibit I, 5-Year Trend, Development Information	
(1993-94 to 1997-98)	 38
Exhibit II, Total Support	 39
, 11	
Exhibit III, Virginia Foundation for Independent	
Colleges Giving and Alumni Participation in	
Annual Giving	 40
Exhibit IV, Rector's Club	
Exhibit V, Founder's Club	
Exhibit VI, Development Comparisons (1994-95 to 1996-1997)	
Three Year Average of Groups I and II Institutions	 43
Exhibit VII, Foundation Support, 1996-1997	

### BUSINESS AND FINANCE

	Exhibit I, Comparison of Tuition, Fees,	
	Room and Board, 1998-99	46
	Exhibit II, Comparison of Endowment Funds, 1996-97	47
	Exhibit III, Sources of Endowment Principal, 1981-98	48
	Exhibit IV, Comparison of Educational	
	and General Revenues, 1997	49
	Exhibit V, Comparison of Educational and	
	General Expenditures, 1997	51
	Exhibit VI, 1997-98 Financial Aid Summary Report	
	Exhibit VII, Comparison of Net Tuition	
	After Scholarships, 1997	54
	Exhibit VIII, Comparison of Net Total Revenues, 1997	55
INI	VERSITY OF RICHMOND STATEMENT OF PURPOSE	56

# SECTION I

A PROFILE OF THE UNIVERSITY

# A PROFILE OF THE UNIVERSITY OF RICHMOND, 1998 Founded in 1830 and chartered in 1840.

### Type of Institution

Private, independent, founded in 1830 by the Baptist General Association of Virginia.

### Academic programs

• School of Arts and Sciences, The E. Claiborne Robins School of Business, The Jepson School of Leadership Studies, The T. C. Williams School of Law, and School of Continuing Studies

### Location

• Richmond, the historic capital city with a population of 750,000 in the greater metropolitan area. The University maintains strong relationships with city, business, government, and cultural agencies.

### **Faculty**

 289 total full-time faculty at all ranks; 232 full-time faculty at the assistant level or above of whom 97 percent hold the Ph.D. or equivalent advanced degree

### **Student Body**

- 2,946 full-time undergraduate (fall 1998); 3,466 total full-time enrollment; 17 percent full-time undergraduates from Virginia
- 52 percent women; 48 percent men; 14% minorities.
- 1998 Undergraduate profile: 5,715 applications for 766 places, average SAT scores were in the 1200-1330 range for 1998 new students
- 1998 Law School profile: 1,305 applications for 168 places, LSAT at the 75th %ile-158 (77th %ile); LSAT at the 25th %ile-153 (60th %ile)
- 675 part-time students enrolled in the School of Continuing Studies

### **Student-Faculty Ratio**

10.20 to 1, undergraduate divisions (fall 1998)

### **Degrees and Majors**

- 45 undergraduate fields and preprofessional/interdisciplinary programs in the School of Arts and Sciences,
   The E. Claiborne Robins School of Business, and the Jepson School of Leadership Studies; six master's degrees in the Graduate School of Arts and Sciences; and one M.B.A. program in The E. Claiborne Robins School of Business
- The Richmond School of Law offers dual degree programs in Law/Health Administration, Law/Social Work, and Law/Urban Studies and Planning in conjunction with Virginia Commonwealth University, and dual degrees in Law/Business Administration in cooperation with UR's school of business and Law/Master programs in cooperation with the school of arts and sciences.
- The School of Continuing Studies offers five programs at the Bachelor's and Associate's levels and seven at the certificate level, in addition to numerous non-credit offerings.
- Awards the B.A., B.S., B.M., B.S.B.A., B.A.S., B.L.A., J.D., M.A., M.S., M.L.A., M.T., and M.B.A.

### Student Life

- Coordinate, residential colleges (Richmond College and Westhampton College) with five student government associations and approximately 200 student organizations offering leadership opportunities
- Eight social fraternities for men and eight for women (six National Panhellic Conference recognized; two National Panhellic Council recognized)
- Campus recreation programs involve 90% of men and women each year
- Over 60% of UR undergraduates are involved in volunteer service activities
- UR students and UR chapter for Habitat for Humanity has raised more money than any other college or university in the nation

### **Athletics**

- Division I athletic program offering eleven sports for men and ten for women
- Major conference affiliations are Colonial Athletic Association (championships in 16 sports) and Atlantic 10 Conference (football only)

### **Chaplaincy Program**

- The Jessie Ball duPont endowed Chaplaincy located in the E. Carlton Wilton Center for Interfaith Ministries
- Weekly worship celebrations and pastoral care and counseling are provided by the Chaplaincy
- Twelve different religious organizations coordinated through the Chaplaincy program
- The Bonner Scholars program of 100 students provide campus leadership in community service

### **Financial Profile**

- Market value of endowment: \$753.5 million (June 1998)
- UR ranks 46th (June 1998) in value of endowment among a national survey of 3,000 colleges and universities
- Value of physical plant: \$375 million (replacement value)
- Operating budget: \$116.8 million 1998-99
- Faculty salaries for professor and associate professor were above the 95 percentile; assistant professors rank above the 90 percentile among IIA comprehensive institutions (1997-98 AAUP Report)

### **Affiliations**

- Accredited by the Southern Association of Colleges and Schools, the American Chemical Society, the American Bar Association, National Association of Schools of Music, American Assembly of Collegiate Schools of Business (AACSB), the Virginia State Board of Education, AACSB Accounting Accreditation Board, and the Association of American Law Schools
- ODK chapter was chartered at the University in 1921
- Phi Beta Kappa chapter was chartered at the University in 1928
- Mortar Board chapter was chartered at the University in 1931
- Beta Gamma Sigma chapter was chartered at the University in 1965
- Golden Key, 1990
- University Continuing Education Association in 1994

### **Scholarships**

- Six merit-based scholarship programs--Oldham Scholars, Ethyl Scholars, University Scholars, CIGNA Scholars, Virginia Baptist Scholars, Bonner Scholars, and National Merit Scholars--that benefit more than 330 students
- 239 endowed, merit based scholarships for high achieving students
- 154 athletic grants-in-aid benefiting 226 men and women
- \$9,405,530 need-based financial aid (grants, loans, work) benefiting 895 undergraduate students

### Libraries

- F. W. Boatwright Memorial Library and four specialized libraries in business, music, law and science
- Total current holdings include 629,924 volumes, 7,771 subscription periodicals, 637,124 microforms, 154
   CD ROM subscriptions, and 25,992 media materials. The libraries are U.S. Government Document depositories.

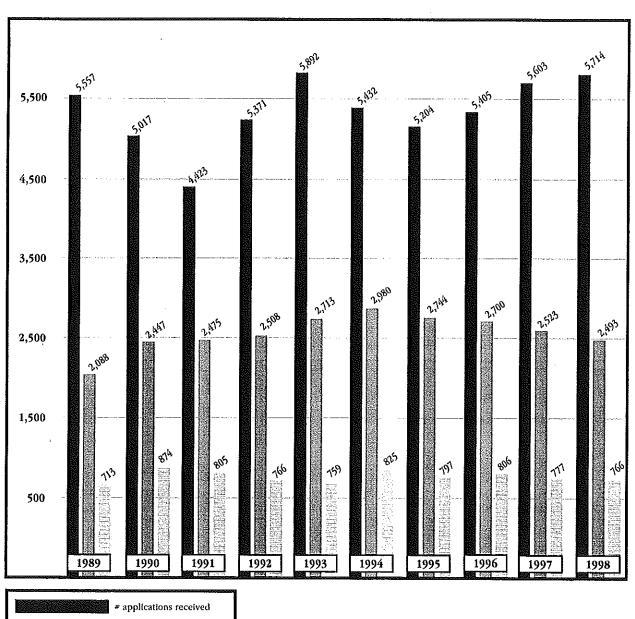
### **Alumni and Development**

- 33.012 in 50 states with 57 percent in Virginia
- 39 percent contributed annually in 1997-98
- Total giving for 1997-98 was \$19.1 million

### **ADMISSION**

Chart 1, "Undergraduate Admission, 1989–1998," portrays graphically the University's admission profile during the past 10 years.

CHART 1
UNDERGRADUATE ADMISSION, 1989–1998



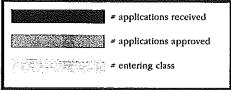


Chart 2, "University of Richmond School of Law Admission, 1989–1998," shows admission results in the law school for the past ten years.

CHART 2
UNIVERSITY OF RICHMOND SCHOOL OF LAW ADMISSION, 1989–1998

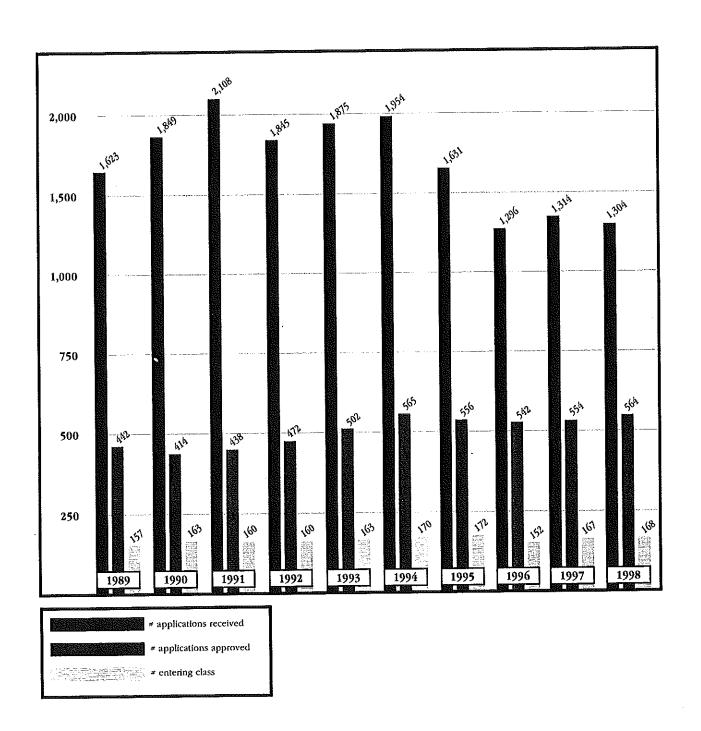
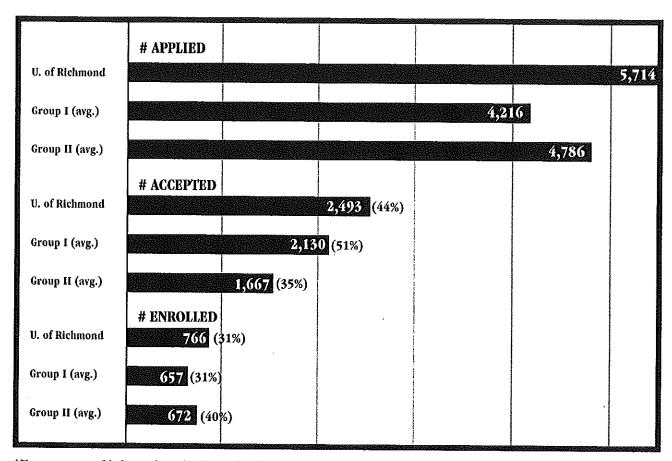


Chart 3, "First-Year Class Data, 1998," highlights the University's competitive position with averages of comparative colleges Groups I and II\* in the areas of total applications, percent accepted and the percent of those accepted who matriculated (the yield), three measures of competitive strength in undergraduate admission.

CHART 3
FIRST-YEAR CLASS DATA, 1998



<sup>\*</sup>For purposes of information, the Strategic Planning Committee identified two groups of highly selective colleges that were used for comparison in a variety of areas.

### **GROUP I**

Bucknell University
Colgate University
College of the Holy Cross
Davidson College
Franklin & Marshall College
Furman University
Lafayette College
Stetson University
Trinity College (Conn.)
Trinity University (Texas)
Wake Forest University
Washington & Lee University

### **GROUP II**

Amherst College
Bryn Mawr College
Carleton College
College of William and Mary
Dartmouth College
Oberlin College
Smith College
Swarthmore College
Wesleyan University (Conn.) (not included in averages)
Williams College

### **FACULTY**

The core of any college or university is to be found in its faculty. Three measures of a faculty can be found in its salary structure, student-faculty ratio and activity in the areas of publication and grant application.

Chart 4, "Average Faculty Salary by Year," compares the University salary structure with the averages of comparative college Groups I and  $\Pi$ .

CHART 4
AVERAGE FACULTY SALARY BY YEAR

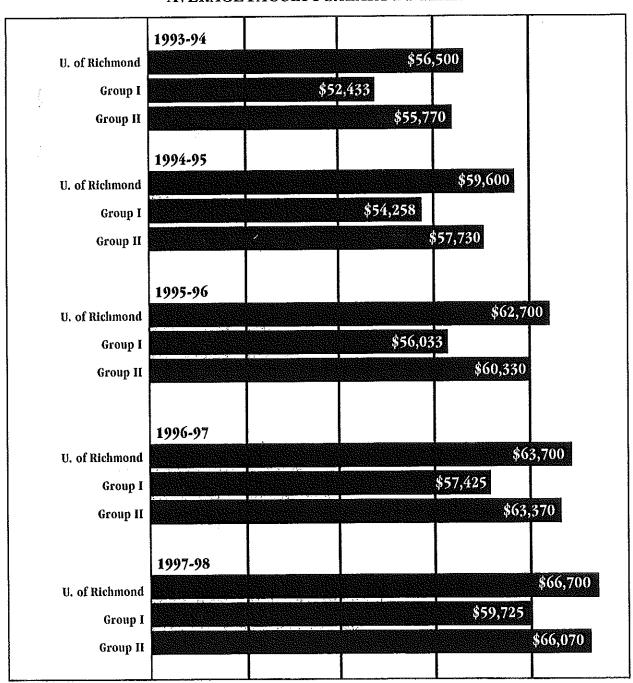


Chart 5, "Student-Faculty Ratios," identifies graphically the University's undergraduate position in relationship to the averages of comparative college Groups I and II.

### CHART 5

### STUDENT-FACULTY RATIOS Fall 1997

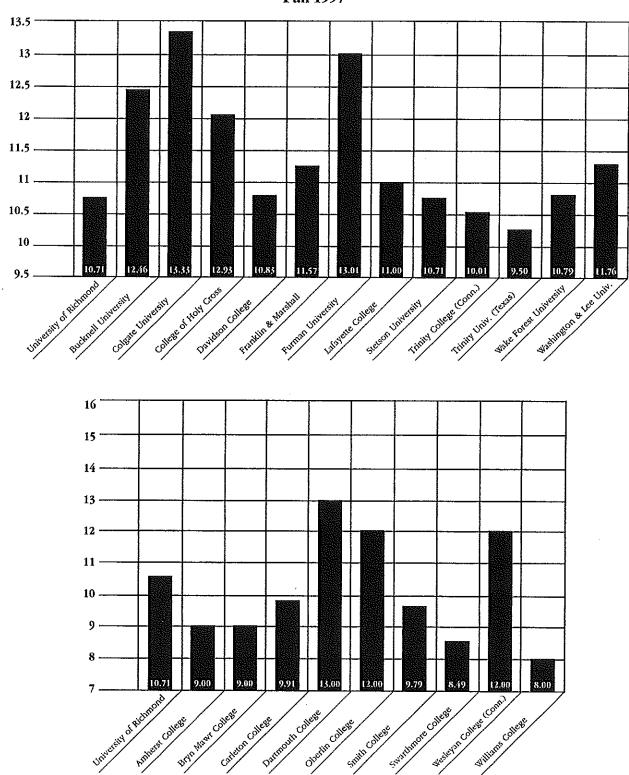
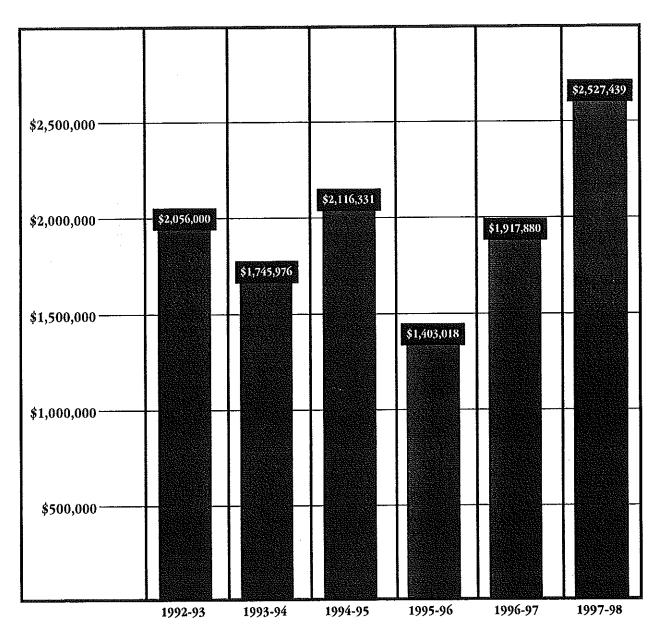


Chart 6, "Faculty Activity in Grant Application, 1992-93 to 1997-98," displays the total dollars received in grants during this period of time.

CHART 6
FACULTY ACTIVITY IN GRANT APPLICATION, 1992-93 TO 1997-98



χi

### **FINANCE**

Three of many financial factors that can be used to characterize a college or university's financial condition are presented in the following charts.

Chart 7, "College Costs, 1987-88 through 1998-99," reports on the University's relative position to comparative college Groups I and II. Our position relative to price has improved with all but three institution over the last eleven years.

CHART 7
COLLEGE COSTS, 1987-88 THROUGH 1998-99

	Total Stud	ent Charges 1998-99	Average Compounded Annual % Change 1987-88 - 1998-99	Amount That Other College Tuition Has Increased More Than UR's Since 1987-88
GROUP I INSTITUTIONS				
Colgate University	\$15,395	\$30,155	6.30% 6.20%	\$3,010
Trinity College (Conn.)	\$15,580	\$30,200	6.33%	\$2,870 \$2,440
Lafayette College	\$14,700 \$14,700	\$28,890 \$29,105	6.41%	\$2,440 \$2,655
College of Holy Cross Franklin & Marshall College	\$14,700 \$14,800	\$29,103 \$28,614	6.18%	\$2,064
Davidson College	\$14,800	\$20,014	7.60%	\$3,587
Bucknell University	\$14,900	\$27,360	5.68%	\$ 710
Wake Forest University	\$ 9,950	\$26,906	9.46%	\$5,206
Washington & Lee University	\$11,615	\$22,033	5.99%	(\$1,332)
University of Richmond	\$10,925	\$22,675	6.86%	Ó
Stetson University	\$ 9,710	\$22,480	7.93%	\$1,020
Furman University	\$10,592	\$22,034	6.89%	(\$ 308)
Trinity Univ. (Texas)	\$11,070	\$21,354	6.15%	(\$1,466)
GROUP II INSTITUTIONS				
Dartmouth College	\$17,091	\$30,822	5.51%	\$1,981
Swarthmore College	\$16,590	\$30,740	5.77%	\$2,400
Williams College	\$15,666	\$30,380	6.21%	\$2,964
Bryn Mawr College	\$15,650	\$30,360	6.21%	\$2,960
Wesleyan University (Conn.)	\$16,695	\$32,090	6.12%	\$3,645
Amherst College	\$15,510	\$30,451	6.33%	\$3,191
Oberlin College	\$16,214	\$29,575	5.62%	\$1,611
Smith College	\$15,750	\$29,416	5.84%	\$1,916
Carleton College	\$13,640	\$27,195	6.47%	\$1,805
University of Richmond	\$10,925	\$22,675	6.86%	0

Chart 8, "Total Charges at Virginia Institutions (Members of VFIC)," identifies the University's position relative to the Commonwealth's other private institutions. We rank third in total costs among Virginia private institutions. Three selective public institutions with whom the University competes for students are included.

CHART 8
TOTAL CHARGES\* AT VIRGINIA INSTITUTIONS

(Members of the Virginia Foundation for Independent Colleges)

	1998-99	1997-98		
Private Institution	<u>Charges</u>	Charges	<u>Change</u>	Percent
Randolph Macon Woman's College	\$23,470	\$22,800	\$670	2.9%
Sweet Briar College	\$22,625	\$22,305	\$320	1.4%
University of Richmond	\$22,570	\$21,300	\$1,270	5.9%
Washington & Lee University	\$22,405	\$21,340	\$1,065	5.0%
Hollins University	\$21,975	\$21,295	\$680	3.2%
Roanoke College	\$21,660	\$20,845	\$815	3.9%
Randolph Macon College	\$21,556	\$20,415	\$1,141	5.6%
Hampton-Sydney College	\$21,554	\$21,072	\$482	2.3%
Lynchburg College	\$21,415	\$20,015	\$1,400	7.0%
Mary Baldwin College	\$21,365	\$20,360	\$1,005	4.9%
Bridgewater College	\$19,980	\$18,900	\$1,080	5.7%
Marymount College	\$19,340	\$18,580	\$760	4.1%
Virginia Wesleyan College	\$18,950	\$18,950	\$0	0%
Emory and Henry College	\$16,948	\$16,372	\$576	3.5%
Average	\$21,130	\$20,325	\$805	4.0%
Selected Public Institutions				
University of Virginia				
In-State	\$9,298	\$9,065	\$233	2.6%
Out-of-State	\$20,246	\$19,309	\$937	4.9%
James Madison University				
In-State	\$9,520	\$9,142	\$378	4.1%
Out-of-State	\$14,520	\$13,810	\$710	5.1%
College of William & Mary				
In-State	\$9,914	\$9,618	\$296	3.1%
Out-of-State	\$20,874	\$19,990	\$884	4.4%
Average: In-State	\$9,577	\$9,275	\$302	3.3%
Out-of-State	\$18,546	\$17,703	\$844	4.8%

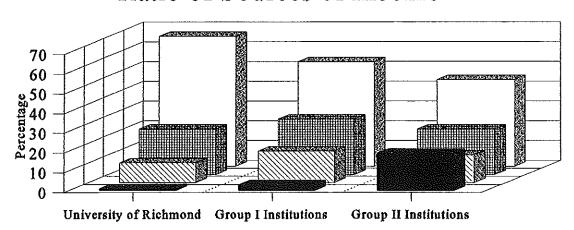
<sup>\*</sup>Charges = tuition, required fees, room and board for full-time undergraduates.

Chart 9, "Ratio of Sources of Income, 1997," identifies the categories of **revenue** for the University in comparison with the educational and general revenue average for comparative colleges in Groups I and II. For additional information on sources of income see page 49.

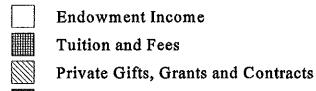
CHART 9

### **RATIO OF SOURCES OF INCOME, 1997**

# Ratio of Sources of Income



### Legend

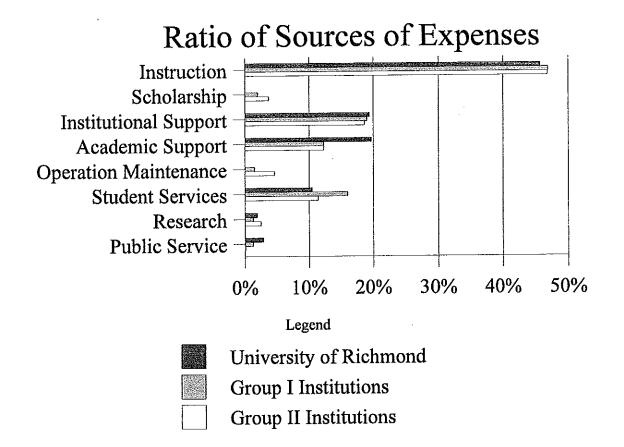


All other Income

Chart 10, "Ratio of Sources of Expenses, 1997," graphically portrays the University of Richmond's educational and general expenditures and contrasts the University's ratio with comparative colleges Groups I and II averages. For additional information on sources of expenses, see page 51.

CHART 10

RATIO OF SOURCES OF EXPENSES, 1997

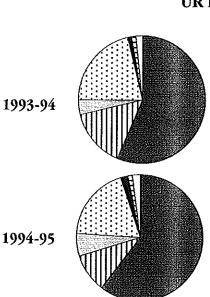


### DEVELOPMENT

Chart 11, "UR Development Profile, 1993-94 to 1997-98," displays the results in total dollars and the sources of the contributions.

### CHART 11

### UR DEVELOPMENT PROFILE 1993-94 to 1997-98



Alumni = 56% (\$11,699,974)

Friends/Parents = 15% (\$3,067,764)

Corporations = 4% (\$757,948)

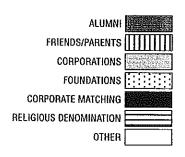
Poundations = 21% (\$4,505,651)

Corporate Matching = 1% (\$264,651)

Religious Denominations = 1% (\$286,053)

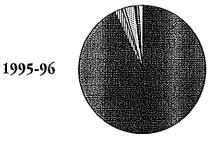
Other = 2% (\$361,234)

TOTAL GIVING = \$20,943,275



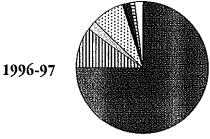
Alumni = 60% (\$11,325,383)
Friends/Parents = 10% (\$1,947,135)
Corporations = 6% (\$1,067,018)
Foundations = 19% (\$3,531,571)
Corporate Matching = 2% (\$331,914)
Religious Denominations = 1% (\$289,348)
Other = 2% (\$395,569)

TOTAL GIVING = \$18,887,938



Alumni = 88% (\$51,590,715)
Friends/Parents = 4% (\$2,433,088)
Corporations = 1% (\$757,622)
Foundations = 5% (\$2,997,159)
Corporate Matching = 0.5% (\$299,759)
Religious Denominations = 0.5% (\$269,469)
Other = 1% (\$337,194)

TOTAL GIVING = \$58,685,007



Alumni = 75% (\$13,858,423)

Friends/Parents = 9% (\$1,690,204)

Corporations = 3% (\$658,452)

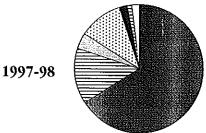
Foundations = 8% (\$1,469,815)

Corporate Matching = 2% (\$298,684)

Religious Denominations = 1% (\$264,985)

Other = 2% (\$319,614)

**TOTAL GIVING** = \$18,560,177



Alumni = 66% (\$12,550,827)
Friends/Parents = 14% (\$2,630,429)
Corporations = 4% (\$729,650)
Foundations = 11% (\$2,182,886)
Corporate Matching = 2% (\$346,949)
Religious Denominations = 1% (\$247,307)
Other = 1% (\$427,650)

**TOTAL GIVING = \$19,115,698** 

CHART 12 UNIVERSITY OF RICHMOND, KEY INDICATORS

SELECTED KEY INDICATORS	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98	1998-99
UNDERGRADUATE ADMISSION/ENROLLMENT							
Fall Term Full-Time Undergraduate Enrollment	2889	2876	2856	2872	2945	3005	2946
Percent Men/Women	51/49	48/52	51/49	51/49	48/52	51/49	48/52
Percent Undergraduate Minority/International Students (Including Law and Graduate Schools)	8% 10%	%0I %6	10% 12%	10% 12%	11% 13%	13% 13%	14% 14%
Applications Received (first-year students)	5371	2885	5432	5204	5405	5603	5716
Percent Approved	47%	<b>%9</b> †	25%	53%	20%	45%	44%
Percent Enrolled	31%	78%	28%	29%	30%	31%	31%
Number of First-Year Class	992	759	823	797	908	777	766
Middle 50% SAT Range for First-Year Class	1120- 1260	1140- 1265	1130- 1265	*1220- 1340	1205- 1335	1200- 1330	1200- 1330
% of First-Year Students in Top 20% of High School	71%	72%	73%	77%	74%	78%	70%
Five-Year Graduation Rate	79%	82%	77%	83%	%£8	81%	NA
Five-Year Graduation Rate or Transferred in Good Standing for Student-Athletes	%56	91%	95%	%96	%96	%56	NA
Percent Graduates Entering Professional/Graduate School	22.8%	19.4%	18%	27%	20%	NA	NA
LAW SCHOOL ADMISSION/STUDENT BODY				- Administration of the state o			
Fall Term Full-Time Enrollment	462	455	469	481	472	472	475
Applications Received	1845	1875	1954	1631	1296	1314	1305
Percent Approved	79%	27%	75%	34%	42%	42%	43%
Percent Enrolled	33%	32%	30%	31%	28%	30%	30%
Number of First-Year Class	160	163	170	172	152	167	168
LSAT Scores (scoring method for LSAT changed in 1992 and 1997)	161	162	163	161	161	75%ile: 161 25%ile: 155	75%ile:
				*SAT score	s were recei	*SAT scores were recentered in 1995	5

# CHART 12 (con't)

SELECTED KEY INDICATORS	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98	1998-99
EVENING MBA ADMISSION/STUDENT BODY							
Fall Term Enrollment	234	228	239	722	221	204	194
Fall Applications Received	81	85	69	82	70	52	55
Percent Approved	%LL	%58	%I <i>L</i>	%0\$	93%	48%	%19
Percent Enrolled	% <i>LL</i>	74%	94%	%88	%86	%88	%56
Number of First-Year Class	48	53	46	98	41	22	35
GMAT/GPA	569/3.15	553/3.03	265/3.22	612/3.20	617/3.00	623/3.00	612/2.97
SCHOOL OF CONTINUING STUDIES							
Fall Term Enrollment	718	534	855	585	909	611	675
FINANCIAL							
Total EndowmentMarket Value, June 30 (in \$1,000s)	\$372,000	\$402,000	\$443,885	\$551,542	\$675,194	\$753,500	NA
Endowment per Student (full-time enrollment FTE)	\$110,000	\$120,000	\$133,000	\$164,000	\$200,100	\$229,268	NA
Education and General Expenditures per Student, FTE	\$19,340	\$19,340	\$21,558	\$22,383	\$26,917	\$27,944	NA
Total Gifts and Grants (in \$1,000s)	\$15,315	\$20,943	\$18,888	\$58,685	\$18,560	\$19,116	NA
Percent Alumni Financial Contribution	41%	38%	40%	41%	40%	39%	NA
FACULTY							
Average Faculty Salary	\$55,700	\$56,500	\$59,600	\$62,000	\$63,700	\$66,700	\$69,100
Percent Faculty Fringe Benefits	28%	28%	78%	78%	28%	78%	28%
Percent Full-Time Faculty with Terminal Degree	%56	%56	<b>%96</b>	%96	%16	%86	%16
Student/Faculty Ratio	11.0:1	11.4:1	10.4:1	10.7:1	10.8:1	11.6:1	10.2:1
ACADEMIC SUPPORT							
Instructional and Academic Support/Full-Time Student	\$9,167	\$9,702	\$10,128	\$10,734	\$14,494	\$16,794	NA
Instructional and Academic Support, % of E&G	48.3%	48.6%	47.7%	48.0%	62%	65.4%	NA
Information Services/Full-Time Student	NA	\$1,009	\$1,158	\$1,383	\$1,752	\$2,130	NA
Information Services, % of E&G Expenditures	NA	2%	2%	%9	7.5%	7.6%	NA
Student Services/Full-Time Student	\$1,489	\$1,473	\$1,591	\$1,735	\$2,320	\$2,688	NA
Student Services, % of E&G	7.9%	7.4%	7.5%	7.6%	%01	10.5%	NA

# **SECTION II**

# THE UNIVERSITY OF RICHMOND FACTBOOK

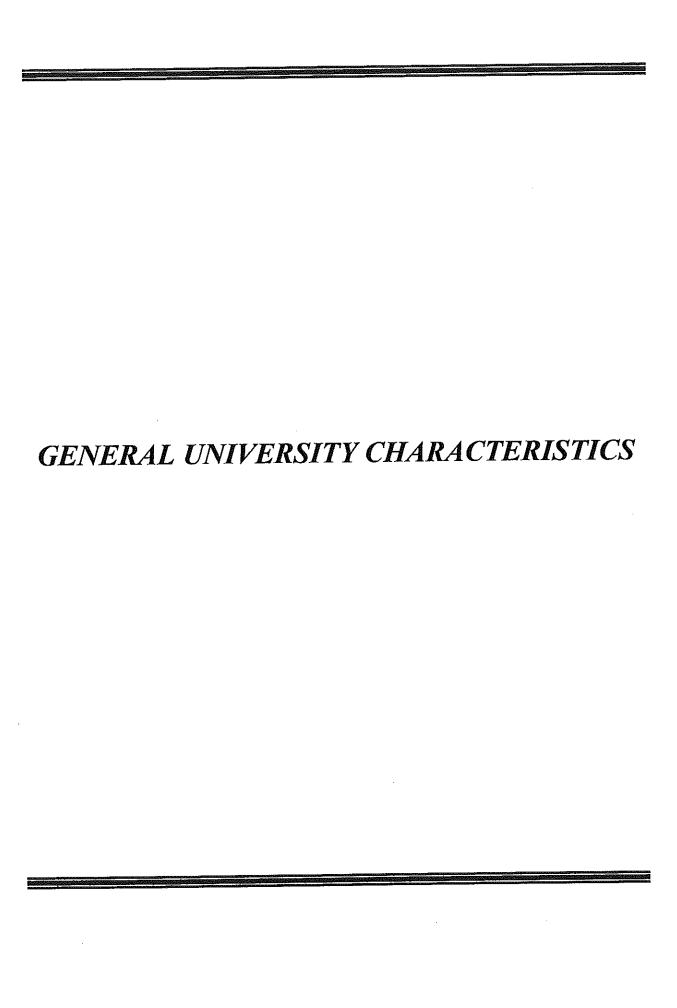


EXHIBIT I ENROLLMENT PATTERNS, 1993- 1998

FULL TIME STUDENTS	1993- 1994	1994- 1995	1995- 1996	1996- 1997	1997- 1998	Fall 1998
Undergraduate						
Fall	2876	2856	2872	2945	3005	2946
Spring	2712	2711	2716	2819	2849	
Average	2794	2784	2794	2882	2927_	
Law and Graduate*						
Fall	525	523	539	512	522	520
Spring	467	498	498	471	479	
Average	496	511	519	492	501	
Overall Average	3290	3295	3313	3374	3428	
PART TIME STUDE HEADCOUNTS	ENTS -					
Undergraduate					<u></u>	
Fall	589	610_	629	641	632	697
Spring	641	638	655	653	654	
Average	615	624_	642	647	643	
Avg. Full Time Equivalent***	173	178	184	188	180	
Law and Graduate**		<u> </u>				
Fall	337	325	280	268	266	235
Spring	370	300	292	252	246	
Average	354	313	286	260	256	
Avg. Full Time Equivalent***	111	117	91	92	93	
Overall Average  The full-time enrollment	969	937	928	907	899	<u> </u>

The full-time enrollment in Law and Graduate is overwhelmingly law school students.

<sup>\*\*</sup> The part-time enrollment in Law and Graduate is overwhelmingly in the business and the arts and sciences schools.

<sup>\*\*\*</sup> Average FTE based on Fall enrollments.

### **EXHIBIT II**

# FALL ENROLLMENTS University of Richmond 1993-1998

	1993	1994	1995	1996	1997	1998
A&S Men	1179	1183	1159	1126	1157	1121
A&S Women	1249	1239	1204	1206	1231	1183
Undergraduate	360	346	378	470*	475	486
Business		<b></b>		,		
Leadership	74	73	82	84	80	91
Unclassified	14	15	32	26	32	28
TOTAL FT UNDERGRADUATE	2876	2856	2855	2912	2975	2909
Graduate Business						
Full-Time	28	10	8	9	7	7
Part-Time	205	212	202	206	204	183
Graduate A&S						
Full-Time	60	64	55	31	45	38
Part-Time	113	91	73	57	60	51
Law	437	471	481	472	470	475
TOTAL GRADUATE	843	848	819	775	786	754
GRAND TOTALS	3719	3704	3674	3687	3761	3663

Note: Undergraduate totals do not include part-time students or School of Continuing Studies full-time students. Graduate totals do not include Law part-time students. The Grand Totals reflect only the totals on this table.

<sup>\*</sup>Effective Fall, 1995, undergraduate business students no longer required to go through second admission process.

### **EXHIBIT III**

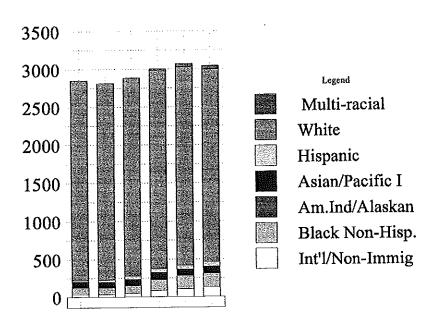
# FALL UNDERGRADUATE ENROLLMENT BY RACE (Arts and Sciences, Business, and Leadership Studies only)

1993-1998

Year	Int'l/Non- Immigrant	Black Non- Hisp.	Am. Ind/ Alaskan	Asian/ Pacific Isl.	Hispanic	White Non-Hisp.	Multi- racial/ Other
1993	38	91	4	73	23	2652	
1994	50	107	6	76	38	2599	
1995	71*	118	4	78	43	2611	
1996	85*	144	4.	90	55	2608	19
1997	136*	175	2	80	56	2614	40
1998	129	180	4	88	63	2530	51

\*Note: These students are also counted in individual ethnic groups.

<sup>\*\*</sup>Enrollment figures vary from month to month. The numbers above reflect this variable.



1993 1994 1994 1996 1997 1998

**EXHIBIT IV** 

### ARTS AND SCIENCES GRADUATE SCHOOL ENROLLMENT

	S 94	F 94	S 95	F 95	S 96	F 96	S 97	F 97	S 98	F 98
Full Time	101	91	67	56	51	32	34	51	42	52
Part Time	67	65	99	74	77	55	51	57	48	45
Total	168	156	166	130	128	87	85	108	90	97

		Sprin 1995			Fa 199			Spri 199			Fa 199			Sprii 199			Fall 1997			Sprin 1998		Š	Spring 1998	
	FT	PT	Tot	FT	РТ	Tot	FT	PT	Tot	FT	PΤ	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot
Biology	8	3	11	6	0	6	6	0	6	1	0	1	2	0	2	4	0	4	_3	0	3	5	0	5
Education	11	31	42	1	22	23	1	23	13	3	10	13		10	11	0	15	15	2	8	10	İ	7	8
Teaching*										11	1	12	3	0	3	21	3	24	18	1	19	24	I	25
English	8	3	1 i	12	3	15	12	2	14	11	3	14	8	5	13	5	3	8	5	2	7	3	2	5
History	14	12	26	13	10	23	12	3	15	6	7_	13	5	6	11	8	8	16	8	4	12	10	8	18
Liberal Arts **	0	33	33	1	28	29	2	25	27	1	26	27	3	26	29	3	26	29	3	25	28	3	24	27
Poli.cal Science	0	4	4	0		1	0	1	1	0	i	1	0	0	0	0	0	0	0	0	0	0	0	0
Psychology	8	0	8	8	0	8	8	0	8	8	0	8	8	0	8	8	0	8	7	2	9	6	0	6
Sport Mngt.	18	12	30	15	8	23	10	9	19	0	3	3	0	1	1	0	0	0	0	0	0	0	0	0
Other	0	1	1	0	2	2	1	4	5	1	4	5	2	5	7	2	2	4	0	5	5	0	3	3

<sup>\*</sup> Fall 1996 - New Master of Teaching Prgram was added \*\* Humanities was renamed to Master of Liberal Arts

# GRADUATE DEGREES AWARDED 1990-1998

	1990	1991	1992	1993	1994	1995	1996	1997	1998	TOTAL
Biology	2	2	2	2	2	2	4	2	2	20
Education	10	6	11	18	20	13	10	4	5	97
English	3	7	4	4	9	1	6	8	3	45
History	6	4	4	6	10	4	10	10	3	57
Liberal Arts	20	6	24	5	14	6	10	10	8	103
Pol. Sci.	i	1	3	3	2	5	ì	2	3	21
Psychology	4	4	5	3	3	2	6	2	3	32
Sport Mgt.	13	19	17	20	16	13	13	16	6	133
Teaching	0	0	0	0	0	0	0	0	11	11
Total	59	49	70	61	76	46	60	54	44	519

### EXHIBIT V EVENING MBA ENROLLMENT, 1990-1998

	Applications	11,131,	ING MD		ng Student I		MBA Enrollment			
Semester	Applications Received	Rejected Applicants	Entering Students	xGMAT	xGPA	xIndex	Head Count*	Course Registrations	Number of Courses	Mean Class Size
Summer 90	47	16	16	586	3.27	1241	192	272 (6)	16**	18.1
Fall 90	77	29	40	585	3.20	1225	251	330 (27)	18**	19.4
Spring 91	55	23	25	578	3.02	1182	235	317 (27)	19**	17.6
Summer 91	40	11	27	568	3.18	1204	194	283 (4)	14	20.2
Fall 91	94	51	32	576	3.23	1222	227	321 (21)	15	21.4
Spring 92	54	15	31	573	3.09	1191	242	337 (9)	20	16.9
Summer 92	32	11	15	585	3.01	1187	166	225 (8)	14	15.6
Fall 92	81	19	48	569	3.15	1199	234	325 (11)	15	21.7
Spring 93	40	77	32	543	2.90	1123	233	345	16	21.6
Summer 93	32	8	21	564	3.03	1170	184	262	15	18.7
Fall 93	85	13	53	553	3.03	1159	228	321	15	22.9
Spring 94	45	13	27	544	3.05	1154	240	351	21	19.5
Summer 94	38	- 6	31	583	3.30	1189	190	280	17	17.5
Fall 94	69	20	46	565	3.11	1187	239	359	17	21.1
Spring 95	54	19	35	564	3.07	1178	226	339	18	19.9
Summer 95	53	9	40	564	2.98	1160	206	290	19	17.9
Fall 95	82	41	36	612	3.20	1252	227	342	19	19.9
Spring 96	55	23	29	566	2.98	1162	230	347	21**	21.3
Summer 96	48	16	30	595	3.08	1211	180	264	16	17.6
Fall 96	70	26	41	617	3.00	1217	221	351	17**	23.4
Spring 97	46	18	25	602	3.10	1222	211	319	19***	21.3
Summer 97	42	12	30	576	3.02	1180	187	310	20	16.3
Fall 97	52	27	22	623	3.00	1223	204	336	18****	21.0
Spring 98	48	11	32	588	3.01	1190	207	313	15	20.9
Summer 98	25	2	22	627	2.87	1201	176	294	19**	16.3
Fall 98	55	18	35	612	2.97	1206	194	319	19**	17.6

<sup>\*</sup> Includes JD/MBA students indicated in () and MSM students taking MBA courses required in the MSM program and JD students taking MBA courses as JD electives.

<sup>\*\*</sup> Student count and course count include a "one student" independent study course which is not included in mean class size computation.

<sup>\*\*\*</sup> Student count and course count include four independent study courses which are not included in mean class size computation.

<sup>\*\*\*\*</sup> Student count and course count include two independent study courses which are not included in mean class size computation.

### **EXHIBIT VI**

### LAW ENROLLMENT

### 1993-1998

Entering Class	1993	1994	1995	1996	1997	***1998
Inquired	7282	7216	6879_	5922	5430	6227
% Applied	26	27	24	22	24	21
Applications	1875	1954	1631	1296	1314	1305
Accepted	502	567	556	542	554	564
% Accepted	27	29	34	42	42	43
Enrolled	163	168	172	152	167	168
% Enrolled	32	30	31	28	30	30
LSAT (Average)*	159	159	160	158	**75%ile 161: 25%ile 155	**75%ile 158: 25%ile 153
GPA (Average)	3.1	3.1	3.1	3.0	** 75%ile 3.31: 25%ile 2.77	**75%ile 3.42: 25%ile 2.73
Total (FT) Law		·····-		<del></del>	F	
Fall Enrollment	455	469	481	472	472	475
Degrees Awarded in May	159	149	144	154	161	158

- \* The scoring method for the LSAT changed in 1992. In the years 1990-1991, the possible scores ranged from 10-48. Beginning in 1992, the ranges are 120-180.
- \*\* The ABA now requires reporting of LSAT and GPA at the 75th %ile and 25th %ile ramge rather than averages.
- In 1998 we began reporting based on an applicant's average of multiple LSAT tests. In prior years we reported on an applicant's highest LSAT score. Changes have been made to update past year's scores.

EXHIBIT VII

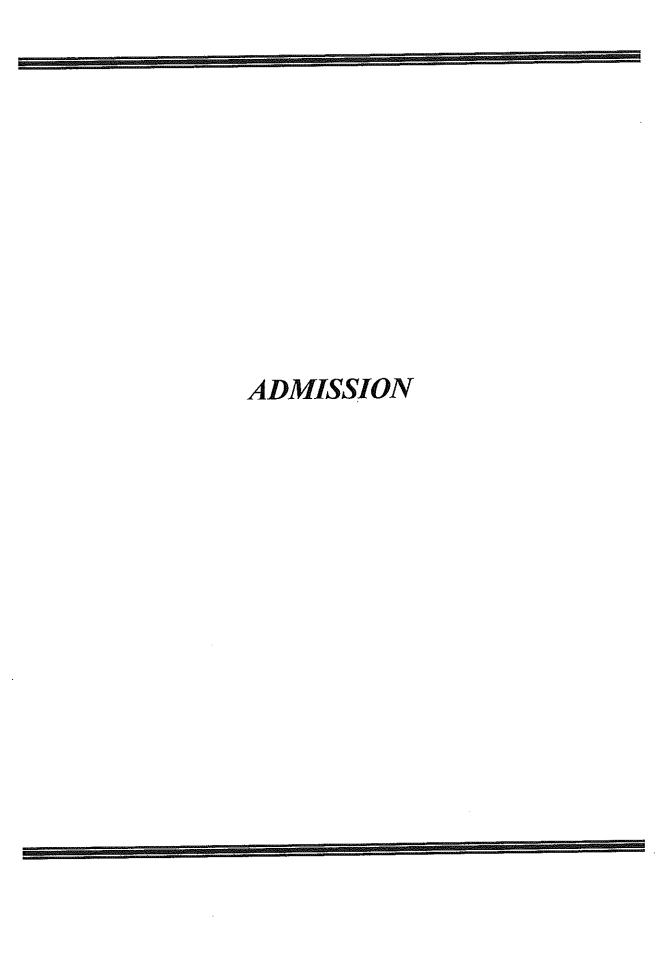
# SCHOOL OF CONTINUING STUDIES - ENROLLMENTS (Evening School)

	FALL SE	MESTER	
YEAR	COURSE ENROLL	FTE	HEADS_
1993	753	150.6	534
1994	785	157	558
1995	851	170.2	585
1996	976	188.7	606
1997	938	187.1	611
1998	978	209.1	675
	SPRING S	EMESTER	
1993	782	156.4	593
1994	738	143.9	533
1995	759	151.7	535
1996	908	175.8	569
1997	942	185.2	575
1998	871	176.2	573

### EXHIBIT VIII

### STATE AND REGIONAL COLLEGE AND UNIVERSITY COSTS Tuition, Room and Board Fees 1997-98, 1998-99

		1998-99	1997-98	Percentage
State	e of Virginia	<u>Costs</u>	<u>Costs</u>	Increase
1.	Randolph-Macon Woman's College	\$23,470	\$22,800	2.9%
2.	Sweet Briar College	\$22,625	\$22,305	1.4%
3.	University of Richmond	\$22,570	\$21,300	6.0%
4.	Washington and Lee University	\$22,405	\$21,340	5.0%
5.	Hollins College	\$21,975	\$21,295	5.2%
6.	Roanoke College	\$21,660	\$20,845	3.9%
7.	Randolph Macon College	\$21,556	\$20,415	5.6%
8.	Hampden-Sydney College	\$21,554	\$21,072	2.3%
9.	Lynchburg College	\$21,415	\$20,015	7.0%
10.	Mary Baldwin College	\$21,365	\$20,360	4.9%
11.	Shenandoah University	\$20,064	\$19,450	3.2%
12.	Bridgewater College	\$19,980	\$18,900	5.7%
13.	Marymount University	\$19,345	\$18,580	4.1%
14.	Virginia Wesleyan College	\$18,950	\$18,950	0.0%
15.	Eastern Mennonite College	\$17,300	\$16,500	4.8%
16.	Averett College	\$17,185	\$16,650	3.2%
17.	Emory and Henry College	\$16,948	\$16,372	3.5%
18.	Ferrum College	\$15,600	\$15,600	0.0%
19.	Virginia Intermont College	\$15,100	\$14,900	1.3%
20.	Hampton University	\$14,518	\$13,746	5.6%
21.	Southern Virginia College	\$14,300	\$14,150	1.1%
22.	Liberty University	\$13,300	\$12,850	3.5%
23.	Virginia Union University	\$13,230	\$12,930	2.3%
24.	Bluefield College	\$12,170	\$13,710	-11.2%
25.	Saint Paul's College	\$11,800	\$11,300	4.4%
Regi	<u>onal</u>			
1.	Duke University	\$30,882	\$29,029	6.4%
2.	Swarthmore College	\$30,740	\$29,500	4.2%
3.	Vanderbilt University	\$30,258	\$28,778	5.1%
4.	Colgate University	\$30,115	\$28,875	4.3%
5.	Emory University	\$29,220	\$27,920	4.7%
6.	College of the Holy Cross	\$29,105	\$27,980	4.0%
7.	Lafayette College	\$28,890	\$28,687	0.7%
8.	Franklin & Marshall College	\$28,614	\$27,570	3.8%
9.	Davidson College	\$27,727	\$26,504	4.6%
10.	Bucknell University	\$27,360	\$26,410	3.6%
11.	Wake Forest University	\$26,906	\$24,850	8.3%
12.	University of Richmond	\$22,570	\$21,300	6.0%
13.	Furman University	\$22,034	\$20,975	5.0%



### EXHIBIT I

### FIRST YEAR UNDERGRADUATE ADMISSION, 1982-98

Year	Appl. Received	Appl. Approved	% Accepted	No. Enrolled	% of Accepted Who Enrolled
1982	3737	2202	59	822	37
1983	3888	2129	55	712	33
1984	4244	2004	47	692	35
1985	4944	2324	47	816	35
1986	5125	2163	42	709	33
1987	5019	2175	43	727	33
1988	5315	2147	40	755	35
1989	5557	2088	38	713_	34
1990	5017	2447	49	874	36
1991	4423	2475	56	805	33
1992	5371	2508	47	766	31
1993	5892	2713	46	759	28
1994	5435	2989	55	823	28
1995	5204	2744	53	797	29
1996	5405	2700	50	806	30
1997	5603	2523	45	777	31
1998	5715	2493	44	766	31

### **EXHIBIT II**

### RANK IN HIGH SCHOOL CLASS AND MEAN SAT FOR ENROLLED FIRST-YEAR MEN FOR EACH YEAR 1992-1998

High School Rank	1992	1993	1994	1995	1996	1997	1998
Quintile	%	%	%	%	%	%	%
1/5	48	42	61	66	60	69	70
2/5	26	25	34	29	35	26	25
3/5	3	4	6	4	4	4	3
4/5	1	0	0	0	1	1	1
5/5	0	0	0	0	0	0	0
N/A	22	30	*	36	35	34	31

### RANK IN HIGH SCHOOL CLASS AND MEAN SAT FOR ENROLLED FIRST-YEAR WOMEN FOR EACH YEAR 1992-1998

High School Rank Quintile	1992	1993	1994	1995	1996	1997	1998
1/5	63	65	88	85	86	86	84
2/5	12	13	12	14	12	14	14
3/5	2	0	0	1	2	0	2
4/5	0	0	0	0	0	0	0
5/5	0	0	0	0	0	0	0
N/A	22	21	*	28	35	29	28

<sup>\*</sup> In 1994, Admissions highlighted only those students who had rank.

### MIDDLE 50% RANGE OF STANDARDIZED TESTS OF ENROLLING STUDENTS

Arts and Sciences Men	1995¹	1996	<u> 1997</u>	<u> 1998</u>
SAT-II Writing <sup>2</sup>	540-640	540-640	540-640	540-630
SAT-II Mathematics <sup>2</sup>	590-680	560-660	580-670	570-660
SAT-I Verbal	600-680	590-670	580-650	580-660
SAT-I Mathematics	670-760	600-690	610-680	600-680
SAT Combined	1230-1360	1210-1340	1200-1330	1200-1330
Enhanced ACT Composite	25-30	25-30	24-29	25-29
Arts and Sciences Women	_1995¹	1996	1997	<u>1998</u>
SAT-II Writing <sup>2</sup>	570-670	560-660	570-660	570-680
SAT-II Mathematics <sup>2</sup>	560-660	550-640	560-640	560-660
SAT-I Verbal	600-670	590-670	590-680	590-680
SAT-I Mathematics	650-730	590-670	590-670	600-680
SAT Combined	1210-1320	1200-1330	1200-1330	1200-1330
Enhanced ACT Composite	26-30	26-29	26-29	26-30

The reporting of the mid-range for test scores (scores between bottom and top quarters) is consistent with a recommendation made by the American Council on Education, The College Board, and other professional educational associations.

<sup>&</sup>lt;sup>1</sup> In 1995, The College Board Testing Service recentered scores.

<sup>&</sup>lt;sup>2</sup> Beginning in 1995, the achievement tests were renamed SAT II subject tests. The former English Composition became the Writing Subject Test.

### EXHIBIT III

# GEOGRAPHIC DISTRIBUTION FOR FIRST-YEAR CLASS 1998

(AND FULL-TIME UNDERGRADUATES 1998-99)

### Permanent Residence

MIDWEST	7%	6%	VIRGINIA	16%	17%	INTERNATIONAL (co	n't)	<u> </u>
Illinois	13	45		125	513	India	3	5
Indiana	2	5				Italy	1	1
Iowa	1	2	WEST	2%	2%	Jamaica	1	2
Kansas	3	11				Japan	2	3
Michigan	7	13	Alaska	0	1	Korea	0	3
Minnesota	3	5	California	6	26	Lebanon	0	1
Missouri	3	22	Colorado	4	14	Mexico	0	1
Nebraska	0	1	Nevada	0	2	Morocco	1	1
North Dakota	0	1	Oregon	0	1	Nigeria	1	1
Ohio	15	64	Washington	2	4	Panama	4	5
West Virginia	4	18	Utah	0	1	Peru	1	1
Wisconsin	0	4				Poland	0	1
ź'			SOUTHWEST	3%	3%	Portugal	2	2
NEW ENGLAND	14%	12%				Saudi Arabia	0	2
			Arkansas	0	2	Singapore	0	6
Connecticut	45	160	Arizona	0	3	South Africa	1	2
Maine	0	4	New Mexico	0	1	Spain	1	3
Massachusetts	48	162	Oklahoma	2	7	Sweden	0	1
New Hampshire	6	19	Texas	20	66	Thailand	0	3
Rhode Island	7	22				Trinidad & Tobago	1 2	3 2
Vermont	5	9				Turkey United Arab Emirates	1	5
			INTERNATIONAL	6%	4%		1	5
MID-ATLANTIC	43%	45%	•			United Kingdom Uzbekistan	9	2
			Australia	1	1	APO/unidentified	,U	2
Delaware	5	39	Bahamas	2	8	country codes	0	7
District of Columbia	0	6	Bangladesh	0	1	country codes	v	•
Maryland	58	211	Bermuda	0	3			
New Jersey	85	363	Brazil	2	8			
New York	77	349	Bulgaria	2	4			
Pennsylvania	102	400	Canada	2	3			
			Costa Rica	2 0	4 1			
GOY 1971 I	100/	11%	Czech Republic	0	1			
SOUTH	10%	1170	_ Cyprus Denmark	1	1			
41.1	•	10	Ecuador	3	5			
Alabama	3	19	El Salvador	1	3			
Florida	10	70 45		1	3			
Georgia	11 8	43 27	Egypt France	2	4			
Kentucky Louisiana	5	22	Germany	1	2			
Mississippi	1	8	Ghana	1	2			
North Carolina	22	66	Greece	1	3			
Puerto Rico	0	2	Honduras	2	3			
South Carolina	2	19	AMIGUE	4				
Tennessee	12	45						
I emiessee	14	43						

#### **EXHIBIT IV**

#### ADDITIONAL INFORMATION ABOUT THE 1998 FIRST-YEAR CLASS (self-reported)

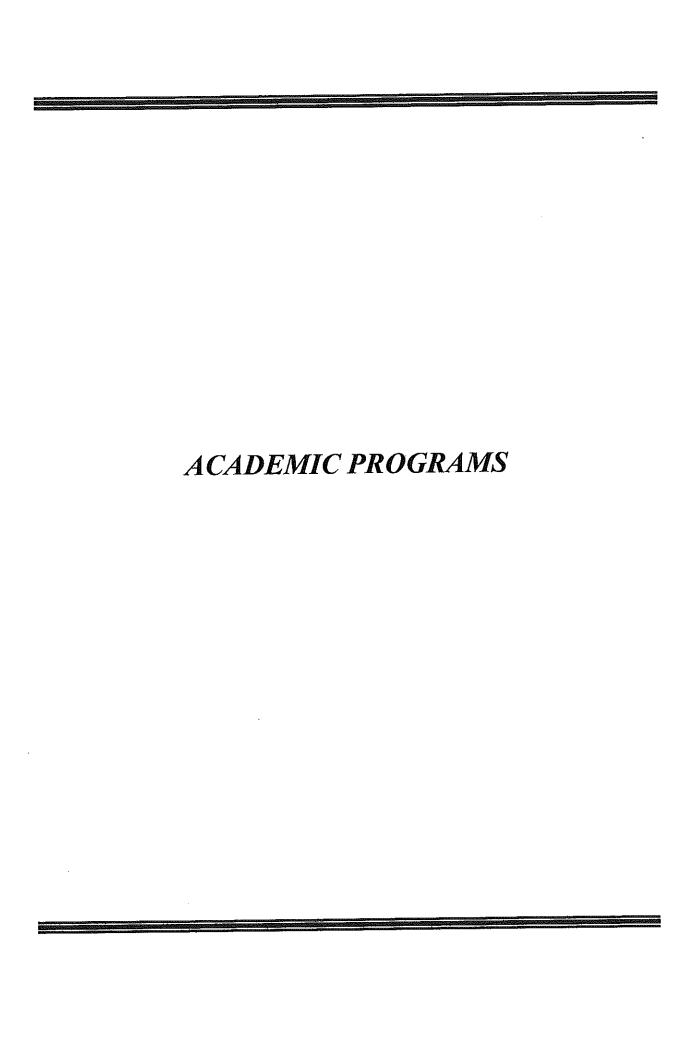
20	were valedictorians, 11 were salutatorians of their high school class
17	were National Merit Finalists
23	were National Merit Semi-finalists
47	were National Merit Commended Students
1	was recognized as semi-finalist in the National Achievement Scholarship
108	were student government officers or class officers
57	were editors-in-chief of school publications
23	were Eagle Scouts or received the Gold/Silver Award for Girl Scouts
123	were Boys/Girls State or Governor's School or other state leadership
	participants
177	were academic club officers
98	were active in community service programs and projects
178	received All State or All Regional recognition
30	were religious or church group officers
101	received awards/recognition for excellence in the arts
519	received one or more varsity letters
197	participated in academic competitions
89	worked at a part-time job 15 hours or more per week
21	are the first people in their families to attend college
23	do not speak English at home or their first language is not English
32	were recognized for academic excellence and commitment to community through Book
	Awards from the following colleges and universities: Babson College, Bryant, Canisius
	(2), Cornell University, Dartmouth College, Franklin and Marshall College, Harvard
	University (4), College of the Holy Cross, Oberlin College, Princeton University,
	Randolph-Macon College (2), University of Richmond (3), Smith College (3), Vassar
	College, Wellesley College (4), Williams College, Yale University and three unspecified
	awards.
8	study abroad for more than three weeks

EXHIBIT V

NATIONAL MERIT SCHOLAR ENROLLMENT

	1993	1994	1995	1996	1997	1998
Richmond	28(22)	30(24)	23(19)	19(15)	17(12)	19(12)
Group 1						
Amherst	22(0)	21(0)	16(0)	17(0)	15(0)	20(0)
Bryn Mawr	5(0)	5(0)	2(0)	5(0)	2(0)	4(0)
Carleton	94(78)	93(73)	81(63)	79(68)	68(62)	74(64)
Dartmouth	47(0)	49(0)	51(0)	47(0)	57(0)	56(0)
Oberlin	37(30)	41(35)	38(29)	36(27)	51(45)	50(42)
Smith	3(0)	7(0)	3(0)	3(0)	5(0)	7(0)
Swarthmore	21(0)	27(0)	28(0)	27(0)	31(0)	32(0)
Wesleyan	10(0)	3(0)	4(0)	4(0)	1(0)	6(0)
Williams	50(0)	37(0)	37(0)	30(0)	28(0)	21(0)
Group II						
Bucknell	5(3)	2(2)	4(3)	4(2)	1(0)	6(3)
Colgate	0	0	1(0)	2(0)	1(0)	2(0)
Davidson	13(3)	9(3)	14(3)	13(2)	13(3)	12(2)
Franklin & Marshall	0	1(0)	1(0)	0	2(0)	2(0)
Furman	24(18)	26(18)	27(20)	18(11)	24(27)	31(20)
Holy Cross	1(1)	4(2)	8(5)	6(4)	3(3)	4(4)
Lafayette	4(4)	1(1)	0	1(0)	0	1(0)
Stetson	0	2(0)	0	0	0	4(0)
Trinity (CT)	2(0)	0	0	2(0)	0	0
Trinity (TX)	35(26)	30(23)	29(17)	21(20)	25(19)	25(18)
Wake Forest	16(4)	20(3)	14(4)	19(4)	15(3)	12(2)
Washington & Lee	27(23)	29(20)	22(18)	30(22)	29(23)	16(12)

<sup>\*</sup> Number in ( ) are those sponsored by the institution.



#### **EXHIBIT I**

#### HEDS CONSORTIUM STUDENT/FACULTY RATIOS **FALL 1997**

Institution		Undergraduate Student/Faculty Ratio	Total Student/Faculty Ratio
University of Richmond		10.71:1	11.39:1
GROUP I			
Bucknell		12.46:1	12.78:1
Colgate University		13.33:1	13.35:1
College of Holy Cross		12.93:1	12.93:1
Davidson College		10.83:1	10.83:1
Franklin & Marshall		11.57:1	11.57:1
Furman University		13.01:1	13.84:1
Lafayette College	*	11.00:1	-
Stetson University	**	10.71:1	-
Trinity College (Conn.)		10.01:1	10.31:1
Trinity University (Tex.)		9.50:1	10,36:1
Wake Forest University		10.79:1	11.84:1
Washington & Lee University		11.76:1	11.76:1
Average ***		11.60:1	11.96:1
GROUP II			
Amherst College	**	9.00:1	
Bryn Mawr College	*	9.00:1	-
Carleton College		9.91:1	9.91:1
Dartmouth College	**	13.00:1	-
Oberlin College	**	12.00:1	_
Smith College		9.79:1	10.11:1
Swarthmore College		8.49:1	8.49:1
Wesleyan University (Conn.)	**	12.00:1	
Williams College	**	8.00:1	-
Average ***		10.13:1	9.50:1

Institution does not belong to HEDS Consortium. Data is from Barron's. Members of HEDS that did not report in 1997. Data is from Barron's.

Average does not include UR.

#### **EXHIBIT II**

#### UNDERGRADUATE CLASS ENTERING IN FALL 1991 NUMBER AND PERCENT GRADUATED THROUGH AUGUST 1998

		#of Enters	#of Grads	% '91 Grads	% '90 Grads	% '89 Grads	% '88 Grads	% '87 Grads	% '86 Grads	% '85 Grads
ALL	ALL	805	667	82.9	83.1	82.8	82.4	78.5	83.2	83.6
	MEN	396	327	82.6	78.9	81.3	78.8	73.6	81.1	81.6
	WOMEN	409	340	83.1	87.3	84.4	86.7	83.1	85.6	85.4
IN- STATE	ALL	153	128	83.7	74.0	83.7	88.0	76.8	83.3	79.0
	MEN	76	59	77.6	72.3	79.0	82.4	68.8	82.1	96.0
	WOMEN	77	69	89.6	75.5	88.5	93.4	84.2	84.5	81.9
OUT-										
STATE	ALL	652	539	82.7	87.7	82.3	80.3	79.2	83.1	85.4
į	MEN	320	268	83.8	82.1	82.1	77.9	75.6	83.0	83.9
	WOMEN	332	271	81.6	93.4	82.6	83.3	82.6	83.2	86.8

#### \*RATE OF GRADUATION Percent, Within Each Group, of Those Who Graduate

	:	Sept'93 Aug'94	Sept'94 Aug'95	Sept '95 Aug'96	Sept'96 Aug'97	Sept'97 Aug'98	% of Group
ALL	ALL	2.9	92.7	3.2	1.1	.1	100.0
	MEN	2.8	89.9	5.8	1.2	.3	100.0
	WOMEN	3.2	95.6	.9	.3	*	100.0
IN-STATE	ALL	6.2	85.2	7.0	1.6	-	100.0
	MEN	3.4	83.1	11.8	1.7	-	100.0
•	WOMEN	8.8	86.9	2.9	1.4	-	100.0
OUT-OF- STATE	ALL	2.2	94.6	2.4	.6	.2	100.0
CHILL	MEN	2.6	91.4	4.5	1.1	.4	100.0
	WOMEN	1.8	97.8	.4	•	-	100.0

<sup>\*</sup>Effective 1998, graduates are now reported with graduation dates between September 1 and August 31, which complies with federal reporting guidelines.

EXHIBIT III
SESSION GRADE POINT AVERAGES

	A&S MEN	A&S WOMEN	BUSINESS	LEADERSHIP
1997-98	2.93	3.22	3.11	3.23
1996-97	2.95	3.19	3.05	3.26
1995-96	2.94	3.24	3.03	3.34
1994-95	2.90	3.18	2.97	3.30
1993-94	2.88	3.17	3.00	3.36
1992-93	2.84	3.15	2.94	3.24
1991-92	2.827	3.115	2.878	
1990-91	2.801	3.116	2.876	
1989-90	2.703	3.058	2.921	
1988-89	2.685	3.037	2.831	

NOTE: Prior to 1991, Arts and Sciences men students were called Richmond College students and Arts and Sciences women students were called Westhampton College students.

Beginning May, 1992, GPAs are calculated to two decimal places.

#### **DEGREES CONFERRED JULY 1, 1997- JUNE 30, 1998**

	Sc	hool of A	&S	LDSP	Busi	ness	SCS*	GS	Law
	BA	BS	ВМ	BA	BSBA	MBA	BAS	All Degrees	JD
MEN	155	49	1	23	149	38	9	12	79
WOMEN	176	65	0	22	78	32	29	31	81
TOTAL	331	114	1	45	227	70	38	43	160

<sup>\*</sup> Prior to 1994, School of Continuing Studies was known as University College

#### **EXHIBIT IV**

#### MAY CPA EXAM RESULTS 1986-1994

Each May and each November, approximately 70,000 individuals sit for the national CPA Examination. According to the National Association of State Boards of Accountancy, these candidates have received their accounting education from over 600 colleges and universities throughout the United States.

Presented below are the May passing rates for colleges selected from accross the country from 1986-1994. These rates represent the percentage of candidates taking the CPA Examination for the first time without a graduate degree who pass at least one part of the CPA Exam.

#### TOP TEN PASS RATES ON THE CPA EXAM

1. 2.	University of Northern Illinois	88.2%
3.	Montana State University	87.0%
4.	University of Northern Iowa	86.8%
5.	Chivelett of Arisconsin-Manipoli	82.4%
6.	University of Pennsylvania	82.3%
7.	UNIVERSITY OF RICHMOND	82.2%
8.	Idaho State University	81.5%
9.	University of Minnesota-Minneapolis	79.2%
10.	University of Wisconsin-Whitewater	78.1%
	OTHER SELECTED SCHOOLS	
Unive Unive	ersity of Virginiaersity of North Carolina-Chapel Hill	61.2% 60.9%
Virgit	nia Polytechnic Institute and State University	57.5%
Colle	ge of William and Mary	53.2%
Wash	ington and Lee University	48.5%

#### EXHIBIT V

#### DEPARTMENT OF CHEMISTRY STATISTICS

		<u>Sen</u>	<u>ior Majors</u>		
	<u>Seniors</u>	<u>Male</u>	<u>Female</u>	<u>Tota</u>	<u>l</u>
	1994	8	7	15	
	1995	7	10	17	
	1996	11	9	20	
	1997	17	6	23	
	1998	7*	5	12	*(two did not graduate; both male)
			rofessional Schoo	<u>ls</u>	
	1994	3	2	5	
	1995	3	5	8	
	1996	5	2	7	
	1997	8	4	12	
	1998	2	2	4	
Faculty:	1994:				
1 doutey.	Full Time	7	2	9	
	Part Time	0	2	2	
	1995:	•			
	Full Time	7	2	9	
	Part Time	0	3	3	
	1996:		-		
	Full Time	7	2	9	
	Part Time	2	4	6	
	1997:				
	Full Time	6	4	10	
	Part Time	0	3	3	
	Sabbatical Leave		1	2	
	1998:				
	Full Time	7	4*	11	*(includes female lab director)
	Part Time	0	3	3	•
	Sabbatical Leave	1	0	1	
Summer Research					
	1994	3	4	7	
	1995	7	3	10	
	1996	4	3	7	
	1997	2	4	6	
	1998	2	4	6	

#### ACS Standardized Test in Organic Chemistry (Results are of one section)

	A	High	Class <u>Size</u>	Nat'l. Average Reported
<u>Year</u>	<u>Average</u>	man	DIEC	Roportod
1994	51.1	64	23	not reported
1995	44.5*	59	38	not reported
1996	44.9	67	44*	not reported
1997	44.4	65	41*	not reported
1998	48.5	62	16	not reported

<sup>\*</sup> distributed in two sections

Note: The test counted as part of the student's grade since 1989.

VIRGINIA STATE BAR EXAM RESULTS

**EXHIBIT VI** 

			C. Williams		First 7	ime Takers	
Date of Bar Exam	Statewide Percentage	(# Pas	ntage [xx.xx] sed, # Failed) ge Percentage		(# Pas	ntage [xx.xx] sed, # Failed) ge Percentage	
2/89	76.00	70.96 84.00	(22,9) (105,20)	82%	85.00 89.00	(17,3) (120,15)	88%
7/89	80.00	84.00	(103,20)		09.00	(120,13)	
2/90	65.00	65.00	(22,12)		70.59	(12,5)	
7/90	73.50	82.41	(89,19)	78%	85.00	(85,15)	83%
2/91	70.60	75.00	(27,9)		85.00	(17,3)	
7/91	77.00	80.55	(116,28)	79%	82.01	(114,25)	82%
2/92	72.30	74.47	(35,12)		80.95	(17,4)	
7/92	73.70	72.64	(77,29)	73%	79.17	(76,20)	79%
2/93	61.90	74.41	(32,11)		84.62	(22,4)	
7/93	77.70	85.00	(102,18)	82%	86.92	(93,14)	86%
2/94	54,30	58.14	(25,18)		74.19	(23,8)	
7/94	71.00	72.12	(75,29)	68%	78.13	(75,21)	77%
2/95	56.00	62.32	(43,26)		72.50	(29,11)	
7/95	71.40	77.27	(85,25)	72%	86.02	(80,13)	82%
2/96	72.03	73.00	(35,13)		69.23	(18,8)	
7/96	75.70	75.00	(81,27)	74%	78.72	(74,20)	77%
2/97	55.10	58 18	(32,23)		75.00	(24,8)	
7/97	71.50		(79,42)	63%	71.43	• • •	72%
2/98	56.10	67.31	(35,17)		80.00	(20,5)	
2/98 7/98	68.00		(74,34)	68%	74.73	(68,23)	76%

# THE FACULTY

EXHIBIT I NUMBERS OF FULL TIME FACULTY 1989-90 to 1998-99

,	1989 1990	1990 1991	1991 1992	1992 1993	1993 1994	1994 1995	1995 199 <u>6</u>	1996 1997	1997 1998	1998
TOTAL (Contracts)	237	253	254	259	265	270	273	281	276	289
Academe¹	216*	213*	211*2	212*	222*	228*	221*	226*	225*	226*
A&S	173	188	187	189	190	195	196	203	197	201
Tenured	107	108	107	108	114	113	115	119	122	130
Tenure Track	38	43	45	48	48	48	45	45	41	28
BUSINESS	42	43	41	41	14	40	42	42	42	45
Tenured	56	25	22	27	29	26	27	27	27	28
Tenure Track	12	16	13	6	10	=	10	11	12	12
LAW	22	22	22	23	27	27	27	28	25	30
Tenured	16	17	17	15	16	17	17	16	15	18
Tenure Track	9	4	3	w	9	9	5	9	9	4
JEPSON			4	9	7	∞	ø	œ	۲	<b>∞</b>
Tenured			0	0	. 1	7	æ	4	ю	ĸ
Tenure Track		Approximation of the state of t	4	9	9	9	4	4	3	၈
SCHOOL OF CONTINUING STUDIES	G STUDIE	S.	ţ						w	w

Number of faculty reported for each respective year in The Annual Report on the Economic Status of the Profession, Academe, Bulletin of the American Association of University Professors, March-April issue each year.

Only faculty at the assistant professor level and above are reported. Figures reported under each division include visiting appointments and faculty on continuing, non-tenure-track Number of faculty reported to Academe in 1991-92 is lower than normal due to the fact that 13 tenure-track positions were filled by visiting appointments for the academic year.

appointments. Administrators and librarians with faculty status are not included.

### EXHIBIT II

RANK         Number           By Division         Number           PROFESSOR         (2)           A&S         (2)           Business         (2)				LATOTICE O' TOYO	7770				
SSOR		MEN			WOMEN			TOTALS	
PROFESSOR A&S Business	nber	Percent Tenured	Terminal Degree	Number	Percent Tenured	Terminal Degree	Number	Percent Tenured	Terminal Degree
A&S Business									
Business	(2) 48	(2) 100%	(2) 100%	(1) 8	(1) 100%	(1) 100%	(3) 56	(3) 100%	(3) 100%
	12	92%	100%	1			12	92%	100%
Law	(1) 14	(1) 100%	(1) 100%	7	100%	100%	(1) 15	(1) 100%	(1) 100%
Jepson	ť	100%	100%	(1) 1	%0	(1) 100%	(1) 3	67%	(1) 100%
Totals	(3) 76	(3) 99%	(3) 100%	(2) 10	(1) 90%	(2) 100%	(5) 86	(4) 98%	(5) 100%
ASSOCIATE									
A&S	45	%96	%86	(1) 22	(1) 100%	(1) 100%	(1) 67	(1) 97%	(1) 96%
Business	(1) 15	(1) 93%	(1) 93%	3	67%	100%	(1) 18	(1) 89%	(1) 94%
WE		%0	100%	3	%0	100%	4	%0	100%
Tenson	-	%0	100%	1	100%	100%	2	20%	100%
Totals	(1) 62	(1) 92%	(1)	(1) 29	(1) 86%	(1) 100%	(2) 91	(2) 90%	%96 (2)
ASSISTANT	l								
A&S	(8) 20	(1) 5%	(8) 100%	(1) 16	%0	(1) 100%	(9) 36	(1) 3%	(6) 100%
Business	l	%0		3	%0	100%	(1)	%0	(1) 100%
we	(1) 2	%0	(1) 100%	1	***		(1) 2	%0	(1) 100%
- Jenson		1	***************************************	1	%0	100%	1	%0	100%
Totals	(10) 28	(1) 4%	(10) 100%	(1) 20	<b>%0</b>	6 (1) 100%	(11) 48	(1) 0%	(11) 100%
ALL RANKS									
A&S	(10) 113	(3) 81%	(10) 97%	(3) 46	(2) 65%	(3) 100%	(13) 159	(5) 77%	(13) 98%
Business	(2) 33	(1) 76%	(2) 97%	9	33%	200%	(2) 39	(1) 69%	(2) 97%
Law	(2) 17	(1) 82%	(2) 100%	4	25%	2 2001	(2) 21	(1) 71%	(2) 100%
Jenson	8	%19	100%	(1) 3	33%	2 (1) 100%	(1)	6 50%	(1) 100%
TOTALS	(14) 166	%08 (£) 80%	(14) 98%	(4) 59	(2) 58%	14)     166     (5)     80%     (14)     98%     (4)     59     (2)     58%     (4)     100%     (18)     225     (7)     74%     (18)     98%	(18) 22	5 (7) 74%	(18) 98%

21

## EXHIBIT III

		WOME	WOMEN AND MINORITIES HIRED EACH FALL 1989-1998	INORITIES H 1989-1998	ES HIRI 1998	ED EACE	I FALL			
	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
NEW FACULTY										
Men	(2) 17	(5) 24	(1) 13	(5) 17	(2) 13	(3) 16	(4) 16	(2) 13	(5) 23	(1) 20
Women	13	(2) 15	14	(6) 16	15	8	(3) 12	(1) 14	6	(2) 13
Minorities	2	7	<b>FT</b>	11	2	3	7	3	5	3
Total	30	39	27	33	28	24	28	27	32	33
TENURE TRACK										1
Men	(1) 4	6	(1) 6	(3) 7	(2) 8	(1)* 6	** 5	(2) 6	(1) 7	***4
Women	* 4	(1) 5	∞	(4)*10	7	*	(1) 2	3	3	2
Minorities	1	y	<b>—</b>	L*	2	0	** 1	2	1	0
Total	*	14	14	*17	15	6	7	6	10	9

New faculty include tenure-track faculty, temporary appointments ranging from one semester to three-year appointments, year-long sabbatical replacements, visiting assistants, or visiting professors such as NEH or Freeman distinguished professorships.

Totals include men and women (of which the minorities are already counted).

- Includes newly-appointed faculty who later became tenure-track.
- In 1995, an African-American male was appointed with tenure and is not included in these "tenure-track" figures.
  - In 1998, a white male was appointed with tenure and is not included in these "tenure track" figures.

Numbers in ( ) indicate minority faculty members.

EXHIBIT IV

ATTRITION RATES OF TENURE-TRACK FACULTY, 1988-89 to 1997-98

	Decision year when Hired (or later changed by mutual agreement)	ı year chanı agree	where seed by sment,	<b>a</b> \ (	Num	ber C	ober Considered	ared		Tenured	red		Ratio & Percentages of Those Hired, Tenured	ages of ired,	Ratio & Percentages of Those Considered, Tenured	es of ed,	Tenured Faculty Departures, De or Retirements	enured Faculty Departures, De or Retirements	enured Faculty Departures, Deaths or Retirements	aths
	4 % S	中国区	B	JAW	4 % S	L E	B D	J & W	<b>ক</b> প্ৰ	PEC	B ⊃ N	JAW	Ratio	%	Ratio	%	480	一、田田	a D v	L A
1988-89	9		2	П	9		-	0	4		7	0	5:9	26%	5:7	71%	2			0
1989-90	5		F	2	3		<del>,</del>	2	2		0	2	4:8	50%	4:6	67%	1		+-1	1
1990-91	9		4	0	4		3	0	4		2	0	6:10	%09	6:7	86%	5		1	0
1991-92	10		9	0	6		9	0	8		3	0	11:16	%69	11:15	73%	9		<del>,</del> .	2
1992-93	14		=	0	11	~	-	0	8		П	0	10:16	63%	10:13	77%	8	0	1	0
1993-94	4	0	4	2	4	0	0		4	0	0	1	5:7	71%	5:5	100%	3	0	7	0
1994-95	8	7	2	7	7	T		7(	9		-	1	9:14	64%	9:10	%06	4	0	0	1
1995-96	11	0	3	0	9	0		0	9	0	0	0	6:14	43%	6:7	%98	2	0	0	0
1996-97	7	0	-	0	7	0		0	7			0	8:8	100%	8:8	100%	4	<u>, , , , , , , , , , , , , , , , , , , </u>	7	1
1997-98	14	2	2	2	13	2	ī	2	12	2	Ţ	2	17.20	85%	17.18	94%	4	0	0	0
TOTALS	88	5	23	6	70	4	16	9	61	4	10	9	81:122	899	81:96	84%	38	1	7	5

**EXHIBIT V** 

FUTURE TENURE DECISIONS AND RETIREMENTS, 1998-99 - 2003-04

<b>Decisi</b> (or lat mutua	Decision Year Wh (or later changed b mutual agreement)	Decision Year Whe (or later changed by mutual agreement)	Decision Year When Hired (or later changed by mutual agreement)		To B	e Cons	To Be Considered		Tenure Left o	re-Tr: or No e	Tenure-Track Who Have Left or Not Applying for Fenure	Have	Tenured Faculty Departures or Anticipated Refirements *	Deaths
	A&S	ISIS	ECRSB	TCWSL	A&S	ISLS	ECRSB	TCWSL	A&S.	ISIS	ECRSB	TCWSL		
1998- 1999	∞	-	2	1	8	0	0	0	0	<b>,</b>	7		S	0
1999-	9	-	2	2	5	0	2	2		н.	0	0	0	0
2000-	9	0	4	0	5	0	4	0	П	0	0	0	0	0
2001- 2002	4	0	2	<b>₽</b> —4	4	0	2		0	0	0	0	0	0
2002- 2003	4		3	1	3	1	3			0	0	0	0	0
2003- 2004	33	2	1	0	3	2	<b>-</b>	0	0	0	0	0	0	0

\*Mandatory retirement ended December 31, 1993.

School of Arts and Sciences Jepson School of Leadership Studies The E. Claiborne Robins School of Business The T. C. Williams School of Law ECRSB A&S JSLS

TCWSL

#### **EXHIBIT VI**

#### 1997-98 FACULTY SALARY COMPARISON AAUP Annual Survey

The University of Richmond is classified as a IIA institution (Comprehensive Institution) in the AAUP's annual faculty salary survey. "These institutions are characterized by diverse post-baccalaureate programs (including first professional), but do not engage in significant doctoral-level education. ...these institutions must grant a minimum of thirty post-baccalaureate degrees and either grant degrees in three or more post-baccalaureate programs or, alternatively, have an interdisciplinary program at the post-baccalaureate level." (Academe, March-April, 1998, p 38.)

In 1997-98 420 of 521 IIA institutions participated in the survey, representing 96,958 or 27.1% of all faculty in the study. The largest number of faculty, 153,291, in the survey are at doctoral level (Level I) universities. There are over 49,669 faculty in the study at general baccalaureate (IIB) institutions.

The ratings (1\*,1,2,3,4,) used in the survey represent "the <u>percentile interval</u> in which the <u>institution's average salary in a given rank lies</u> (1\* = 95th percentile or above, 1 = 80th to 94.9 percentile, etc.) (Ibid.) (Emphasis added.)

		Profess (1*)	sor		Associ	iate	-	Assista (1)	ant		
University of Ric	chmond	83,0			61,1			48,5			
AAUP Percentile	es of the Dis	tributio	on of Ins	titutions	by Avera	ge Salary	IIA19	96-97			
Percentile	Ģ	95	90	80	70	60	50	40	30	20	10
Rating		*	,	1		2		3		4	
Professor	[83,0] 76	,2	74,1	67,7	63,9	60,3	58,1	55,6	54,1	51,1	47,2
Associate	[61,1] 60	,5	58,3	53.5	51,6	49,0	47,2	45,9	44,6	42,8	40,2
Assistant	48,6 [48,	5]	46,3	43,9	42,2	40,8	39,6	38,6	37,5	36,2	34,2

University of Richmond Continuing Faculty
Average Salary by Rank
1998-99

	Wth Law	Wthout Law
Professor	85,4	81,7
Associate	61,9	60,5
Assistant	51,3	49,9

#### EXHIBIT VII UNIVERSITY OF RICHMOND 1998-99 FACULTY SALARIES BY RANK

	Number of Faculty	Average Salary
PROFESSOR		
Men		
Arts & Sciences	. 47	78,000
Business	12	95,700
Leadership	2	*
Law	15	*
Women		
Arts & Sciences	9	78,800
Business	0	
Leadership	1	*
Law	3	*
Overall		
Arts & Sciences	56	78,100
Business	12	95,700
Leadership	3	*
Law	18	103,500
ASSOCIATE PROFESSOR		
Men		
Arts & Sciences	49	56,200
Business	15	*
Leadership	1	*
Law	1	*
Women		
Arts & Sciences	24	54,800
Business	4	*
Leadership	1	*
Law	1	*
Overall		
Arts & Sciences	· 73	55,800
Business	19	78,600
Leadership	2	*
Law	2	*
ASSISTANT PROFESSOR		
Men		
Arts & Sciences	14	44,900
Business	7	*
Leadership	2	
Law	2	*
Women		
Arts & Sciences	14	42,900
Business	2	*
Leadership	1	*
Law	0	
Overall		
Arts & Sciences	28	43,900
Business	9	67,800
Leadership	3	*
Law	2	*

<sup>\*</sup> Not reported due to either small number of faculty in category or reported in "Overall" only when there is a significant number.

#### **EXHIBIT VIII**

#### AVERAGE FACULTY SALARY COMPARISONS OF CONTINUING FACULTY

for 1997-98 and 1998-99 by Arts and Sciences Division, Business, Continuing Studies, Leadership and Law

Note: The salaries below reflect only those of the faculty who continued from 1997-98 to 1998-99. In cases of those who were promoted to a higher rank in 1998-99, their salaries are listed in the category of the new rank. When less than five occur in a group, the salaries are not listed for either gender and are marked by \*.

gender and are marked by *.	Number of Continuing Faculty	1997-98	1998-99	Average # of Years of Teaching Experience
	Art History, Classical Studies, English Communication, and Theatre and		n, Modern Languages	and Literature, Music,
Male	•			
Professor	27	\$76,400	\$79,300	30
Associate	27	\$53,400	\$56,200	17
Assistant	3	*	*	5
Instructor	1	*	*	2
Female				
Professor	6	\$76,200	\$78,800	31
Associate	10	\$52,800	\$55,100	14
Assistant	6	*	*	5
Instructor	3	. *	*	3
Overall				
Professor	33	\$76,400	\$79,200	30
Associate	39	\$53,200	\$55,900	15
Assistant	9	\$41,500	\$43,700	5
Instructor	5	\$34,100	\$35,400	2
SOCIAL SCIENCES	(Education, Health and Sport Sc	ience, Political Scie	nce, Psychology, So	ciology)
Male	· · · · · · · · · · · · · · · · · · ·			
Professor	10	*	*	29
Associate	10	\$50,800	\$53,200	18
Assistant	5	*	*	4
Instructor	0			
Female				
Professor	2	*	*	23
Associate	7	\$55,800	\$58,000	16
Assistant	2	*	*	3
Instructor	0		******	
Overall				
Professor	12	\$73,500	\$76,300	28
Associate	17	\$52,900	\$55,200	17
Assistant	7	\$42,600	\$44,800	4
Instructor	0			

#### EXHIBIT VIII (con't)

	Number of Continuing Faculty	1997-98	1998-99	Average # of Years of Teaching Experience
NATURAL SCIENCES, CO and Computer Science, Physics)	MPUTER SCIE	NCE, MATHEM	IATICS (Biology	, Chemistry, Mathematics
Male				
Professor	10	*	*	29
Associate	14	*	*	13
Assistant	6	*	*	4
Instructor	0			
Female				
Professor	1	*	*	22
Associate	3	*	*	12
Assistant	3	*	*	3
Instructor	0			
Overall				
Professor	11	\$74,300	\$77,100	28
Associate	15	\$53,700	\$56,000	13
Assistant	10	\$41,600	\$43,400	4
Instructor	0	***		

BUSINESS				
Male				
Professor	12	\$92,200	\$95,700	24
Associate	15	*	*	19
Assistant	6	*	. *	3
Instructor	0			** **
Female				
Professor	0			
Associate	3	*	*	6
Assistant	2	*	*	4
Instructor	0			
Overall				
Professor	12	\$92,200	\$95,700	24
Associate	18	\$75,500	\$78,600	17
Assistant	8	\$64,400	\$68,200	3
Instructor	0			<b>~~</b>

#### EXHIBIT VIII (con't)

	Number of Continuing Faculty	1997-98	1998-99	Average # of Years of Teaching Experience
LEADERSHIP				
Male				
Professor	2	*	*	23
Associate	1	*	*	10
Assistant	0		-	
Instructor	0	-		<u>.</u>
Female			·	
Professor	1	*	*	14
Associate	1	*	*	23
Assistant	1		*	3
Instructor	0		-	
Overall				
Professor	3	*	*	20
Associate	2	*	*	17
Assistant	1	-	_	3
Instructor	0	<del>-</del>	-	

LAW				
Male			_	
Professor	14	*	*	21
Associate	1	*	*	9
Assistant	2	*	*	3
Instructor	0			44 PE
Female				
Professor	3	*	*	10
Associate	1	*	*	6
Assistant	0			•••
Instructor	0			w 40
Overall				
Professor	17	\$97,100	\$101,000	19
Associate	2	*	*	8
Assistant	2	*	*	3
Instructor	0			

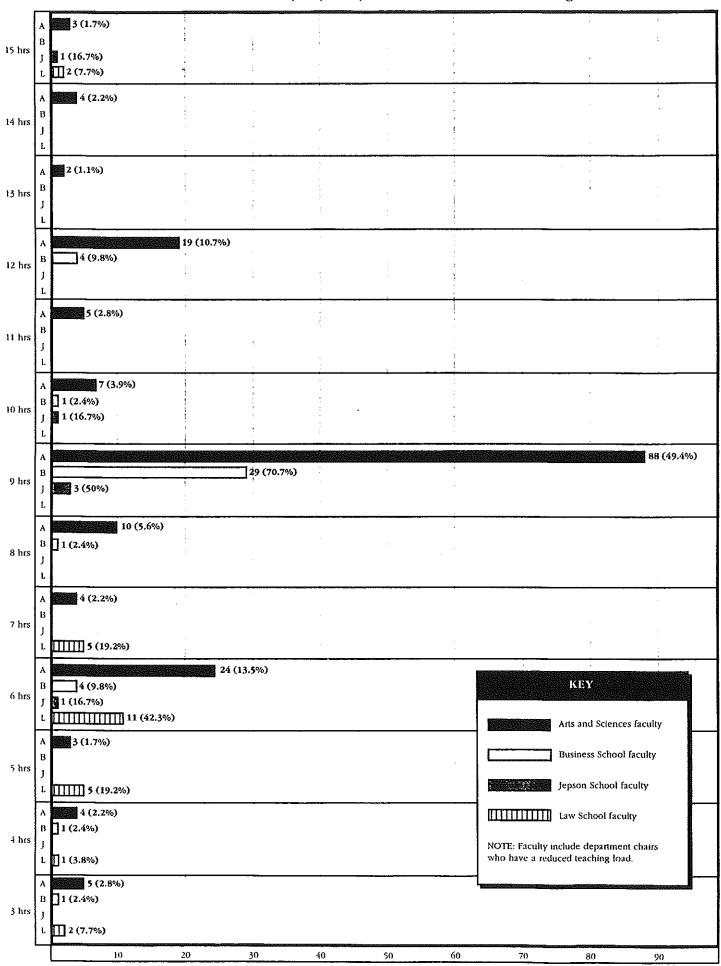
Note: Because the School of Continuing Studies has only five full-time faculty and salaries would not be listed, they are not included on this chart.

FACULTY SALARIES OF COMPARATIVE SCHOOLS - 1996-97 and 1997-98 EXHIBIT IX

	RANK	7	∞	7	m	∞	10	11	13	φ	12	9	4	S.			7	∞	-	6	∞	11	-	10	S	4	n	9
	AVG	63.7	57.9	58.5	62.6	26.8	55.4	54.5	48.4	56.2	51.5	59.5	60.2	59.9	9.59		63.7	57.9	8.79	59.3	59.6	57.5	67.8	58.1	65.4	66.4	0.79	64.8
	RANK	_	7	7	က	4	12	σ	13	3,	11	7	10	<b>∞</b>	9		ო	۲	4	σ	∞	11		10	7	7	9	Ś
	ΑΙ	46.8	42.1	45.5	44.8	44.6	38.0	39.6	35.8	4.0	38.7	41.6	39.5	41.0	42.7		46.8	42.1	46.3	43.6	43 8	42.5	49.5	43.2	4.6	47.0	45.1	45.9
	RANK	-	∞	5	7	9	П	10	13	9	12	4	0,	m	∞		7	∞	10	7	9	~	ĸ'n	11	4	-	0	Ś
1996-97	AO	59.2	55.2	55.6	58.9	55.3	48.6	50.1	45.8	55.3	44.0	55.8	51.8	58.1	53.5		59.2	55.2	53.7	54.5	55.2	54.5	57.6	52.1	55.9	60.1	54:2	55.7
` .	RANK		Φ	7	7	9	23	10	13	6	11	4	<b>∞</b>	tt.	Ş		S	0,	7	0	10	∞	-	11	4	m	9	7
		80.1	74.2	74.7	78.9	74.8	68.1	71.2	59.6	73.5	70.0	4.77	74.5	78.6	76.9		80.1	74.2	79.2	74.1	71.6	75.1	86.4	67.1	80.9	83.1	79.8	84.9
	# of FAC	226	175	261	190	190	134	158	178	178	185	141	210	318	136		226	175	154	111	191	462	370	234	253	156	240	203
	RANK	ત	5	<b>∞</b>	3	6	12	11	14	10	13	9	4	7			7	<b>∞</b>	7	6	10	10		12	4	т	'n	9
	AVG	66.7	62.6	60.1	0.99	59.5	56.7	57.1	50.4	57.7	54.3	62.2	63.7	61.7	67.3		7.99	62.6	70.6	61.8	61.3	61.3	71.0	60.3	69.2	70.2	68.0	67.0
	RANK	7	7	7	m	4	13	11	7,	9	11	∞	2	'n	6		m	12	4	7	10	9	_	10	S	6	∞	9
	ΑĬ	48.5	44.5	46.7	45.7	45.4	38.8	41.0	36.6	<b>4</b> .8	41.0	43.8	42.5	45.1	43.1		48.5	44.5	48.1	45.6	44.6	45.3	51.8	4.6	47.0	49.0	45.4	46.9
	RANK	3	9	5	_	9	27	11	14	9	13	4	10	~	6		7	<b>∞</b>	S	6	01	Ş	ო	11	4	-	17	7
1997-98	AO .	61.1	57.2	57.3	61.6	57.2	49.9	52.1	44.7	57.2	47.2	58.3	53.1	61.2	55.8		61.1	57.2	57.7	57.1	55.8	57.7	60.7	55.4	58.7	63.5	55.1	57.3
	RANK	1	9	6	7	<b>∞</b>	13	11	14	10	12	7	7	4	ß		ν,	Q,	9	10	11	00	<u>.</u>	12	4	7	۲	m
	PR	83.0	78.4	76.7	82.3	76.9	70.4	74.8	61.6	75.3	71.6	82.3	78.1	81.3	78.8		83.0	78.4	82.3	77.4	73.1	79.0	88.7	71.0	85.9	87.0	81.5	86.5
	# of FAC	225	167	259	186	156	<u>4</u>	149	186	176	185	142	207	336	139		225	167	155	113	163	475	376	231	253	165	246	201
	#	ΠĀ		IIA	E	曾	B	E	田	田	IIA	8	H.	IIA	8		IIA		E	IIA	自			图	IIA	B	ΑÏ	图
	SCHOOLS	U. of Richmond	UR - A&S with Econ	Bucknell	Colgate	C. Of Holy Cross	Davidson	Franklin & Marshall,	Furman	Lafayette	Stetson	Trinity (Conn.)	Trinity (Texas)	Wake Forest	Washington & Lee	)	II. of Richmond	UR - A&S with Econ	Amherst	Bryn Mawr	Carleton	C. of William & Mary.	Dartmouth	Oberlin	Smith	Swarthmore	Weslevan (Conn.)	Williams

Source: ACADEME (March-April 1998 and 1997 issues) rankings inserted.

#### EXHIBIT X FACULTY TEACHING LOADS (Fall, 1997) Number of Credit Hours Taught/Semester



#### EXHIBIT XI

#### TEACHING LOADS Number of Students Taught by Faculty by Division Fall 1998

Number of Students	Number of Arts & Sciences Faculty	Number of Business Faculty	Number of Leadership Faculty	Number of Law Faculty	Number of SCS Faculty
200+	1	1			
100-199	14	2	0	4	
75-99	21	17	2	6	
50-74	73	18	2	4	1
25-49	52	1	4	7	2
0-24	22	1	1	3	2
Average Number of Students Taught	56.47	77.55	50.88	64.0	53,6

#### SUMMARY OF TEACHING LOADS

	Average # of Credits	Average # of Preparations	Average # of Students
Arts & Sciences	8.84	2.42	56.47
Business	8.93	1.78	77.55
Leadership	7.63	1.63	50.88
Law	7.0	2.16	64.0
Continuing Studies	10.2	3.0	53.6

Note: Faculty include department chairs who have a reduced teaching load.

EXHIBIT XII
SUMMARY OF PUBLICATIONS, PAPERS, ETC.

	1993-94	1994-95	1995-96	1996-97	1997-98
Abstracts	3	6	1	6 (4 local)	8
Articles & Chapters	185 (7 local)	255 (10 local)	250 (9 local)	195 (8 local )	169 (6 local)
Books	20	10	15	31 (1 local)	10
Chair/Co-Chair Panels, Workshops	118 (19 local)	93 (27 local)	75 (35 local)	64 (24 local)	73 (32 local)
Editorships	15 (2 local)	21 (2 local)	21 (1 local)	9	14
Newspaper Articles	0	0	1 (1 local)	3	1 (1 local)
Papers, Presentations, Performances	402 (106 local)	392 (120 local)	453 (130 local)	392 (129 local)	376 (121 local)
Reviews	29 (3 local)	49	52 (15 local)	43 (1 local)	52 (9 local)
T.V., Videos	7 (4 local)	13 (4 local)	8 (5 local)	7 (6 local)	6 (4 local)
Other	70 (58 local)	38 (31 local)	61 (38 local)	92 (70 local)	79 (60 local)
TOTAL OF ALL ENTRIES	848	877	937	842	788
NUMBER OF FACULTY SUBMITTING	181	189	183	162	171

EXHIBIT XIII

SUMMARY OF GRANT APPLICATIONS, 1988-89 to 1997-98

YEAR	TOTAL # APPLICATIONS FUNDED	TOTAL # APPLICATIONS	TOTAL \$ RECV'D. DURING FISCAL YEAR	UNDUPLICATED # FACULTY APPLYING
1988-89	41	91	\$565,107	69 (9)*
1989-90	32	66	\$1,222,990	40**
1990-91	28	62	\$1,874,348	35
1991-92	36	68	\$2,922,890	42
1992-93	34	83	\$2,056,197	45
1993-94	30	87	\$1,745,976	43
1994-95	40	93	\$2,116,331	52
1995-96	39	78	\$1,403,018	42
1996-97	43	72	\$1,917,880	49
1997-98	38	100	\$2,527,439	43

<sup>\*</sup> The number in parenthesis represents additional proposals which the records attribute only to "UR."

<sup>\*\*</sup> The numbers reported in earlier Factbooks inadvertently included administrators. The figures from 1989-90 on, have been corrected to reflect only faculty.

## STUDENT LIFE AND ATHLETIC PROGRAMS

CAREER DEVELOPMENT CENTER
Graduate/Professional School Pursuits of UR Graduates 1988-1997

**EXHIBIT I** 

Class of	Percentage of Graduates Responding to Follow-up Survey	Percentage of Respondents Going on to Graduate School (includes A&S,JSL, RSB)	Graduate/	lown By Professional ogram (%)
1988	60.6	18.6	Law Medicine MBA Graduate	27.3 15.1 10.6 47.0
1989	65.6	21.2	Law Medicine MBA Graduate	26.2 23.3 2.9 47.6
1990	76.3	22.6	Law Medicine MBA Graduate	27.8 15.7 7.4 48.1
1991	66.4	30.1	Law Medicine MBA Graduate	23.0 13.7 6.5 56.8
1992	67.6	23.3	Law Medicine MBA Graduate	23.6 19.8 6.6 50.0
1993	68.8	22.8	Law Medicine MBA Graduate	22.5 16.0 7.8 53.0
1994	76.1	19.4	Law Medicine MBA Graduate	28.7 14.8 2.7 53.8
1995	73.8	18	Law Medicine MBA Graduate	24.5 23.4 7.4 44.7
1996	72.5	27	Law Medicine MBA Graduate	21.0 18.0 9.2 50.0*
1997	60.6	19.8	Law Medicine MBA Graduate	19.1 24.6 .0 49.3

Note: These figures do not account for students who may have gone on to graduate or professional school programs one or more years after graduation. Survey conducted each year for graduating class.

<sup>\*</sup>Two respondents did not identify program.

#### **EXHIBIT II**

#### UNIVERSITY OF RICHMOND STUDENTS ENTERING MEDICALLY RELATED FIELDS 1992-1998

<u>Ye</u>	<u>ar No</u> .	College or University	<u>No</u> .	College or University
19	92 5	Medical College of Virginia	1	Pennsylvania College of Optometry
,	1	University of Texas, San Antonio	1	Temple School of Physical Therapy
	1	Johns Hopkins Medical School	1	East Carolina Medical School
	•	Eastern Virginia Medical School	i	University of North Carolina
	1	New York Medical School-Albany	•	Dental School
	•	New Tork Medical School-Albany	1	New York Osteopath School
199	93 5	Medical College of Virginia	2	Eastern Virginia Medical School
10.	1	Michigan State	1	SUNY Syracuse
	1	Temple University	1	Medical College of Pennsylvania
	1	Georgetown University	1	Chicago School of Osteopathic Med.
19	94 5	Medical College of Virginia	2	Ohio State
13.	1	Indiana	1	Southeastern/Dallas
	1	Kentucky/PT	1	University of Pennsylvania/Vet
	1	West Virginia School of Osteopathic	1	Pennsylvania State
	1	Louisiana State University	1	North Carolina State/Vet
	1	Southern Col. of Optometry	1	West Virginia School of Dentistry
	1	University of Virginia	1	Tufts
199	95 7	Medical College of Virginia	1	Pennsylvania State Univ. Medical School
19	2	Vanderbilt University Medical School	1	University of Kentucky Medical School
	1	Eastern Virginia Medical School	1	West Virginia School of Osteopathic
	'	University of Tennessee Medical	'	Medicine
			1	Medical College of Virginia - School of
	4	School (Memphis) Univ. of Pennsylvania Medical School	1	Dentistry
	1	Medical College of Pennsylvania/	1	University of Medicine and Dentistry of
	1	Hahnemann University	ı	New Jersey
	1	Medical University of South Carolina	1	Pennsylvania College of
	•	Wedical Offiversity of South Carolina	1	Optometry
199	96 6	Modical College of Virginia	1	Robert Wood Johnson
19:	4	Medical College of Virginia Jefferson	1	University of Connecticut
	1	University of Medicine and Denistry of	1	University of Maryland
	•	New Jersey	1	SUNY - Brooklyn
	1	University of South Carolina	1	University of Pittsburgh
	1	University of Georgia	1	University of Virginia
	1	SUNY - Syracuse	'	oniversity of virginia
	1	West Virginia School of Osteopathic Me	nd	
199	97 1	West Virginia School of Osteopathic Med.	1	University of Illinois Medical
133	21 1 1	Jefferson Medical School	1	VA/MD School of Veterinary Med.
	1	University of Maryland	1	Pennsylvania School of
	1	Eastern Virginia Medical School	'	Veterinary Medicine
	2	Medical College of Virginia - Medical	1	University of Puerto Rico Med.
	1	New Jersey School of Osteopathic Med		Tulane or LSU Medical
	1	Pennsylvania School of Osteopathic Med.	1	University of Tennessee Knoxville
	1	Medical College of Virginia - Dental	1	Bowman Gray
	1	University of Connecticut - Dental	1	Georgetown Medical School
199	98 2	Medical College of Virginia	1	Temple University Dental School
198	2	University of Virginia Medical School	1	Eastern Virginia Medical School
	4	University of West Virginia Med.	1	Ohio State Dental School
	1	SUNY-Syracuse Medical School	•	Onio Otato Dontai Odiooi
	,	SSITE STAGAGO MOGICAL COMODI		

#### EXHIBIT III

#### GRADUATION SUMMARY OF THE UNIVERSITY OF RICHMOND STUDENT ATHLETES

In 1986 the National Collegiate Athletic Association (NCAA) standardized definitions for graduation rates of recruited student-athletes. Each year until 1991 this NCAA Academic-Reporting Form was used to report this information. The graduation rate was computed on a period ending on August 31 following the fifth year after the recruited freshmen student-athletes enter an institution as full-time students. Two rates were computed from this information. One rate allowed the inclusion of student-athletes who transferred from the University in good academic standing with those who graduate. The other rate only considered the student-athletes who started and finished at the University in five years.

Academic Enrollment <u>Year</u>	Recruited Freshmen <u>S-Athletes</u>	Transferred In Good Acad Standing	No./Rate Graduated U. Richmond <u>Five Years</u>	Number/Rate Graduated UR or Transferred in Good Acad Standing	Number Started In UR Student Body No. Graduated UR <u>5 Yr Grad Rate</u>
1980-81	72	10	59 / 82%	69 / 96%	387/246/64%
1981-82	73	13	57 / 78%	70 / 96%	718/510/71%
1982-83	59	6	50 / 85%	56 / 95%	817 / 561 / 69%
1983-84	54	9	41 / 76%	50 / 93%	758 / 558 / 74%
1984-85	51	7	41 /80%	48 / 94%	693 / 557 / 80%
1985-86	64	9	55 / 86%	64 / 100%	816 / 676 / 83%
1986-87	106	17	83 / 78%	100 / 94%	793 / 643 / 81%
1987-88	76	10	62 / 82%	72 / 95%	801 / 629 / 79%
1988-89	81	13	61 / 75%	74 / 91%	761 / 625 / 82%
1989-90	83	13	66 / 80%	79 / 95%	787 / 609 / 77%
1990-91	100	11	85 / 85%	96 / 96%	810 / 673 / 83%
1991-92	79	12	64 / 81%	76 / 96%	805 / 666 / 83%
1992-93	64	13	48 / 75% *	61 / 95%	762 / 614 / 81%
Averages of these Thirte	en Years				
1980-93	962/74	143/11	792 / 80%	915 / 95%	9708 / 7567 / 78%**
			11 - d as sin a Time	beautiful of Dichmond during	these twelve years (1980-

These figures reflect that 81% of all recruited student-athletes who enrolled at the University of Richmond during these twelve years (1980-81 to 1991-92) graduated in five years from the University and that 95% of these same student-athletes either graduated or transferred in good academic standing. A comparable figure for graduation of these recruited student-athletes with the regular student body reflects that the student-athletes have 81% who start and graduate from the University in five years vs. 78% for the regular student body during the same period.

In 1991 the NCAA changed to the Graduation-Rates Disclosure Form. This change aligned the NCAA reporting with legislation that was pending in Congress. The major differences between the NCAA's 1986 and 1991 forms are: (a.) a shift from an emphasis in Recruited Student-Athletes to an emphasis on Freshman Student-Athletes Who Receive Athletics Related Aid, (b.) a shift from totals for men's and women's sports to enrollment information on student-athletes who received athletics aid, by racial or ethnic group, by gender and by sport group, and (c.) a shift from graduation rates for recruited student-athletes who graduated in five years to the graduation rates for athletes who received athletics aid in their first year at the University who graduated in six, seven or eight years. It is not possible to make a meaningful comparison between the information in the NCAA Academic-Reporting Forms from 1986 through 1990 and the Graduation-Rates Disclosure Forms starting with 1991. The information in the OFFICIAL NCAA 1998 GRADUATION-RATES REPORT provides information on student-athletes entering in 1983, 1984, 1985, 1986, 1987, 1988, 1989, 1990, and 1991. Each NCAA Division I institution has an OFFICIAL NCAA 1998 GRADUATION-RATES REPORT prepared by the NCAA, based on data provided by the institution, in compliance with NCAA legislation and the Federal Student Right-to-Know and Campus Security Act. These reports are distributed to all high schools in a 1998 NCAA DIVISION I GRADUATION-RATES REPORT book. The NCAA stipulates, "that a member institution is not permitted to alter or highlight the information contained in the report prepared by the Association."

#### END NOTES

- \* 1992-93: This percentage does not reflect that one Student-Athlete graduated in six years and that a baseball player drafted in his junior year returned from professional major league baseball in off seasons to complete his degree in seven years. The graduation rate with these two student-athletes included would be 78%.
- \*\* This average and percentage does not include information from Westhampton College for students who enrolled during academic year 1980-81, the information reported for 1980-81 is for Richmond College only.

## DEVELOPMENT AND UNIVERSITY RELATIONS

**EXHIBIT I** 

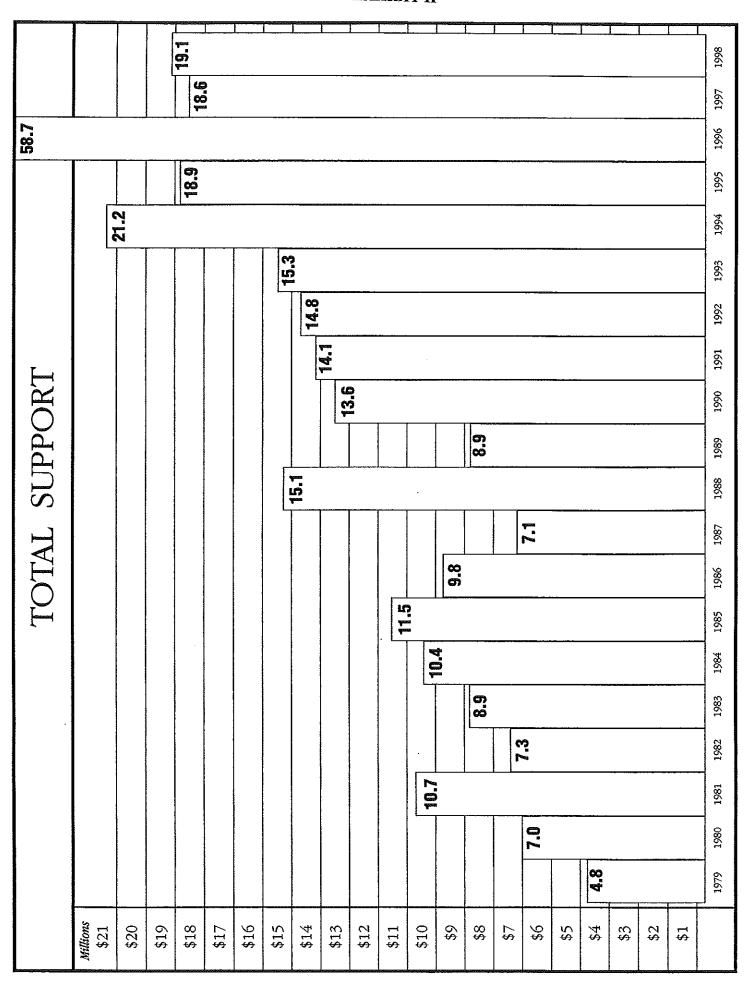
#### UNIVERSITY OF RICHMOND 5-YEAR TREND Development Information\* (1993-94 to 1997-98)

	1993-94	<u>1994-95</u>	<u>1995-96</u>	<u>1996-97</u>	<u>1997-98</u>
Gifts & Grants	\$20,943,275	\$18,887,938	\$58,685,007	\$18,560,177	\$19,115,698
Gifts & Grants Student	\$6,158	\$6,613	\$20,433	\$6,302	\$6,361
Gifts for Current Oper.	\$6,524,150	\$5,884,927	\$4,183,763	\$4,386,704	\$3,964,820
Unrestricted Gifts	\$1,511,045	\$1,621,080	\$1,776,,027	\$1,866,837	\$2,009,683
Gifts for Current Oper. Student	\$1,918	\$2,061	\$1,457	\$1,490	\$1,319
Gifts for Current Oper. E & G Expenditures	10%	7%	6%	6%	5%
Total Gifts & Grants E & G Expenditures	31%	21%	78%	23%	23%
Gifts from Alumni	\$11,699,974	\$11,325,383	\$51,590,715	\$13,858,423	\$12,550,827
Gifts from Friends/Parents	\$3,067,764	\$1,947,135	\$2,433,088	\$1,690,204	\$2,630,429
Gifts from Corporations	\$757,948	\$1,067,018	\$757,622	\$658,452	\$729,650
Gifts from Foundation	\$4,505,651	\$3,531,571	\$2,997,159	\$1,469,815	\$2,182,886
Corporate Matching	\$264,651	\$331,914	\$299,759	\$298,684	\$346,949
Gifts from Religious Denom.	\$286,053	\$289,348	\$269,469	\$264,985	\$247,307
Other Organizations	\$361,234	\$395,569	\$337,194	\$319,614	\$427,650
<u>Alumni Donors</u> Total Alumni	38%	40%	41%	40%	39%
Average Alumni Gift	\$1,209	\$1,084	\$4,671	\$1,272	\$1,379

E&G Expenditure for 1997-98: \$83,971,028

<sup>\*</sup>Information as reported to Council for Aid to Education (CAE).

#### EXHIBIT II



#### **EXHIBIT III**

#### VIRGINIA FOUNDATION FOR INDEPENDENT COLLEGES GIVING

Approximately \$275000 per year, this gift is designated primarily in support of the University's operating budget. The 1992-93 University of Richmond share was considerably larger as a result of a one-time gift of \$41,222 to offset the cost of our duPont Visiting faculty member. The University of Richmond continues to receive the largest percentage of VFIC dollars:

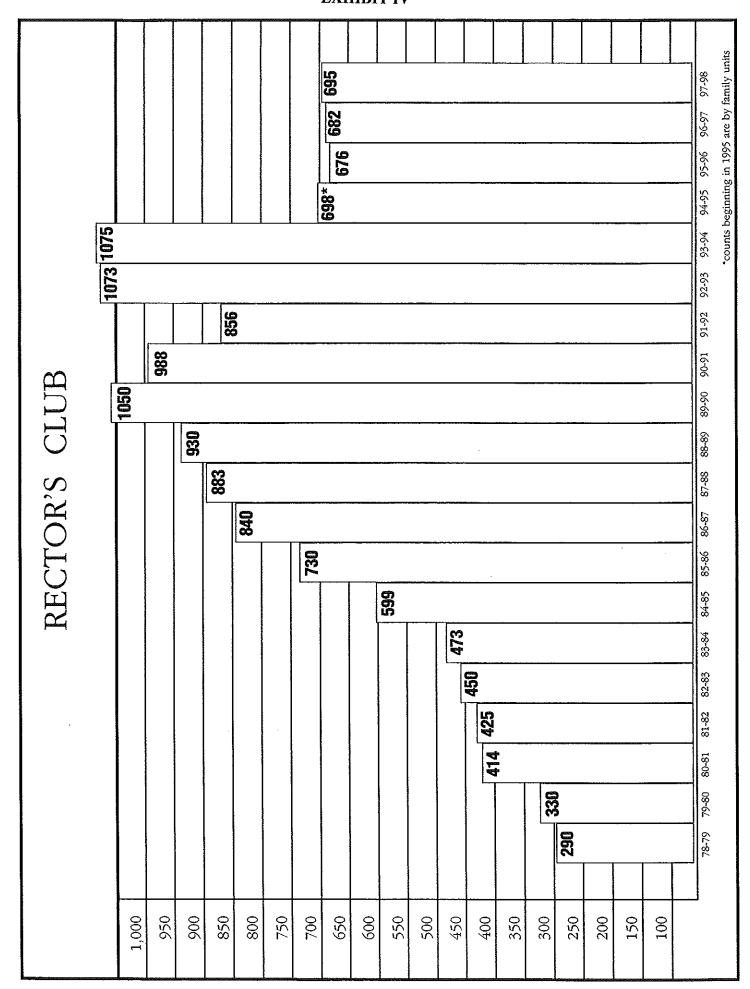
Year	VFIC Totals	University of <u>Richmond Share</u>
1997-98	\$3,607,740	\$274,166
1996-97	\$5,435,313	\$273,310
1995-96	\$5,414,858	\$249,707
1994-95	\$4,400,008	\$235,674
1993-94	\$4,453,647*	\$277,126
1992-93	\$3,271,605	\$313,098
1991-92	\$3,434,456	\$266,344
1990-91	\$3,370,554	\$273,160
1989-90	\$3,369,245	\$283,782
1988-89	\$3,333,966	\$297,775

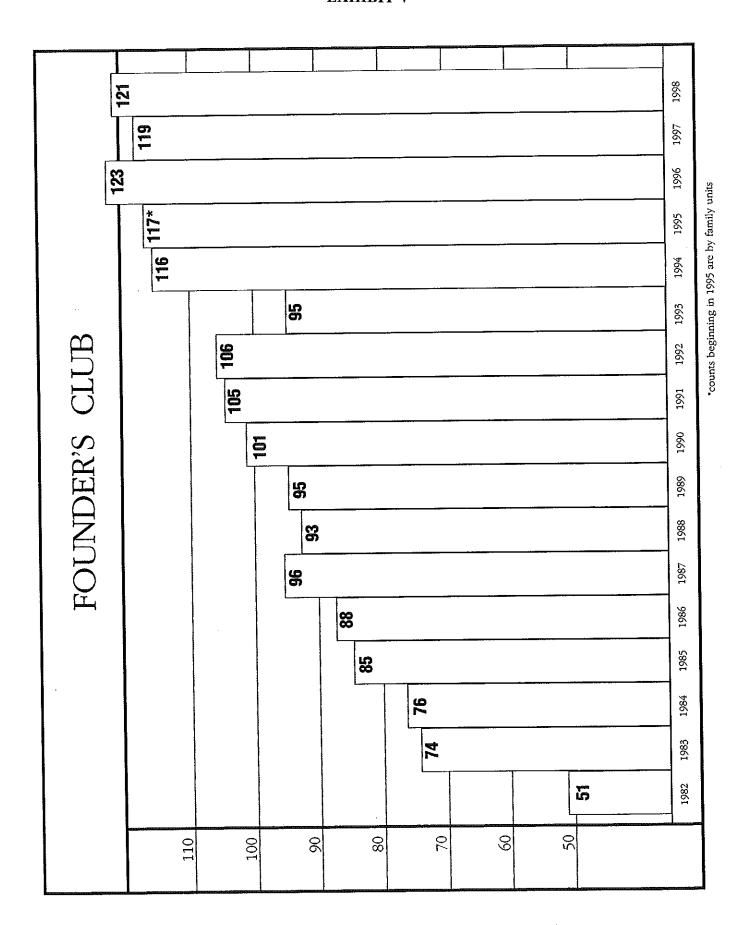
<sup>\*</sup>In 1993-94 VFIC began including endowment gifts which were not reflected in previous year's totals.

#### ALUMNI PARTICIPATION IN ANNUAL GIVING

University of Richmond alumni participation in annual giving this year was 39%. Participation by school based on <u>alumni solicited</u> is:

	<u>1995-96</u>	<u>1996-97</u>	<u>1997-98</u>
Richmond College Westhampton College The E. Claiborne Robins School of Business The T.C. Williams School of Law	37% 45% 45% 38%	39% 45% 46% 42%	35% 41% 43% 39%
Jepson School of Leadership Studies	23,0	50%	43%





42

## EXHIBIT VI

# DEVELOPMENT COMPARISONS - 1994-95 to 1996-97 THREE YEAR AVERAGE

# Group I Comparison Schools

						Franklin &				(Conn.)	(Texas)		Washington
	University of	Bucknell	Colgate	College of the	Davidson	Marshall	Furman	Lafayette	Stetson	Trinity	Trinity	Wake Forest	and Lee
of the state of th	Richmond	University	University	Holy Cross	College	College	University	College	University	College	University	University	University
Gifts and Grants	\$32,044,333	\$14,858,333	\$16,434,667	\$9,679,333	\$18,391,667	\$9,331,667	\$15,326,667	\$14,271,333	\$11,196,333	\$10,904,333	\$13,470,333	\$37,704,667	\$28,197,667
Gifts and Grants Students	29.381	<b>8404</b> 3	S12.58	\$1258 E. St. Other 18568		<b>\$5,650</b>		\$6,493	\$3923	19153	36238	\$6.296	1021715
E & G Expenditures	\$83,644,333	\$82,990,667	\$71,003,667	\$58,171,333	\$46,230,667	\$51,472,333	\$51,739,667	\$53,479,333	\$46,579,333	\$56,917,000	\$51,109,333	\$262,316,000	\$54,330,000
Gifts and Grants E & G Expenditures	38%	18%	23%	17%	40%	18%	30%	27%	24%	19%	26%	14%	52%
Gifts for Curr. Oper.	\$4,818,667	\$4,658,000	\$6,238,667	\$5,460,000	\$11,875,000	\$2,427,667	\$4,189,333	\$3,844,000	\$4,329,333	\$5,628,667	\$3,435,000	\$23,861,667	\$8,444,667
Giffs for Curr. Oper.	\$1,411	\$1,267	\$2,171	\$2,024	\$7,353	\$1,314	\$1,499	\$1,749	\$1,517	\$2,659	\$1,380	\$3,984	\$4,229
E & G Expenditures	%9	%9	%6	%6	26%	%\$	%8	%L	%6	10%	7%	%6	16%
Gifts from Alumni	\$25,591,333	\$8,193,333	\$12,658,000	\$7,313,333	\$9,588,667	\$4,686,000	\$4,837,333	\$7,287,333	\$4,755,333	\$7,553,333	\$1,068,667	\$9,936,667	\$19,979,000
Gifts from Par./Friends	\$2,023,333	\$4,280,667	\$2,104,667	\$742,667	\$3,106,667	\$3,344,667	\$7,115,000	\$4,112,667	\$2,493,000	\$1,224,667	\$7,355,333	\$9,608,000	\$5,921,333
Gifts from Corporations	\$1,137,667	\$1,533,667	\$819,667	\$756,000	\$1,823,667	\$620,333	\$1,582,000	\$742,333	\$974,000	\$1,237,333	\$618,667	\$5,233,000	\$348,333
Gifts from Foundations	\$2,666,333	\$815,333	\$831,667	\$859,333	\$3,827,667	\$635,000	\$2,855,333	\$3,262,333	\$2,944,000	\$830,667	\$4,305,000	\$5,637,000	\$1,724,000
Corporate Matching	\$310,333	\$658,667	\$630,333	\$634,667	\$446,000	\$229,000	\$292,000	\$417,333	\$147,333	\$390,333	\$75,000	\$1,084,667	\$153,667
% of Alumni Participation	<b>300</b>	<b>%8</b> E.[]	49%	%35 <u>~</u> %35 <u>~</u> %36		3%	41%	42%	35%	52%	540%	<b>%77</b>	47%

# EXHIBIT VI (con't)

# DEVELOPMENT COMPARISONS - 1994-95 to 1995-97 THREE YEAR AVERAGE

# Group II Comparison Schools

				ı	ı				,		•
	University of	Amherst	Bryn Mawr	Carleton	College of	Dartmouth	Oberlin	Smith	Swarthmore	Wesleyan	Williams
	Richmond	College	College	College	william and Mary	College	College	College	College	University	College
Gifts and Grants	\$32,044,333	\$24,636,333	\$19,176,000	\$16,016,667	\$21,163,333	\$90,893,000	\$13,712,667	\$29,366,667	\$18,776,667	\$11,357,333	\$24,180,333
Students	3,423	1,613	1,828	1,917	7,664	5,490	2,858	2,829	1,372	3,264	2,038
Gifts and Grants Students	\$9,361	\$15,274	.065.013	88325	SZ.761 <sup>FE</sup>	\$16556	\$4,798	185018		\$3.480	<b>\$11.865</b>
E & G Expenditures	\$83,977,667	\$62,714,667	\$48,677,667	\$51,827,667	\$96,837,667	\$280,192,333	\$83,129,667	\$105,046,000	\$61,822,333	\$86,676,667	\$70,860,333
Gifts and Grants E & G Expenditures	38%	39%	39%	31%	22%	32%	16%	78%	30%	13%	34%
Gifts for Curr. Oper.	\$10,165,333	\$5,570,000	\$5,468,333	\$5,120,000	\$6,782,333	\$43,379,000	\$4,907,667	\$15,518,667	\$7,611.667	\$6,662,333	\$9,067,000
Gifts for Curr. Oper. Students	\$2,970	\$3,453	\$2,991	\$2,671	\$885	\$7,901	\$1,717	\$5,486	\$5,548	\$2,041	\$4,449
Gifts for Curr. Oper. E&G Expenditures	12%	%6	11%	10%	7%	15%	%9	15%	12%	%8	13%
Gifts from Alumni	\$25,591,333	\$16,757,000	\$9,364,333	\$8,271,333	\$8,722,667	\$46,398,000	\$8,166,333	\$19,377,000	\$13,918,000	\$6,061,667	\$15,508,667
Gifts from Par./Friends	\$2,023,333	\$5,682,667	\$6,825,667	\$2,713,000	\$8,109,333	\$25,525,667	\$3,559,667	\$3,832,333	\$1,770,000	\$2,249,000	\$3,011,667
Gifts from Corporations	\$1,137,667	\$821,333	\$531,667	\$950,000	\$2,224,000	\$6,211,667	\$493,000	\$1,168,333	\$318,333	\$659,333	\$1,331,333
Gifts from Foundations	\$2,666,333	\$1,308,667	\$2,450,667	\$3,893,000	\$1,801,333	\$12,746,667	\$1,256,667	\$3,920,667	\$2,764,000	\$2,244,000	\$4,283,667
Corporate Matching	\$310,333	\$581,333	\$264,333	\$431,000	\$638,000	\$2,139,000	\$320,000	\$742,333	\$219,000	\$356,000	\$1,006,333
% of Alumni Participation	40%		40%	53%		49%	- 41%	45%	23%	42%	200%

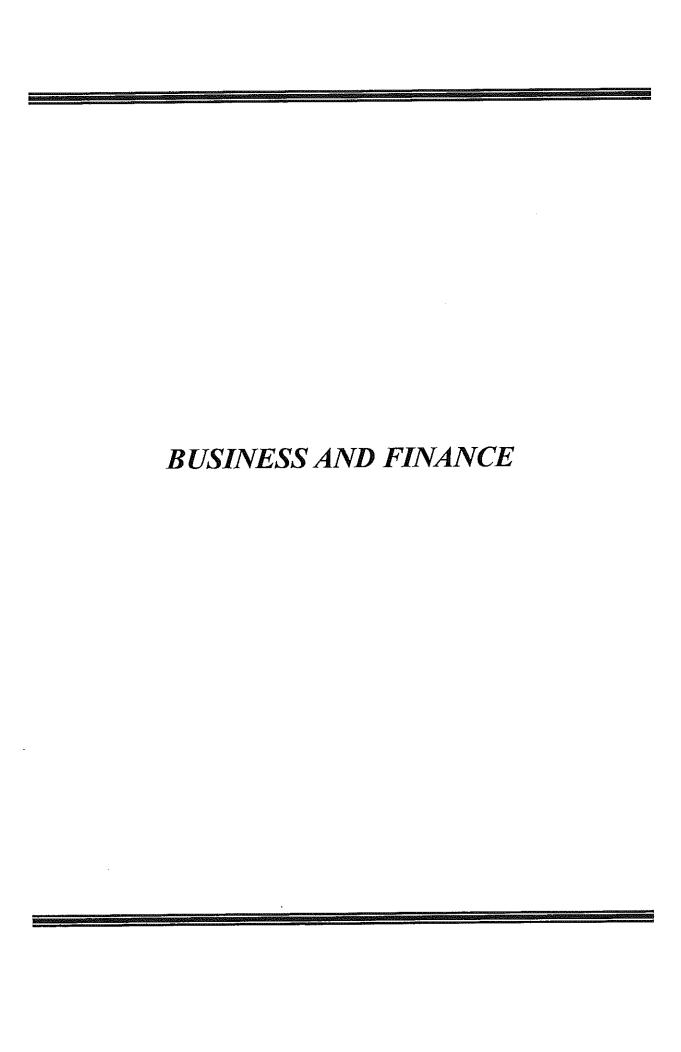
#### EXHIBIT VII

#### FOUNDATION SUPPORT 1996-97

		***************************************
	Percentage of	Foundation
Group I	Total Support*	Support \$**
Bucknell University	6.4%	\$1,120,000
Colgate University	5.1%	\$1,070,000
College of the Holy Cross	10.8%	\$1,239,000
Davidson College	26.7%	\$5,461,000
Franklin & Marshall College	9.7%	\$856,000
Furman University	26.3%	\$4,120,000
Lafayette College	26.6%	\$5,556,000
Stetson University	36.7%	\$3,131,000
Trinity College (CT)	10.0%	\$1,060,000
Trinity University (TX)	13.7%	\$3,307,000
Wake Forest University	12.7%	\$4,822,000
Washington & Lee University	12.1%	\$2,368,000
Group II		
Amherst College	8.1%	\$2,564,000
Bryn Mawr College	19.3%	\$3,265,000
Carleton College	27.1%	\$5,713,000
College of William & Mary	4.3%	\$976,000
Dartmouth College	10.7%	\$10,699,000
Oberlin College	9.7%	\$1,975,000
Smith College	9.7%	\$3,367,000
Swarthmore College	4.1%	\$613,000
Wesleyan University (CT)	24.7%	\$3,168,000
Williams College	22.3%	\$5,343,000
University of Richmond	7.9%	\$1,470,000

<sup>\*</sup>CAE 1996-97 Report

\*\*Dollar amount of foundation support is now reported in place of number of foundations making contributions.



#### EXHIBIT I

#### UNIVERSITY OF RICHMOND COMPARISON OF TUITION, FEES, ROOM AND BOARD 1998-99

Institution	Tuition	Required Fees	Room and Board	Total
University of Richmond	\$18,595	\$200	\$3,800	\$22,675
Group I				
Bucknell University	\$21,870	\$135	\$5,355	\$27,360
Colgate University	\$23,715	\$165	\$6,235	\$30,115
College of Holy Cross	\$21,600	\$405	\$7,100	\$29,105
Davidson College	\$21,395	\$206	\$6,126	\$27,727
Franklin & Marshall College	\$23,164	\$ 50	\$5,400	\$28,614
Furman University	\$17,056	\$370	\$4,608	\$22,034
Lafayette College	\$21,964	\$ 85	\$6,841	\$28,890
Stetson University	\$15,850	\$900	\$5,730	\$22,480
Trinity College (Conn.)	\$22,810	\$760	\$6,630	\$30,200
Trinity University (Texas)	\$14,580	\$144	\$6,630	\$21,354
Wake Forest University	\$20,450	\$ 31	\$6,425	\$26,906
Washington & Lee University	\$16,470	\$175	\$5,388	\$22,033
Average	\$20,077	\$285	\$6,039	\$26,402
Group II				
Amherst College	\$23,730	\$441	\$6,280	\$30,451
Bryn Mawr College	\$21,860	\$630	\$7,870	\$30,360
Carleton College	\$22,470	\$141	\$4,584	\$27,195
Dartmouth College	\$24,624	\$150	\$7,209	\$31,983
Oberlin College	\$23,174	\$162	\$6,238	\$29,574
Smith College	\$21,680	\$176	\$7,560	\$29,416
Swarthmore College	\$23,020	\$220	\$7,500	\$30,740
Wesleyan University (Conn.)	\$23,280	\$1,660	\$6,030	\$30,898
Williams College	\$23,694	\$166	\$6,520	\$30,380
Average	\$22,837	\$416	\$6,643	\$30,111
William & Mary College				
Virginian	\$ 5,178	-0-	\$4,736	\$ 9,914
Non-Virginian	\$16,138	-0-	\$4,736	\$21,316

#### **EXHIBIT II**

#### UNIVERSITY OF RICHMOND COMPARISON OF ENDOWMENT FUNDS Fiscal Year 1996-97

Endowment/Investment Income and Gains

			and	Gains
		Per	% of	<b>Income Per</b>
	Market	Full-Time	E & G	Full-Time
Institution	Value	Student	Revenue	Student
University of Richmond	\$675,194,000	\$229,000	65.85%	\$46,203
Group I				
Bucknell University	\$266,954,000	\$ 79,000	43.52%	\$19,267
Colgate University	\$285,223,000	\$100,000	36.23%	\$13,412
College of Holy Cross	\$261,369,000	\$104,000	39.83%	\$13,612
Davidson College	\$209,184,000	\$130,000	51.22%	\$27,948
Franklin & Marshall College	\$213,189,000	\$121,000	56.66%	\$28,614
Furman University	\$179,588,000	\$ 75,000	32.88%	\$10,517
Lafayette College	\$388,677,000	\$192,000	56.13%	\$36,746
Stetson University	\$105,156,000	\$ 57,000	24.79%	\$7,636
Trinity College (Conn.)	\$287,081,000	\$158,000	53.46%	\$31,078
Trinity University (Texas)	\$476,554,000	\$211,000	52.12%	\$30,731
Washington & Lee University	\$640,891,000	\$398,000	76.04%	\$93,935
Average	\$301,261,000	\$148,000	47.53%	\$28,500
Wake Forest University	\$641,661,000	\$128,000	28.57%	\$30,941
Group II				
Amherst College	\$482,424,000	\$302,000	58.46%	\$47,948
Carleton College	\$356,208,000	\$190,000	52.27%	\$32,974
Oberlin College	\$386,328,000	\$132,000	44.04%	\$24,726
Smith College	\$683,424,000	\$230,000	58.58%	\$38,456
Swarthmore College	\$748,194,000	\$521,000	73.41%	\$103,043
Wesleyan University (Conn.)	\$433,720,000	\$149,000	50.38%	\$26,986
Williams College	\$617,415,000	\$282,000	65.08%	\$56,998
Average	\$529,673,000	\$258,000	57.46%	\$47,304
Dartmouth College	\$1,277,753,000	\$244,000	44.24%	\$39,595
William & Mary College	\$295,621,000	\$ 43,000	1.33%	\$ 201
Oberlin College Smith College Swarthmore College Wesleyan University (Conn.) Williams College Average Dartmouth College	\$356,208,000 \$386,328,000 \$683,424,000 \$748,194,000 \$433,720,000 \$617,415,000 \$529,673,000 \$1,277,753,000	\$190,000 \$132,000 \$230,000 \$521,000 \$149,000 \$282,000 \$258,000 \$244,000	52.27% 44.04% 58.58% 73.41% 50.38% 65.08% 57.46%	\$32, \$24, \$38, \$103, \$26, \$56, \$47,

Source: Nacubo Business Officer, February 1998.

**EXHIBIT III** 

#### UNIVERSITY OF RICHMOND SOURCES OF ENDOWMENT PRINCIPAL 1981-1998

(000)

Year	Market Value	Gifts and Other Additions	Income in Excess or (Deficit) of Spending Rate	Appreciation	Income Applied to Operations
1981	\$ 88,133	\$ 7,371	\$1,670	\$ 1,556	\$ 3,482
1982	\$ 86,768	\$ 3,966	\$3,035	(\$8,366)	\$ 3,927
1983	\$130,358	\$ 6,855	\$3,506	\$33,229	\$ 4,856
1984	\$127,735	\$ 6,882	\$3,245	(\$12,750)	\$ 5,255
1985	\$162,748	\$ 8,644	\$3,355	\$23,014	\$ 6,563
1986	\$204,786	\$ 7,709	\$2,670	\$31,659	\$ 7,229
1987	\$229,292	\$ 4,761	\$2,000	\$17,745	\$ 8,191
1988	\$242,288	\$ 9,128	\$1,625	\$ 2,243	\$ 9,572
1989	\$265,310	\$ 6,814	\$2,270	\$13,938	\$10,501
1990	\$280,507	\$12,085	\$1,235	\$ 1,877	\$11,769
1991	\$297,478	\$ 9,445	-0-	\$ 7,526	\$11,892
1992	\$328,790	\$ 8,122	(\$3,100)	\$26,290	\$13,900
1993	\$372,436	\$12,557	(\$5,800)	\$36,889	\$14,746
1994	\$401,636	\$13,520	(\$7,545)	\$23,225	\$16,786
1995	\$443,885	\$ 8,980	(\$6,715)	\$39,984	\$17,415
1996	\$551,542	\$54,697	(\$7,335)	\$60,295	\$19,298
1997	\$672,222	\$ 9,600	(\$8,350)	\$106,091	\$25,347
1998	\$752,309	<u>\$17,037</u>	(\$7,364)	<u>\$63,050</u>	<u>\$27,522</u>
		<u>\$208,173</u>	<u>(\$21,598)</u>	<u>\$467,495</u>	<u>\$218,251</u>

#### **EXHIBIT IV**

## UNIVERSITY OF RICHMOND COMPARISON OF EDUCATIONAL AND GENERAL REVENUES PER FULL-TIME STUDENT FISCAL YEAR 1996-97\*

	Tuition and <u>Fees</u>	%_	Federal Grants and Contracts	<u>%</u>	State Grants and Contracts	_%_	Private Gifts, Grants and Contracts	<u>%</u>
University of Richmond	\$16,233	23.14	\$ 595	0.85	\$ 186	0.27	\$ 6,926	9.87
Group I								
Bucknell University	\$15,514	35.04	\$ 348	0.79	\$ 138	0.31	\$ 8,716	19.69
Colgate University	\$15,439	41.71	\$ 485	1.31	\$ 41	0.11	\$ 6,916	18.68
College of Holy Cross	\$15,113	44.23	\$ 525	1.54	\$ 130	0.41	\$ 4,184	12.24
Davidson College	\$13,018	23.86	\$ 343	0.63	\$ 371	0.68	\$12,886	23.62
Franklin & Marshall College	\$15,467	30.63	\$ 344	0.68	\$ 139	0.28	\$ 5,382	10.66
Furman University	\$11,776	36.81	\$ 757	2.37	-0-	0.00	\$ 7,535	23.56
Lafayette College	\$15,057	23.00	\$ 137	0.21	\$ 109	0.17	\$12,746	19.47
Stetson University	\$16,927	54.96	\$ 377	1.22	-0-	0.00	\$ 4,571	14.84
Trinity College (Conn.)	\$18,606	32.00	\$ 600	1.03	\$ 238	0.41	\$ 6,179	10.63
Trinity University (Tex.)	\$14,042	12.82	\$1,204	2.04	\$ 17	0.03	\$11,876	20.14
Washington & Lee Univ.	\$16,639	13.47	\$ 159	0.13	-0-	0.00	\$13,931	11.28
Average	\$15,236	28.43	\$ 480	0.90	\$ 108	0.22	\$ 8,629	16.10
Wake Forest University	\$14,739	13.61	\$12,228	11.29	\$1,698	1.57	\$10,331	9.54
Group II								
Amherst College	\$16,242	19.08	\$ 490	0.60	\$ 62	0.08	\$14,907	18.18
Carleton College	\$18,560	29.42	\$ 387	0.61	-0-	0.00	\$10,812	17.14
Oberlin College	\$20,815	37.08	\$ 694	1.24	\$ 2	0.00	\$ 9,252	16.48
Smith College	\$13,535	20.62	\$ 611	0.93	\$ 80	0.12	\$12,230	18.77
Swarthmore College	\$20,864	14.86	\$1,470	1.05	\$ 56	0.04	\$12,900	9.19
Wesleyan University (Conn.)	\$16,768	31.30	\$2,062	3.85	\$ 555	1.04	\$ 5,620	10.49
Williams College	\$20,191	23.05	\$ 373	0.43	-0-	0.00	\$ 9,271	10.59
Average	\$18,139	23.15	\$ 870	1.11	\$ 108	0.14	\$10,726	13.69
Dartmouth College	\$16,327	18.24	\$10,089	11.27	\$1,484	1.66	\$17,778	19.86
William & Mary College	\$7,167	47.37	\$1,089	7.20	\$5,146	34.01	\$ 1,239	8.19

<sup>\*</sup>Reporting categories reviesed due to FASB 117 Display requirements and figures may not be consistent to prior year's reports. Wake Forest, Dartmouth and William and Mary are shown separately because their figures tend to skew the averages. Wake Forest includes its hospital as a part of its IPEDS report and consequently there is no accurate way to remove all components of the hospital without skewing other ratios such as endowment income and endowment principal per student.

Endowment						
and Investment		0.1		Other		
Incomes and	•	Sales and	0.4	Other	0/	TOTAL
<u>Gains</u>	_%_	Services	%	Sources	_%_	TOTAL
\$46,203	65.85	-0-	0.00	\$ 16	0.02	\$70,159
\$19,267	43.52	\$156	0.35	\$ 133	0.30	\$44,272
\$13,412	36.23	\$234	0.63	\$ 490	1.32	\$37,017
\$13,612	39.83	-0-	0.00	\$ 598	1.75	\$34,171
\$27,948	51.22	-0-	0.00	\$ 0	0.00	\$54,566
\$28,614	56.66	-0-	0.00	\$ 552	1.09	\$50,498
\$10,517	32.88	\$761	2.38	\$ 641	2.00	\$31,987
\$36,746	56.13	-0-	0.00	\$ 670	1.02	\$65,465
\$ 7,636	24.79	\$844	2.74	\$ 442	1.44	\$30,797
\$31,078	53.46	-0-	0.00	\$1,435	2.47	\$58,136
\$30,731	52.12	-0-	0.00	\$1,087	1.84	\$58,957
\$93,935	76.04	-0-	0.00	(\$1,123)	-0.91	\$123,541
\$28,500	53.19	\$181	0.34	\$ 448	0.84	\$53,582
\$30,941	28.57	\$36,571	33.77	\$1,789	1.65	\$108,297
\$ 47,948	58.46	-0-	0.00	\$2,367	2.89	\$82,016
\$ 32,974	52.27	\$ 352	0.56	\$ 0	0.00	\$63,085
\$ 24,726	44.04	\$ 25	0.04	\$ 626	1.12	\$56,140
\$ 38,456	58.58	-0-	0.00	\$ 640	0.97	\$65,642
\$103,043	73.41	-0-	0.00	\$2,042	1.45	\$140,375
\$ 26,986	50.38	\$ 273	0.51	\$1,304	2.43	\$53,568
\$ 56,998	65.08	\$ 445	0.51	\$ 308	0.35	\$87,586
\$ 47,304	60.38	\$ 156	0.20	\$1,041	1.33	\$78,344
\$ 39,595	44.24	\$7,126	7.96	(\$2,982)	-3.23	\$89,507
\$ 201	1.33	\$ 3	0.02	\$ 284	1.88	\$15,129

#### **EXHIBIT V**

## UNIVERSITY OF RICHMOND COMPARISON OF EDUCATIONAL AND GENERAL EXPENDITURES PER FULL-TIME STUDENT FISCAL YEAR 1996-97\*

					Public		Academic	
	<u>Instruction</u>	<u>%</u>	Research	<u>%</u>	<u>Service</u>	<u>%</u>	<u>Support</u>	_%_
University of Richmond	\$ 11,579	45.7	\$ 489	1.9	\$ 729	2.9	\$4,987	19.7
Group I								
Bucknell University	\$ 9,562	47.0	\$ 108	0.5	\$ 189	0.9	\$3,446	16.9
Colgate University	\$12,397	55.7	\$ 305	1.4	-0-	0.0	\$2,758	12.4
College of Holy Cross	\$ 9,803	47.4	\$ 347	1.7	-0-	0.0	\$2,106	10.2
Davidson College	\$ 9,117	38.0	\$ 139	0.6	\$ 422	1.8	\$2,888	12.0
Franklin & Marshall College	\$10,739	46.9	\$ 573	2.5	\$ 78	0.3	\$2,172	9.5
Furman University	\$ 8,810	47.5	\$ 247	1.3	\$ 25	0.1	\$2,226	12.0
Lafayette College	\$11,316	45.5	\$ 146	0.6	\$ 7	0.0	\$3,042	12.2
Stetson University	\$ 9,183	40.3	\$ 252	1.1	\$ 916	4.0	\$2,395	10.5
Trinity College (Conn.)	\$15,605	50.0	\$ 588	1.9	\$ 801	2.6	\$3,782	12.1
Trinity University (Tex.)	\$10,223	37.9	\$ 342	1.3	\$ 786	2.9	\$2,842	10.5
Washington & Lee Univ.	\$17,622	57.7	\$ 270	0.9	\$ 181	0.6	\$4,948	16.2
Average	\$11,307	46.9	\$ 302	1.3	\$ 310	1.3	\$2,964	12.3
Wake Forest University	\$17,739	20.6	\$12,769	14.8	\$1,679	1.9	\$35,619	41.3
Group II								
Amherst College	\$14,064	42.7	\$ 1,243	3.8	-0-	0.0	\$3,574	10.9
Carleton College	\$12,769	49.4	\$ 93	0.4	-0-	0.0	\$3,687	14.3
Oberlin College	\$10,300	34.5	\$ 143	0.5	31	0.1	\$1,495	5.0
Smith College	\$14,919	51.7	- 0-	0.0	-0-	0.0	\$5,279	18.3
Swarthmore College	\$16,377	45.4	\$ 2,082	5.8	\$ 132	0.4	\$5,084	14.1
Wesleyan University (Conn.)	\$16,834	57.3	\$ 1,823	6.2	-0-	0.0	\$3,515	12.0
Williams College	\$13,954	48.1	-0-	0.0	-0-	0.0	\$3,332	11.5
Average	\$14,174	46.8	\$ 769	2.5	\$ 23	0.1	\$3,709	12.3
Dartmouth College	\$21,422	42.0	\$ 9,897	19.4	-0-	0.0	\$10,337	20.3
William & Mary College	\$ 6,987	44.7	\$ 1,373	8.8	\$ 1	0.0	\$2,060	13.2

<sup>\*</sup>Reporting categories reviesed due to FASB 117 Display requirements and figures may not be consistent to prior year's reports. Mandatory Transfers are no longer being reported and are not included on this chart.

Wake Forest, Dartmouth and William and Mary are shown separately because their figures tend to skew the averages. Wake Forest includes its hospital as a part of its IPEDS report and consequently there is no accurate way to remove all components of the hospital without skewing other ratios such as endowment income and endowment principal per student.

Student <u>Services</u>	<u>%</u>	Institutional Support	<u>%</u>	Operation Maintenance	<u>%</u>	Scholarships	<u>%</u>	<u>Total</u>
\$2,652	10.5	\$4,906	19.3	-0-	0.0	-0-	13.0	\$25,342
		·						
\$3,713	18.3	\$3,327	16.4	-0-	0.0	-0-	19.7	\$20,345
\$2,158	9.7	\$4,633	20.8	-0-	0.0	-0-	23.4	\$22,251
\$4,383	21.2	\$4,037	19.5	-0-	0.0	-0-	20.7	\$20,676
\$5,749	23.9	\$5,696	23.7	-0-	0.0	-0-	20.0	\$24,011
\$4,035	17.6	\$5,293	23.1	-0-	0.0	-0-	25.6	\$22,890
\$3,753	20.3	\$3,467	18.7	-0-	0.0	-0-	19.8	\$18,528
\$5,787	23.3	\$4,308	17.3	-0-	0.0	\$ 262	1.1	\$24,868
\$2,270	10.0	\$3,876	17.0	\$3,906	17.1	-0-	19.0	\$22,798
\$3,510	11.3	\$6,913	22.2	-0-	0.0	-0-	20.2	\$31,199
\$3,970	14.7	\$4,054	15.0	-0-	0.0	\$4,763	17.7	\$26,980
\$2,714	8.9	\$4,710	15.4	-0-	0.0	\$ 76	0.3	\$30,521
Ψ=,	0.5	4.,						
\$3,822	15.9	\$4,574	19.0	\$ 355	1.5	\$ 464	1.8	\$24,098
						•	<i>c</i> 0	<b>007161</b>
\$1,240	1.4	\$15,090	17.5	\$2,015	2.3	-0-	5.9	\$87,151
\$2,487	7.6	\$5,930	18.0	\$5,392	16.4	\$ 218	0.7	\$32,908
\$3,501	13.5	\$5,791	22.4	-0-	0.0	-0-	0.0	\$25,841
\$2,614	8.8	\$3,413	11.4	\$4,287	14.4	\$7,550	25.3	\$29,833
\$3,839	13.3	\$4,828	16.7	-0-	0.0	-0-	0.0	\$28,865
\$4,724	13.1	\$7,679	21.3	-0-	0.0	-0-	0.0	\$36,078
\$1,934	6.6	\$5,173	17.6	-0-	0.0	\$ 106	0.4	\$29,385
\$5,038	17.4	\$6,686	23.0	-0-	0.0	-0-	0.0	\$29,010
•								
\$3,448	11.4	\$5,643	18.6	\$1,383	4.6	\$1,125	3.7	\$30,274
				_		•	0.0	050 07 <i>6</i>
\$3,765	7.4	\$5,555	10.9	-0-	0.0	-0-	0.0	\$50,976
\$ 481	3.1	\$1,535	9.8	\$ 858	5.5	\$2,344	15.0	\$15,639

**EXHIBIT VI** 1997-98 FINANCIAL AID SUMMARY REPORT

	No. Students	<u>Amount</u>	
All Degree Programs			
Undergraduate	2,097	\$24,745,027	70%
Law	443	9,696,598	27%
Graduate	<u>89</u>	922,712	_3%
	2,629	\$35,364,337	100%
*Undergraduate Degree Programs			
Source of Funding			
State	552	\$ 1,039,494	4%
Federal	1,167	8,583,199	35%
Private	410	1,294,723	5%
University of Richmond	**1,567	<u>13,827,611</u>	<u>56%</u>
		\$24,745,027	100%
Basis for Aid			
Need	1,000	\$ 9,792,304	40%
Merit	521	3,580,554	14%
Athletic	228	2,930,239	12%
Other	1,406	<u>8,441,930</u>	<u>34%</u>
		\$24,745,027	100%
Type of Aid			
Grants	1,859	\$16,640,630	67%
Loans	1,114	7,966,980	32%
Work Study	219	<u>137,416</u>	<u>1%</u>
		\$24,745,027	100%

<sup>\*</sup>Includes School of Continuing Studies.

\*\*This figure includes all students receiving need, merit, athletic, and special talent awards funded by the University.

NET TUITION AFTER SCHOLARSHIPS PER STUDENT FISCAL YEAR 1996-97

**EXHIBIT VII** 

Institution	Gross Tuition <u>And Fees</u>	Scholarships	Net Tuition and Fees	Average Discount(1)
<u>nisutution</u>	711101 000			
University of Richmond	\$20,783	\$4,550	\$16,233	21.89%
Group I				
Bucknell University	\$20,405	\$4,891	\$15,514	23.97%
Colgate University	\$21,575	\$6,136	\$15,439	28.44%
College of Holy Cross	\$20,766	\$5,653	\$15,113	27.22%
Davidson College	\$19,103	\$6,085	\$13,018	31.85%
Franklin & Marshall	\$22,271	\$6,804	\$15,467	30.55%
Furman University	\$16,476	\$4,700	\$11,776	28.53%
Lafayette College	\$20,892	\$6,096	\$14,795	29.18%
Stetson University	\$22,013	\$5,086	\$16,927	23.10%
Trinity College (Conn.)	\$24,973	\$6,367	\$18,606	25.50%
Trinity Univ. (Tex.)	\$14,821	\$5,542	\$9,279	37.39%
Washington & Lee Univ.	\$16,639	\$3,550	\$13,089	21.33%
Average	\$20,773	\$5,537	\$15,236	26.65%
Wake Forest University	\$19,862	\$5,123	\$14,739	25.79%
Group II				·
Amherst College	\$22,886	\$6,862	\$16,024	29.98%
Carleton College	\$24,320	\$5,760	\$18,560	23.69%
Oberlin College	\$21,511	\$7,550	\$13,962	35.10%
Smith College	\$20,821	\$7,286	\$13,535	34.99%
Swarthmore College	\$28,208	\$7,344	\$20,864	26.03%
Wesleyan University	\$22,792	\$6,130	\$16,662	26.90%
Williams College	\$20,037	\$4,719	\$15,318	23.55%
Average	\$23,965	\$6,522	\$17,443	27.21%
Dartmouth College	\$23,582	\$7,255	\$16,327	30.77%
William and Mary	\$7,167	\$2,344	\$4,823	32.70%

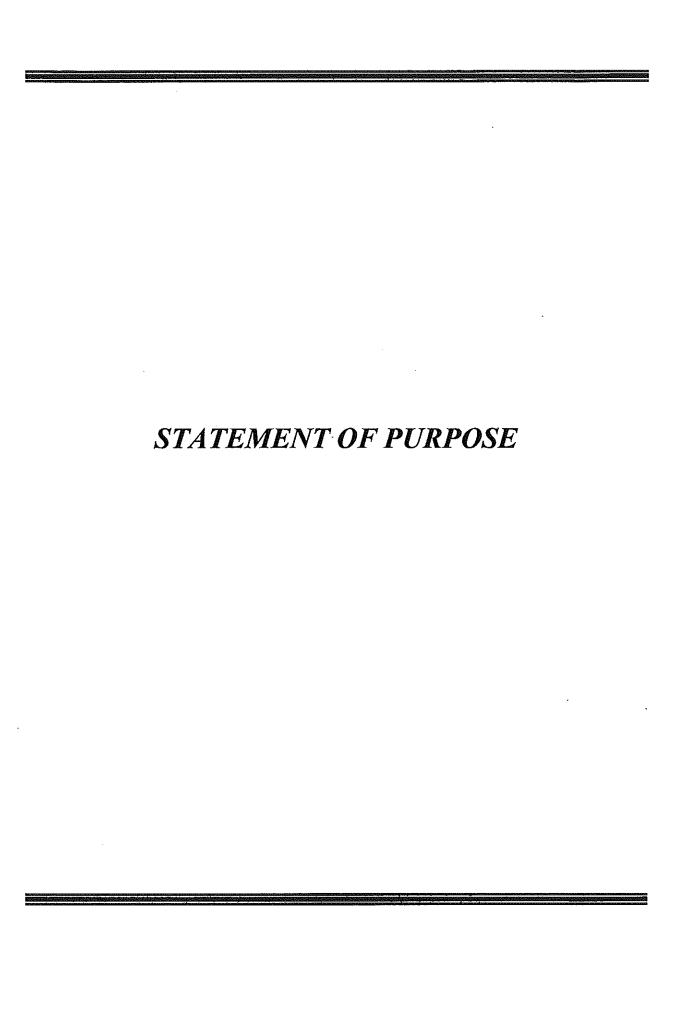
<sup>(1)</sup> The "discount" is the per capita scholarship expenditure divided by the per capita tuition and fee income.

#### **EXHIBIT VIII**

#### COMPARISON OF NET TOTAL REVENUES FISCAL YEAR ENDED 1996-97\*

Institution	Net Revenue Per <u>Full-Time Student</u>
University of Richmond	\$44,464
Group I	
Bucknell University	\$23,813
Colgate University	\$15,180
College of Holy Cross	\$14,473
Davidson College	\$31,834
Franklin & Marshall College	\$28,723
Furman University	\$13,762
Lafayette College	\$40,843
Stetson University	\$ 8,815
Trinity College (Conn.)	\$22,954
Trinity University (Texas)	\$32,842
Washington & Lee University	\$91,924
Average	\$30,000
Wake Forest University	\$24,196
Group II	
Amherst College	\$45,285
Carleton College	\$33,276
Oberlin College	\$26,632
Smith College	\$37,474
Swarthmore College	\$97,200
Wesleyan University	\$22,901
Williams College	\$51,628
Average	\$45,000
Dartmouth College	\$38,458
William and Mary	(\$72)

<sup>\*</sup> Reporting categories revised due to FASB117 Display requirements.



### UNIVERSITY OF RICHMOND STATEMENT OF PURPOSE

The University of Richmond is an independent, privately-endowed institution of higher education that provides a comprehensive academic program for men and women. It offers the intimacy of a small university and the diverse educational opportunities that derive from undergraduate degree programs in the liberal arts and sciences, business, and leadership studies, as well as graduate and professional programs in law, business, and selected areas of the arts and sciences. The University also provides a variety of credit and continuing education programs as well as cultural events to the larger community. Historically related to the Baptist General Association of Virginia, the University affirms its commitment to serve individuals of all faiths and persuasions.

#### The educational objectives of the University are:

- to cultivate in students the interest, capacity, and skills necessary for independent intellectual inquiry and life-long learning;
- to convey to students a representative portion of that body of knowledge that has accumulated and endured through the history of world cultures;
- to encourage and aid students in the development of basic beliefs, values, and attitudes, including those of cooperation and tolerance;
- to assist students in selecting and preparing for careers and for study in graduate and professional schools;
- to foster in students personal habits that contribute to health and physical fitness.

#### In order to achieve these objectives, the University is committed to:

- an educational environment conducive to the development of the whole person--intellectually, socially, spiritually, physically, and morally;
- an academic setting that guarantees and encourages freedom of thought, expression, and association;
- an undergraduate curriculum that requires mastery of essential intellectual tools, awareness of the diversity of human cultural experiences, extensive knowledge of at least one area of study, and opportunities for interdisciplinary and integrative inquiry;
- a faculty dedicated to excellent teaching and dialogue with students, and active engagement in scholarship, scientific inquiry, and artistic creativity;
- a diverse, largely full-time and residential student body that participates in a broad range of University activities including opportunities for research, leadership, and the development of civic responsibility;
- the essential resources for learning, such as libraries, laboratories, studios, information and communications technology, and media resources;
- opportunities for internships, social commitment and public service, and other domestic and international learning experiences;
- a program of varied social, spiritual, and physical activities that provide occasions for growth, fun, and fellowship;
- an administration and staff that preserve and enhance the University's environment and resources, and that represent the institution to the broader community it serves.

Adopted by University of Richmond Board of Trustees May 16, 1997