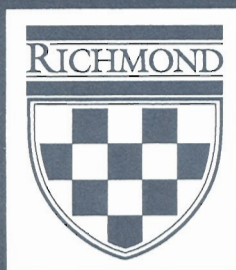
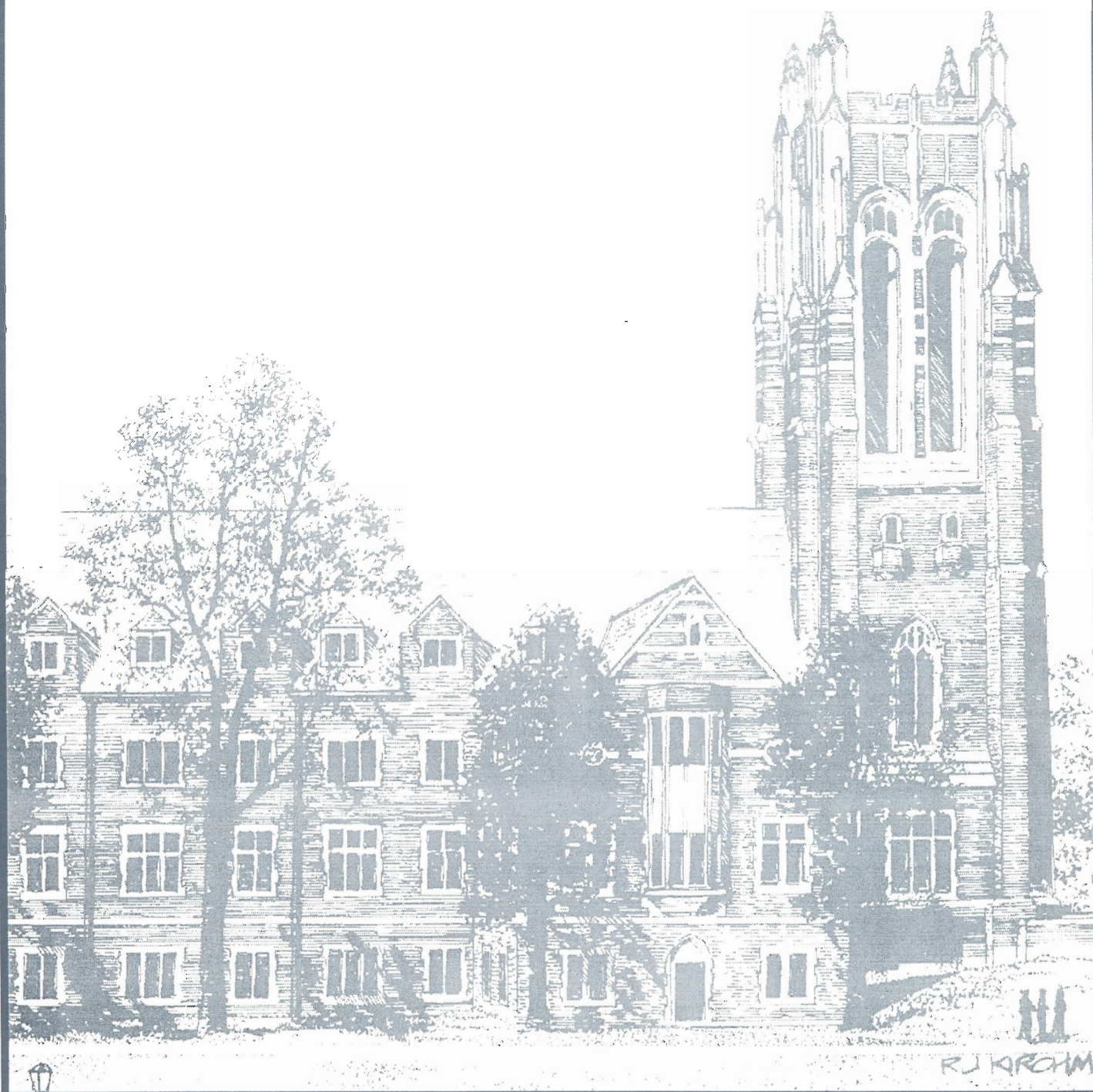


December 1996



UNIVERSITY OF RICHMOND

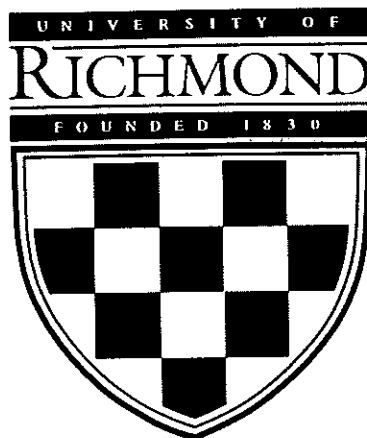
FACTBOOK



UNIVERSITY OF RICHMOND

1996 FACTBOOK

Seventh Edition - December 1996



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**Office of the Vice President for Planning
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PROLOGUE

This report updates much of the data presented in the 1995 Factbook. The document identifies the University's absolute position, and in many cases the institution's comparative position in relationship to peer institutions. Again this year, there may be some slight inconsistency in the figures in a few of the charts. This is a result of the timing difference in collecting some of the data for the Factbook.

I would like to draw your attention to a new addition to this year's Factbook. On page xvii of Section I, Chart 12, "Key Indicators," documents key areas of the University in an overview. I think you will find this to be an informative selection of key indicators as to the growth of the institution.

The University's new planning document, Engagement In Learning, is for the second year the focus of this year's Factbook. Engagement In Learning, approved by the faculty and the Board of Trustees in fall, 1994, presents 75 goals that seek to move the institution toward even higher levels of achievement. This report makes a very positive statement about the University's current position in relation to its list of comparative colleges and universities. What is not captured in this report is the success the University has enjoyed in reaching many of the goals endorsed by the faculty and trustees in the fall of 1994. Information concerning the status of the 75 goals presented in Engagement In Learning is published in May of each year.

The 1996 Factbook is divided into two primary sections. The first section, "A Profile of the University," presents a snapshot of several University characteristics. The second section, divided into seven parts, expands on much of the data shared in the summary, but does not attempt to analyze the exhibits included in each part.

Should you have questions regarding the report, or the manner in which the data was gathered or is presented, please call me or Mr. Louie W. Love, Internal Auditor and Coordinator of Institutional Research, or Ms. Judy M. Wilkinson, Administrative Assistant to the President and Research Associate to the Planning and Priorities Committee.

Thank you for your interest in the University of Richmond and this report.

John A. Roush
Vice President for Planning
and Executive Assistant
to the President

December 1996

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SECTION I

A PROFILE OF THE UNIVERSITY

A PROFILE OF THE UNIVERSITY OF RICHMOND, 1996-97

Founded in 1830 and chartered in 1840.

Type of Institution

- Private, independent, founded in 1830 by the Baptist General Association of Virginia.

Academic programs

- School of Arts and Sciences, The E. Claiborne Robins School of Business, The Jepson School of Leadership Studies, The T. C. Williams School of Law, and School of Continuing Studies

Location

- Richmond, the historic capital city with a population of 750,000 in the greater metropolitan area. The University maintains strong relationships with city, business, government, and cultural agencies.

Faculty

- 281 total full-time faculty at all ranks; 231 full-time faculty at the assistant level or above of whom 97 percent hold the Ph.D. or equivalent advanced degree

Student Body

- 2,945 full-time undergraduate (fall 1996); 3,457 total full-time enrollment; 17 percent full-time undergraduates from Virginia
- 52 percent women; 48 percent men
- 1996 Undergraduate profile: 5,405 applications for 806 places, average SAT scores were in the 1205-1335 range for 1996 new students
- 1996 Law School profile: 1,296 applications for 152 places, LSAT score averages in the 86th percentile

Student-Faculty Ratio

- 10.78 to 1, undergraduate divisions (fall 1996)

Student Life

- Coordinate, residential colleges (Richmond College and Westhampton College) with five student government associations and approximately 180 student organizations offering leadership opportunities
- Nine social fraternities for men and nine for women (seven National Panhellenic Conference recognized; two National Panhellenic Council recognized)
- Campus recreation programs involve 75% of men and 60% of women each year
- Over 60% of UR undergraduates are involved in volunteer activities
- UR students and UR chapter for Habitat for Humanity has raised more money than any other college or university in the nation

Athletics

- Division I athletic program offering eleven sports for men and ten for women
- Major conference affiliations are Colonial Athletic Association (championships in 16 sports) and Yankee Conference (football)

Chaplaincy Program

- The Jessie Ball duPont endowed Chaplaincy located in the E. Carlton Wilton Center for Interfaith Ministries
- Weekly worship celebrations and pastoral care and counseling are provided by the Chaplaincy
- Twelve different religious organizations coordinated through the Chaplaincy program
- The Bonner Scholars program of 100 students provide campus leadership in community service

Financial Profile

- Market value of endowment: \$570 million (September 1996)
- UR ranks 40th (June 1996) in value of endowment among a national survey of 3,000 colleges and universities
- Value of physical plant: \$325 million (replacement value)
- Operating budget: \$103.5 million - 1996-97
- Faculty salaries for professor were above the 95 percentile; associate and assistant professors rank above the 90 percentile among IIA comprehensive institutions (1995-96 AAUP Report)

Affiliations

- Accredited by the Southern Association of Colleges and Schools, the American Chemical Society, the American Bar Association, National Association of Schools of Music, American Assembly of Collegiate Schools of Business (AACSB), the Virginia State Board of Education, AACSB Accounting Accreditation Board, and the Association of American Law Schools
- ODK chapter was chartered at the University in 1921
- Phi Beta Kappa chapter was chartered at the University in 1928
- Mortar Board chapter was chartered at the University in 1931
- Beta Gamma Sigma chapter was chartered at the University in 1965

Scholarships

- Six merit-based scholarship programs--Oldham Scholars, Ethyl Scholars, University Scholars, CIGNA Scholars, Virginia Baptist Scholars and National Merit Scholars--that benefit a total of 241 students
- 229 endowed, merit based scholarships for high achieving students
- 124 athletic grants-in-aid benefitting 260 men and women
- \$8,474,492 need-based financial aid (grants, loans, work) benefitting 866 undergraduate students

Degrees and Majors

- 45 undergraduate fields and preprofessional/interdisciplinary programs in the School of Arts and Sciences, The E. Claiborne Robins School of Business, and the Jepson School of Leadership Studies; seven master's degrees in the Graduate School of Arts and Sciences; and one M.B.A. program in The E. Claiborne Robins School of Business
- The T. C. Williams School of Law offers dual degree programs in Law/Health Administration, Law/Social Work, and Law/Urban Studies and Planning in conjunction with Virginia Commonwealth University, and dual degrees in Law/Business Administration in cooperation with UR's school of business and Law/Master programs in cooperation with the school of arts and sciences. The School of Continuing Studies offers five programs at the Bachelor's and Associate's levels and seven at the certificate level, in addition to numerous non-credit offerings.
- Awards the B.A., B.S., B.M., B.S.B.A., B.A.S., B.L.A., J.D., M.A., M.S., M.Ed., M.L.A., M.T., and M.B.A.

Libraries

- F. W. Boatwright Memorial Library and four specialized libraries in business, music, law and science
- Total current holdings include 501,456 volumes, 8,142 subscription periodicals, 576,252 microforms, 51 CD ROM subscriptions, and 24,555 media materials (June, 1996). The libraries are U.S. Government Document depositories.

Alumni and Development

- 31,460 in 50 states with 60 percent in Virginia
- 41 percent contributed annually in 1995-96
- Total giving for 1995-96 was \$58.7 million

December, 1996

ADMISSION

Chart 1, "Undergraduate Admission, 1987-1996," portrays graphically the University's admission profile during the past 10 years.

CHART 1

UNDERGRADUATE ADMISSION, 1987-1996

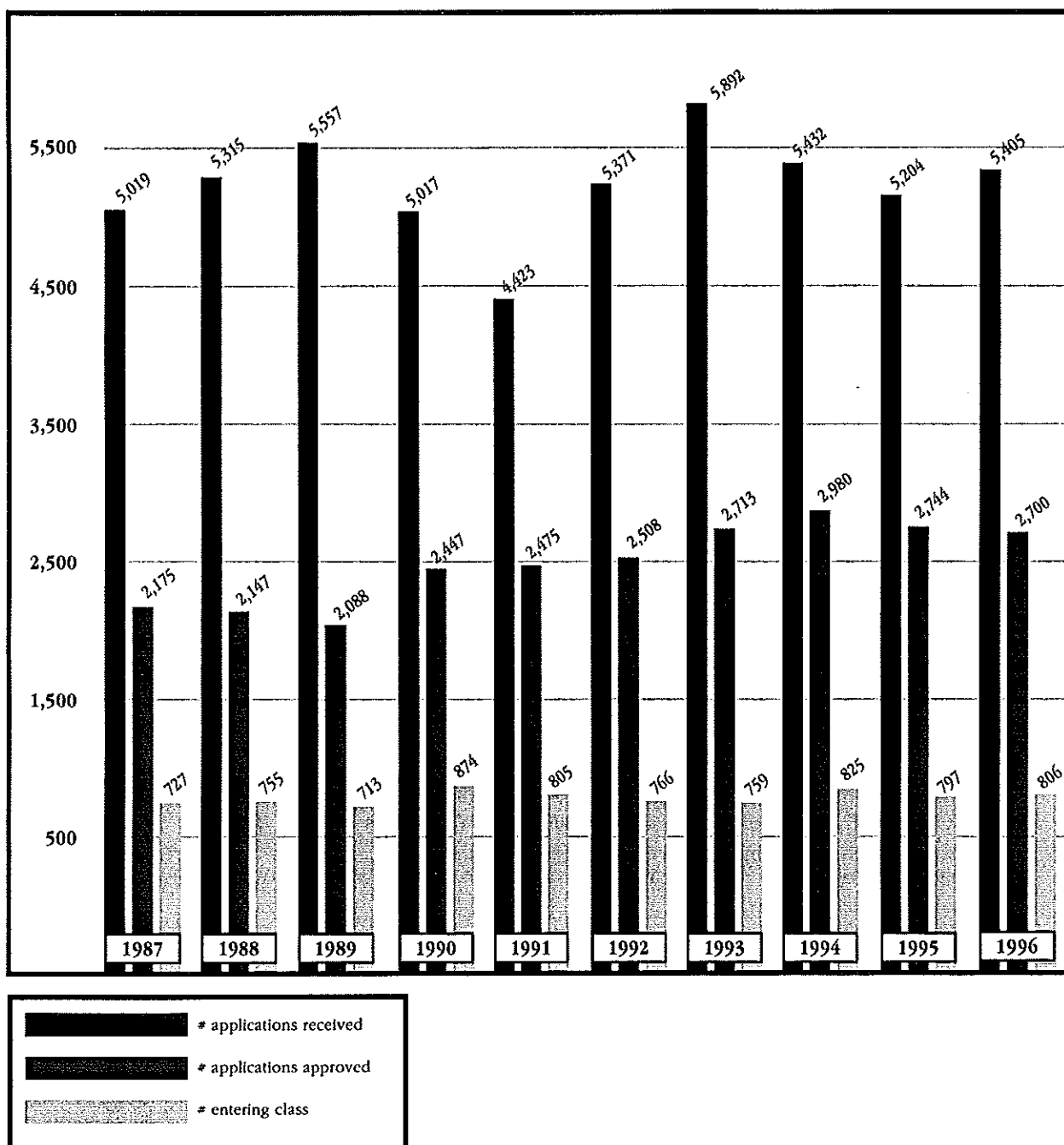


Chart 2, "T.C. Williams School of Law Admission, 1987-1996," shows admission results in the law school for the past ten years.

CHART 2

T.C. WILLIAMS SCHOOL OF LAW ADMISSION, 1987-1996

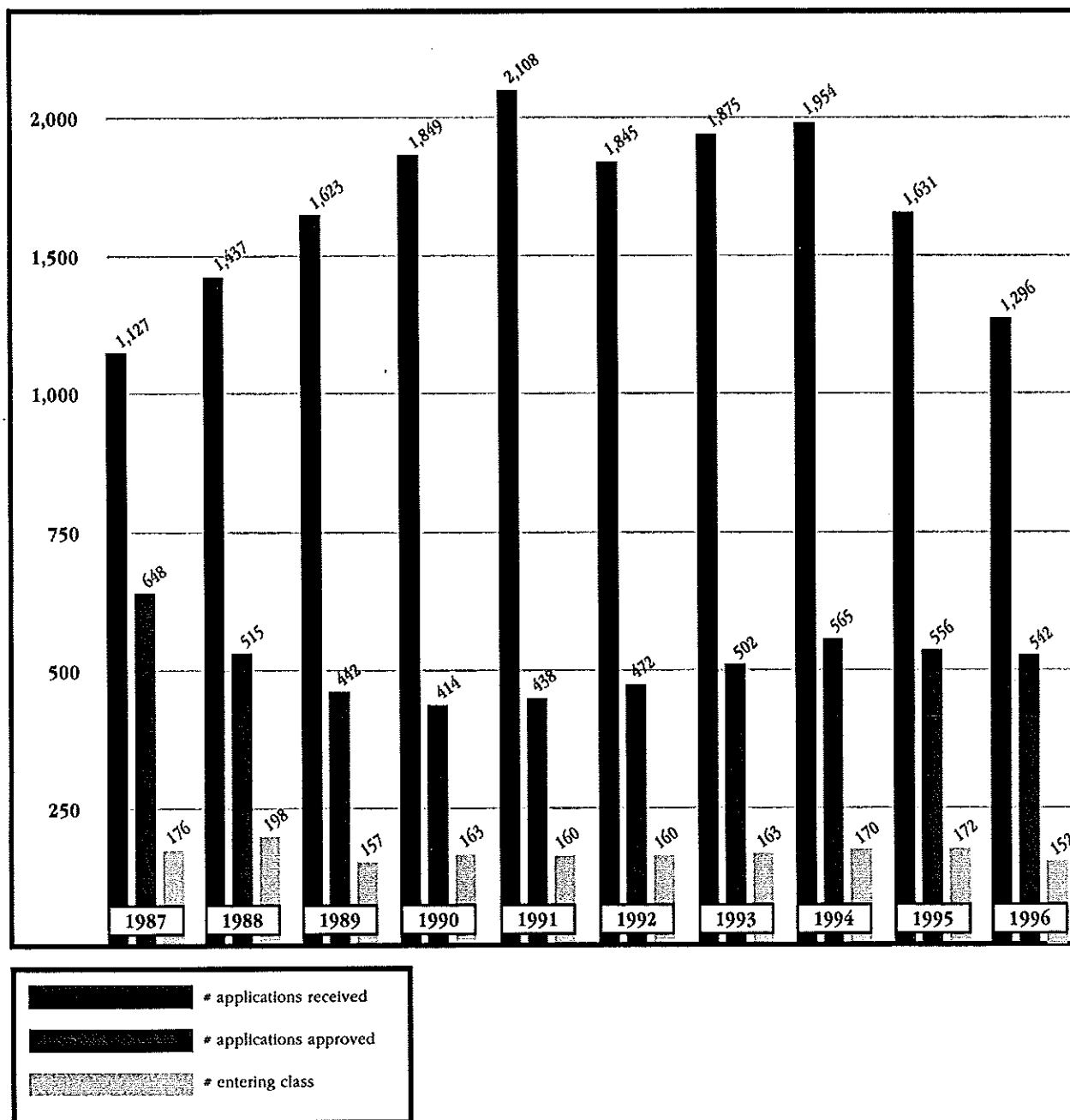
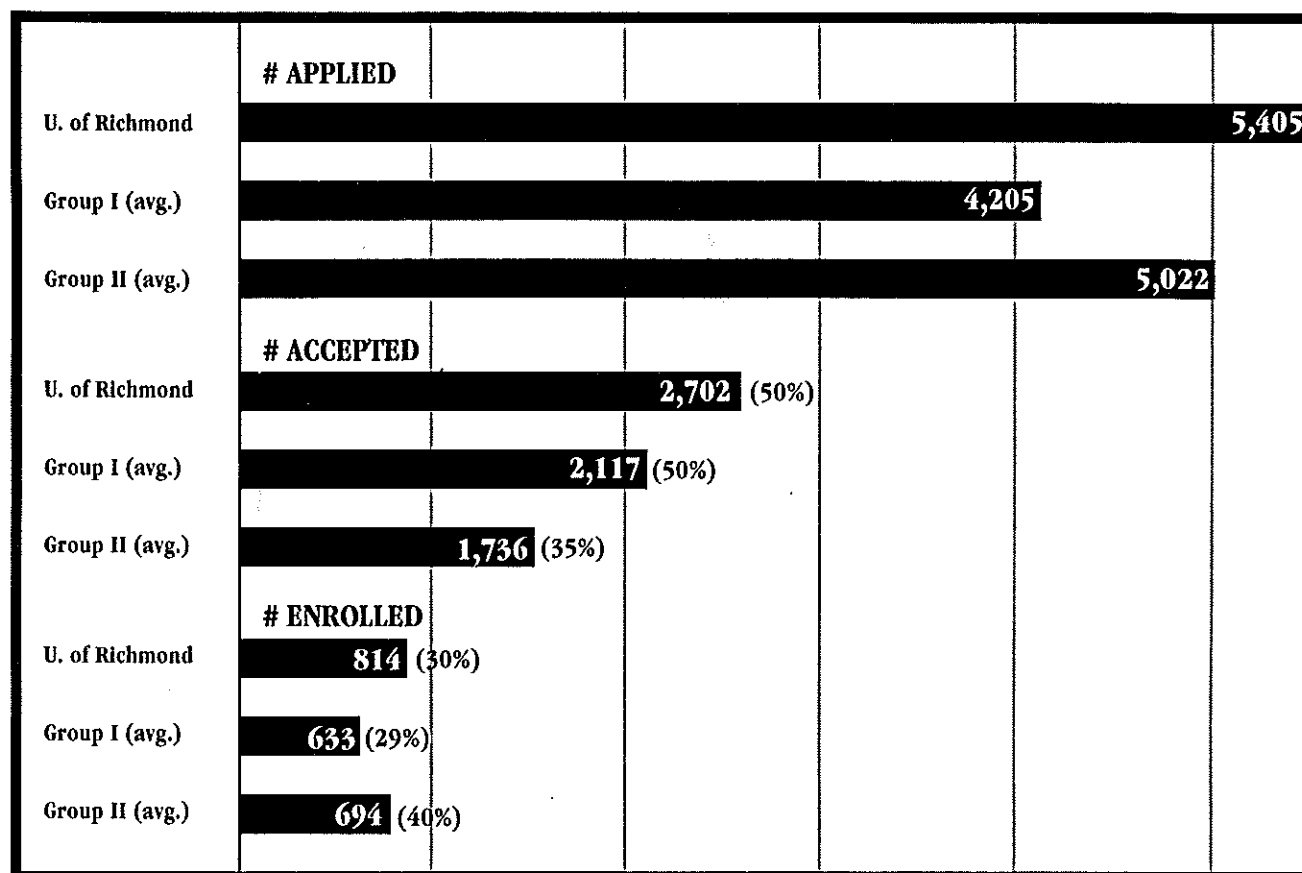


Chart 3, "First-Year Class Data, 1996," highlights the University's competitive position with averages of comparative colleges Groups I and II* in the areas of total applications, percent accepted and the percent of those accepted who matriculated (the yield), three measures of competitive strength in undergraduate admission.

CHART 3
FIRST-YEAR CLASS DATA, 1996



*For purposes of information, the Strategic Planning Committee identified two groups of highly selective colleges that were used for comparison in a variety of areas.

GROUP I

Bucknell University
Colgate University
College of the Holy Cross
Davidson College
Franklin & Marshall College
Furman University
Lafayette College
Stetson University
Trinity College (Conn.)
Trinity University (Texas)
Wake Forest University
Washington & Lee University

GROUP II

Amherst College
Bryn Mawr College
Carleton College
College of William and Mary
Dartmouth College
Oberlin College
Smith College
Swarthmore College
Wesleyan University (Conn.)
Williams College

FACULTY

The core of any college or university is to be found in its faculty. Three measures of a faculty can be found in its salary structure, student-faculty ratio and activity in the areas of publication and grant application.

Chart 4, "Average Faculty Salary by Year," compares the University salary structure with the averages of comparative college Groups I and II.

CHART 4
AVERAGE FACULTY SALARY BY YEAR

	1991-92				
U. of Richmond	\$53,700				
Group I	\$47,092				
Group II	\$52,430				
	1992-93				
U. of Richmond	\$55,700				
Group I	\$50,692				
Group II	\$54,210				
	1993-94				
U. of Richmond	\$56,500				
Group I	\$52,433				
Group II	\$55,770				
	1994-95				
U. of Richmond	\$59,600				
Group I	\$54,258				
Group II	\$57,730				
	1995-96				
U. of Richmond	\$62,700				
Group I	\$56,033				
Group II	\$60,330				

Chart 5, "Student-Faculty Ratios," identifies graphically the University's undergraduate position in relationship to the averages of comparative college Groups I and II.

CHART 5
STUDENT-FACULTY RATIOS
Fall 1995

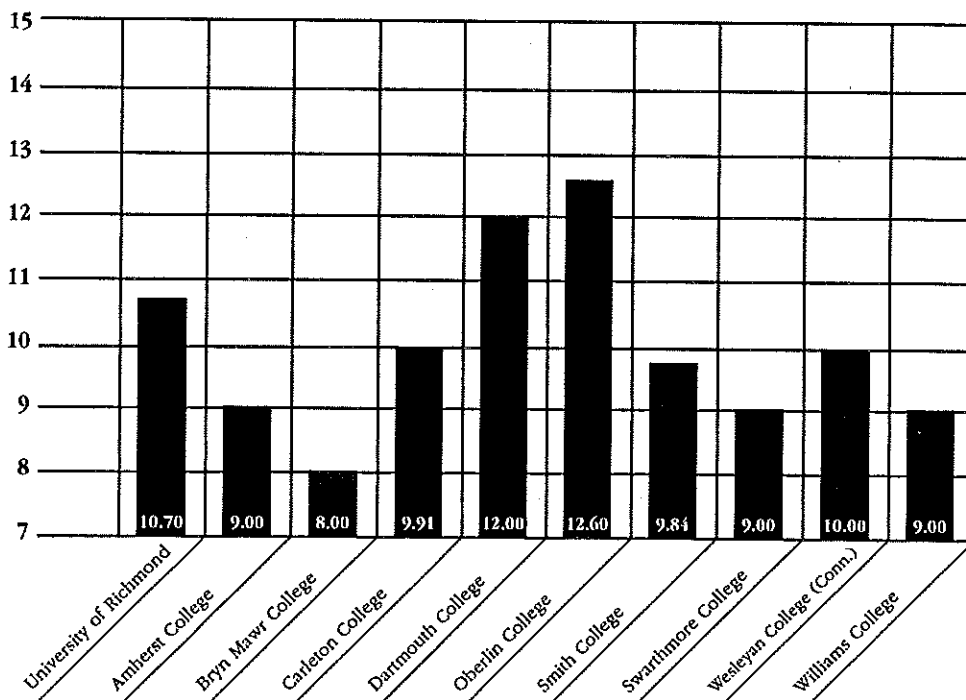
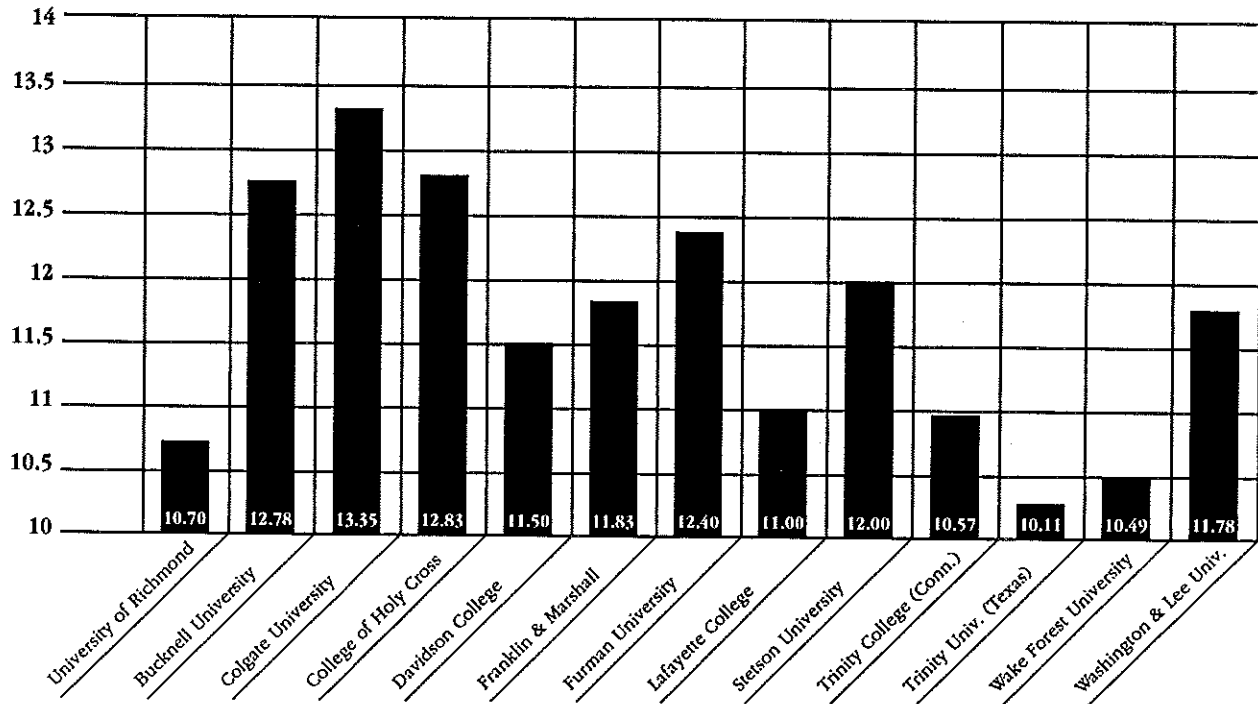
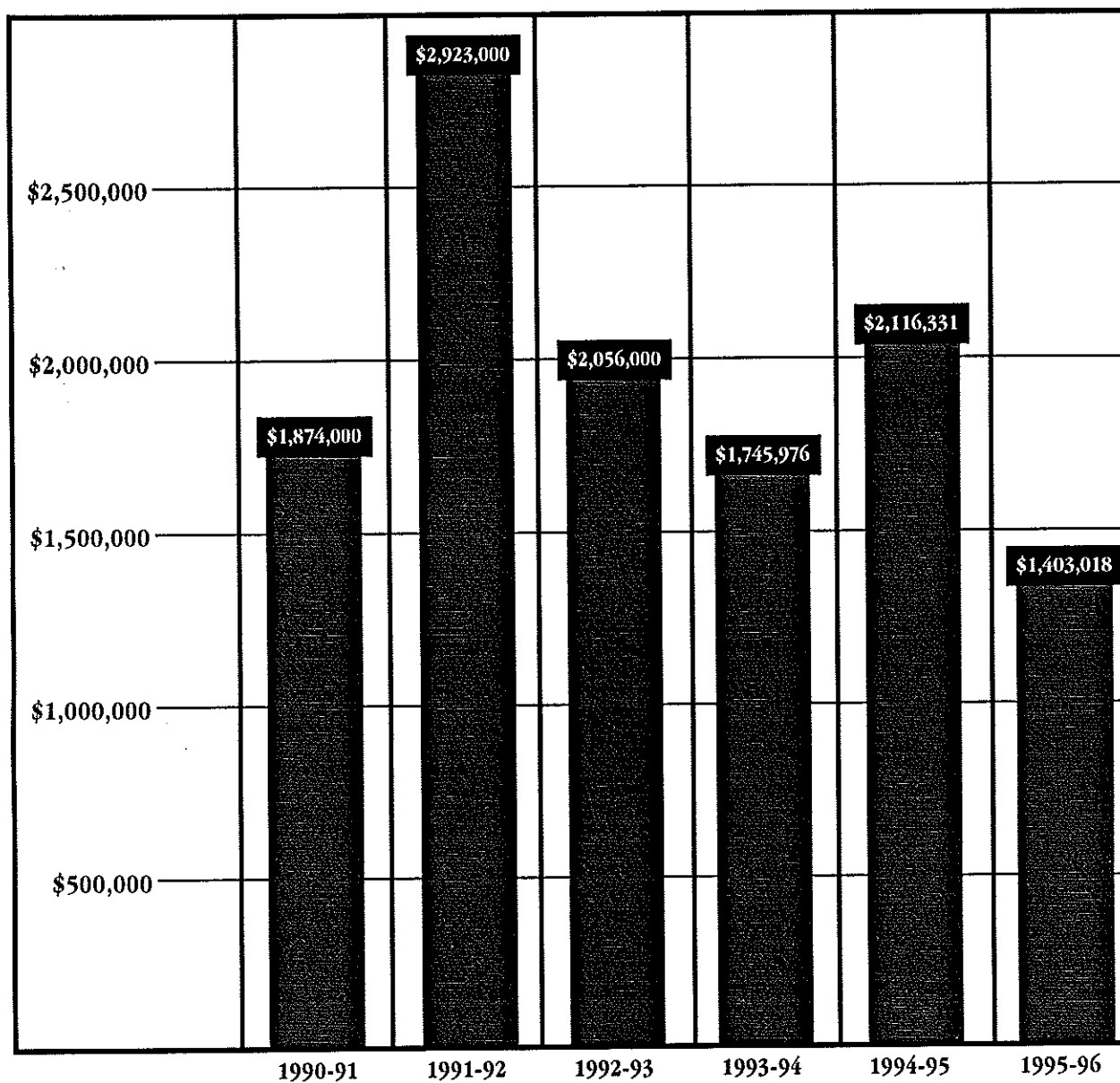


Chart 6, "Faculty Activity in Grant Application, 1990-91 to 1995-96," displays the total dollars received in grants during this period of time.

CHART 6

FACULTY ACTIVITY IN GRANT APPLICATION, 1990-91 TO 1995-96



FINANCE

Three of many financial factors that can be used to characterize a college or university's financial condition are presented in the following charts.

Chart 7, "College Costs, 1987-88 through 1996-97," reports on the University's relative position to comparative college Groups I and II. Our position relative to price has improved with all but two institution over the last ten years.

CHART 7

COLLEGE COSTS, 1987-88 THROUGH 1996-97

	Total Student Charges		Average Compounded Annual % Change	Amount That Other College Tuition Has Increased More Than UR's Since 1987-88
	<u>1987-88</u>	<u>1996-97</u>	<u>1987-88 - 1996-97</u>	
<u>GROUP I INSTITUTIONS</u>				
Colgate University	\$15,395	\$27,610	6.71%	\$3,000
Trinity College (Conn.)	\$15,580	\$27,530	6.53%	\$2,735
College of Holy Cross	\$14,700	\$26,820	6.91%	\$2,905
Lafayette College	\$14,700	\$26,725	6.87%	\$2,810
Franklin & Marshall College	\$14,800	\$26,400	6.66%	\$2,385
Bucknell University	\$14,900	\$25,420	6.12%	\$1,305
Davidson College	\$12,390	\$25,267	8.24%	\$3,662
Washington & Lee University	\$11,615	\$20,533	6.54%	(\$297)
Wake Forest University	\$ 9,950	\$20,320	8.26%	\$1,155
University of Richmond	\$10,925	\$20,140	7.03%	0
Stetson University	\$ 9,710	\$19,825	8.25%	\$ 900
Furman University	\$10,592	\$19,818	7.21%	\$ 11
Trinity Univ. (Texas)	\$11,070	\$19,189	6.30%	(\$1,096)

GROUP II INSTITUTIONS

Swarthmore College	\$16,590	\$28,320	6.12%	\$2,515
Bryn Mawr College	\$15,650	\$28,200	6.76%	\$3,335
Dartmouth College	\$17,091	\$28,128	5.70%	\$1,822
Williams College	\$15,666	\$28,050	6.69%	\$3,169
Wesleyan University (Conn.)	\$16,695	\$27,940	5.89%	\$2,030
Amherst College	\$15,510	\$27,810	6.70%	\$3,085
Oberlin College	\$16,214	\$27,750	6.15%	\$2,321
Smith College	\$15,750	\$27,458	6.37%	\$2,493
Carleton College	\$13,640	\$25,410	7.16%	\$2,555
University of Richmond	\$10,925	\$20,140	7.03%	0

Chart 8, "Total Charges at Virginia Institutions (Members of VFIC)," identifies the University's position relative to the Commonwealth's other private institutions. We rank fifth in total costs among Virginia private institutions. Three selective public institutions with whom the University competes for students are included.

CHART 8

TOTAL CHARGES* AT VIRGINIA INSTITUTIONS (Members of the Virginia Foundation for Independent Colleges)

<u>Private Institution</u>	<u>1996-97 Charges</u>	<u>1995-96 Charges</u>	<u>Change</u>	<u>Percent</u>
Randolph Macon Woman's College	\$21,940	\$21,220	\$ 720	3.4%
Sweet Briar College	\$21,717	\$21,592	\$ 125	.6%
Hollins College	\$20,785	\$19,979	\$ 806	4.0%
Washington & Lee University	\$20,533	\$19,615	\$ 918	4.7%
University of Richmond	\$20,140	\$18,910	\$1,230	6.5%
Hampden-Sydney University	\$20,075	\$19,439	\$ 636	3.3%
Randolph Macon College	\$19,830	\$18,956	\$ 874	4.6%
Lynchburg College	\$19,820	\$19,080	\$ 740	3.9%
Roanoke College	\$19,810	\$18,740	\$1,070	5.7%
Mary Baldwin College	\$19,755	\$19,130	\$ 625	3.3%
Virginia Wesleyan College	\$18,250	\$17,000	\$1,250	7.3%
Marymount College	\$18,040	\$17,370	\$ 670	3.9%
Bridgewater College	\$17,725	\$16,900	\$ 825	4.9%
Emory and Henry College	\$15,440	\$14,492	\$ 948	6.5%
 Average	 \$19,561	 \$18,745	 \$817	 4.5%
 <u>Selected Public Institutions:</u>				
University of Virginia				
In-State	\$ 8,651	\$ 8,476	\$ 175	2.1%
Out-of-State	\$18,437	\$17,868	\$ 569	3.2%
James Madison University				
In-State	\$ 8,988	\$ 8,694	\$ 294	3.4%
Out-of-State	\$13,464	\$12,974	\$ 490	3.8%
College of William & Mary				
In-State	\$ 9,376	\$ 9,110	\$ 266	2.9%
Out-of-State	\$19,386	\$18,800	\$ 586	3.1%
 Average: In-State	 \$ 9,005	 \$ 8,760	 \$ 245	 2.8%
Out-of-State	\$17,096	\$16,547	\$ 548	3.4%

*Charges = tuition, required fees, room and board for full-time undergraduates.

Chart 9, "Ratio of Sources of Income, 1995," identifies the categories of **revenue** for the University in comparison with the educational and general revenue average for comparative colleges in Groups I and II. For additional information on sources of income see page 50.

CHART 9
RATIO OF SOURCES OF INCOME, 1995

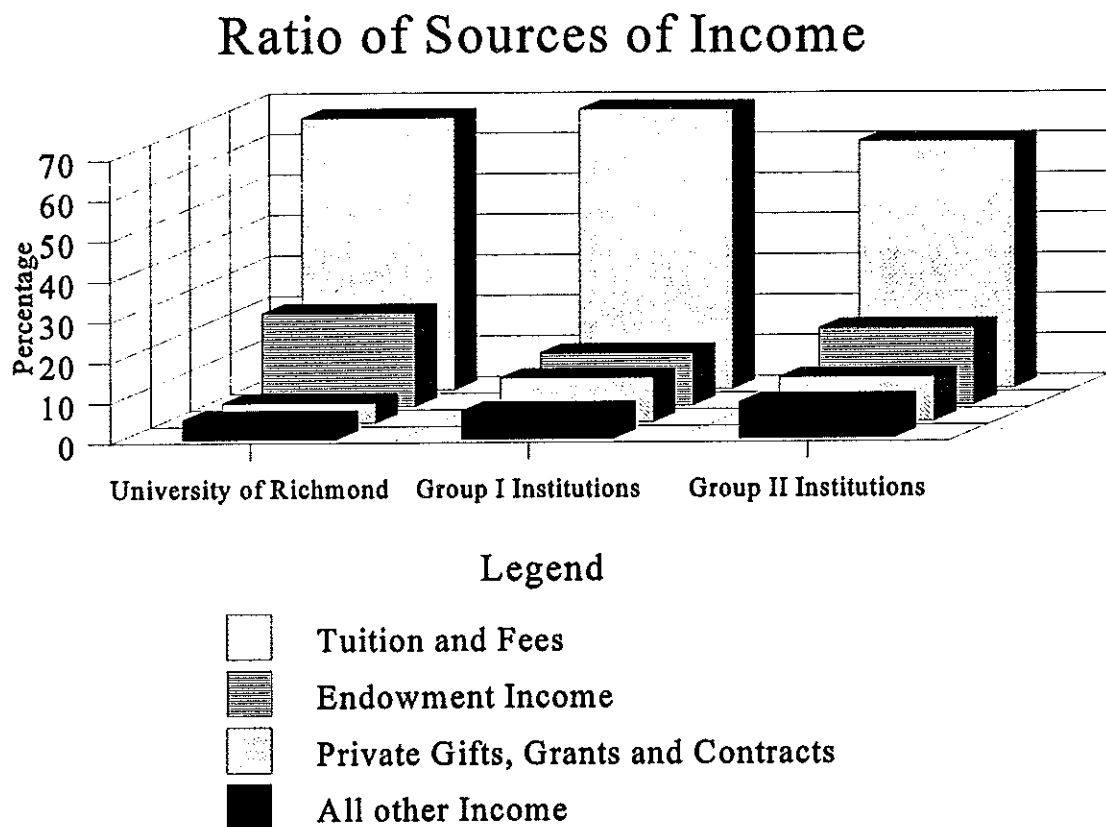
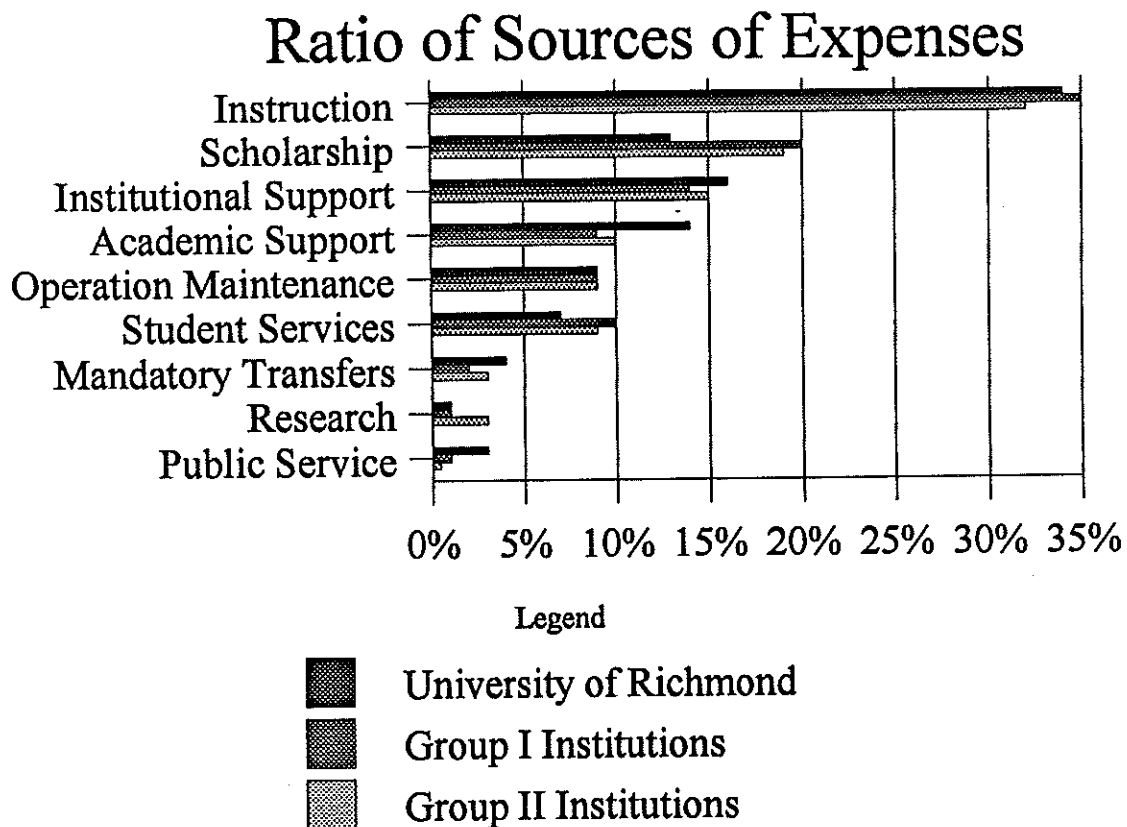


Chart 10, "Ratio of Sources of Expenses, 1995," graphically portrays the University of Richmond's educational and general expenditures and contrasts the University's ration with comparative colleges Groups I and II averages. For additional information on sources of expenses, see page 52.

CHART 10

RATIO OF SOURCES OF EXPENSES, 1995



DEVELOPMENT

Chart 11, "UR Development Profile, 1991-92 to 1995-96," displays the results in total dollars and the sources of the contributions.

CHART 11

UR DEVELOPMENT PROFILE 1991-92 to 1995-96

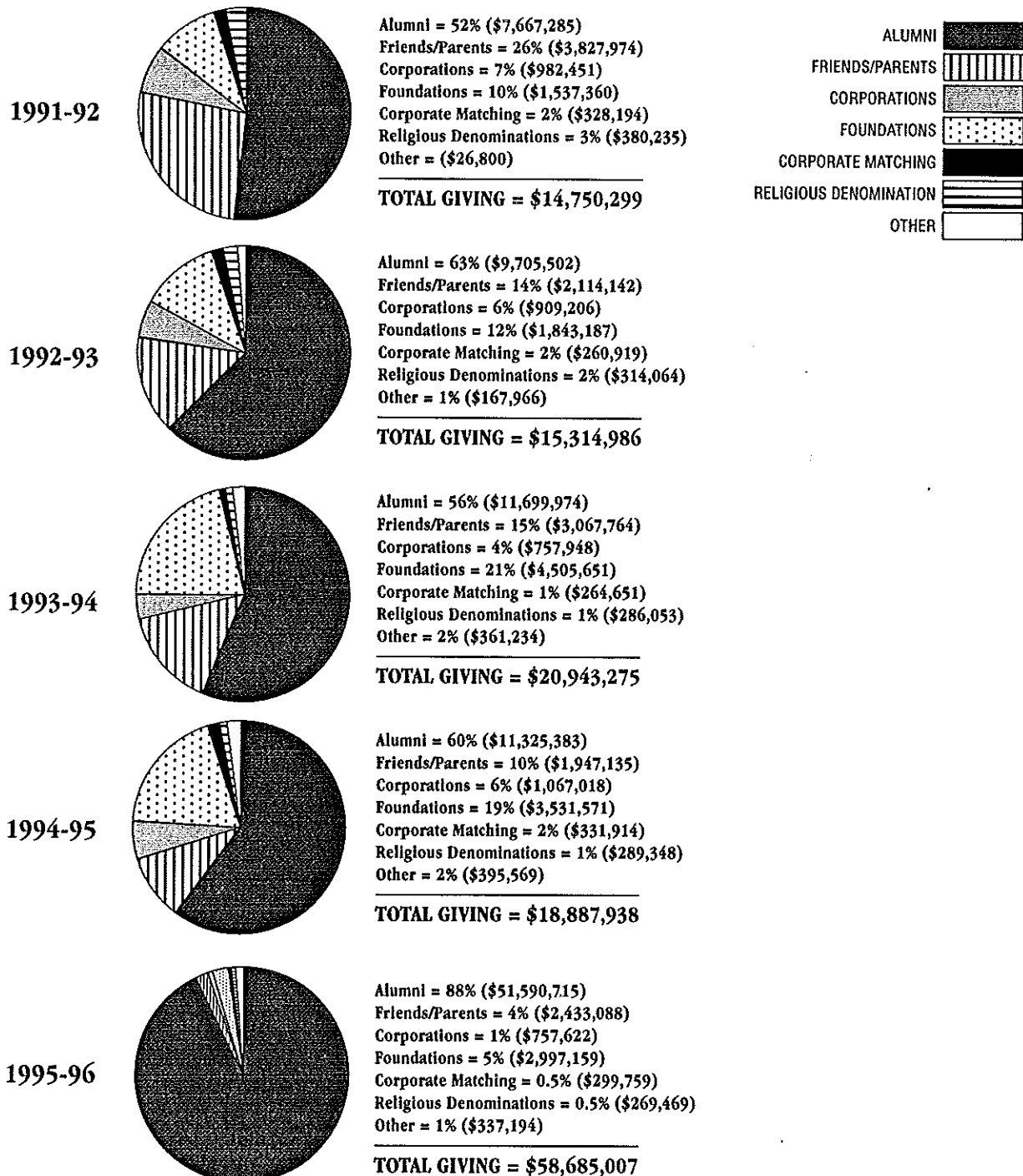


CHART 12
UNIVERSITY OF RICHMOND, KEY INDICATORS

SELECTED KEY INDICATORS	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97
UNDERGRADUATE ADMISSION/ENROLLMENT							
Fall Term Full-Time Undergraduate Enrollment	2837	2883	2889	2876	2856	2872	2945
Percent Men/Women	50/50	51/49	51/49	48/52	51/49	51/49	48/52
Percent Undergraduate Minority/International Students (Including Law and Graduate Schools)	6% 7%	7% 8%	8% 10%	9% 10%	10% 12%	10% 12%	11% 13%
Applications Received (first-year students)	5017	4423	5371	5892	5432	5204	5405
Percent Approved	49%	56%	47%	46%	55%	53%	50%
Percent Enrolled	36%	33%	31%	28%	28%	29%	30%
Number of First-Year Class	874	805	766	759	823	797	806
Middle 50% SAT Range for First-Year Class	1135-1250	1100-1270	1120-1260	1140-1265	1130-1265	1220-1340	1205-1335
% of First-Year Students in Top 20% of High School	75%	69%	71%	72%	73%	77%	74%
Five-Year Graduation Rate	83%	81%	79%	82%	77%	82%	NA
Five-Year Graduation Rate or Transferred in Good Standing for Student-Athletes	100%	94%	95%	91%	95%	95%	NA
Percent Graduates Entering Professional/Graduate School	30.1%	23.3%	22.8%	19.4%	18%	NA	NA
LAW SCHOOL ADMISSION/STUDENT BODY							
Fall Term Full-Time Enrollment	493	459	462	455	469	481	472
Applications Received	1849	2108	1845	1875	1954	1631	1296
Percent Approved	22%	21%	26%	27%	29%	34%	42%
Percent Enrolled	40%	37%	33%	32%	30%	31%	28%
Number of First-Year Class	163	160	160	163	170	172	152
LSAT Scores (scoring method for LSAT changed in 1992)	39	41	161	162	163	161	161

CHART 12 (con't)

SELECTED KEY INDICATORS		1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97
FINANCIAL								
Total Endowment--Market Value, June 30 (in \$1,000s)		\$297,478	\$328,572	\$372,000	\$402,000	\$443,885	\$551,600	NA
Endowment per Student (full-time enrollment FTE)		\$89,000	\$97,000	\$110,000	\$120,000	\$133,000	\$166,495	NA
Education and General Expenditures per Student, FTE		\$16,453	\$18,074	\$19,340	\$19,340	\$21,558	\$22,735	NA
Total Gifts and Grants (in \$1,000s)		\$14,120	\$14,750	\$15,315	\$20,943	\$18,888	\$58,685	NA
Percent Alumni Financial Contribution		29%	37%	41%	38%	40%	41%	NA
FACULTY								
Average Faculty Salary		\$50,700	\$43,700	\$55,700	\$56,500	\$59,600	\$62,700	NA
Percent Faculty Fringe Benefits		28%	28%	28%	28%	28%	28%	28%
Percent Full-Time Faculty with Terminal Degree		96%	95%	95%	95%	96%	96%	97%
Student/Faculty Ratio		11.8:1	11.5:1	11.0:1	11.4:1	10.4:1	10.7:1	10.8:1
ACADEMIC SUPPORT								
Instructional and Academic Support/Full-Time Student		\$7,838	\$8,676	\$9,167	\$9,702	\$10,128	\$10,905	NA
Instructional and Academic Support, % of E&G		48.6%	48.8%	48.3%	48.6%	47.7%	48.0%	NA
Information Services/Full-Time Student		NA	NA	NA	\$1,009	\$1,158	\$1,383	NA
Information Services, % of E&G Expenditures		NA	NA	NA	5%	5%	6%	NA
Student Services/Full-Time Student		\$1,378	\$1,490	\$1,489	\$1,473	\$1,591	\$1,735	NA
Student Services, % of E&G		8.6%	8.4%	7.9%	7.4%	7.5%	7.6%	NA

SECTION II

THE
UNIVERSITY OF RICHMOND
FACTBOOK

GENERAL UNIVERSITY CHARACTERISTICS

EXHIBIT I

ENROLLMENT PATTERNS, 1991- 1996

FULL TIME STUDENTS	1991-1992	1992-1993	1993-1994	1994-1995	1995-1996	Fall 1996
Undergraduate						
Fall	2883	2889	2876	2856	2872	2945
Spring	2785	2721	2712	2711	2716	
Average	2834	2805	2794	2784	2794	
Law and Graduate*						
Fall	500	533	525	523	539	512
Spring	475	494	467	498	498	
Average	488	514	496	511	519	
Overall Average	3322	3319	3290	3295	3313	
PART TIME STUDENTS - HEADCOUNTS						
Undergraduate						
Fall	912	780	589	610	629	641
Spring	786	691	641	638	655	
Average	849	736	615	624	642	
Avg. Full Time Equivalent***	209	210	173	178	184	
Law and Graduate**						
Fall	389	377	337	325	280	268
Spring	381	376	370	300	292	
Average	385	377	354	313	286	
Avg. Full Time Equivalent***	127	123	111	117	91	
Overall Average	1234	1113	969	937	928	

* The full-time enrollment in Law and Graduate is overwhelmingly law school students.

** The part-time enrollment in Law and Graduate is overwhelmingly in the business and the arts and sciences schools.

*** Average FTE based on Fall enrollments.

EXHIBIT II**FALL ENROLLMENTS****University of Richmond****1991-1996**

	1991	1992	1993	1994	1995	1996
A&S Men	1253	1233	1179	1183	1159	1126
A&S Women	1278	1242	1249	1239	1204	1206
Undergraduate Business	343	373	360	346	378	470*
Leadership		39	74	73	82	84
Unclassified	7	2	14	15	32	26
TOTAL FT UNDERGRADUATE	2881	2889	2876	2856	2855	2912
Graduate Business						
Full-Time	11	30	28	10	8	9
Part-Time	207	198	205	212	202	206
Graduate A&S						
Full-Time	55	62	60	64	55	31
Part-Time	155	157	113	91	73	57
Law	434	441	437	471	481	472
TOTAL GRADUATE	862	888	843	848	819	775
GRAND TOTALS	3743	3777	3719	3704	3674	3687

Note: Undergraduate totals do not include part-time students or School of Continuing Studies full-time students. Graduate totals do not include Law part-time students. The Grand Totals reflect only the totals on this table.

*Effective Fall, 1995, undergraduate business students no longer required to go through second admission process.

EXHIBIT III

FALL UNDERGRADUATE ENROLLMENT BY RACE (Arts and Sciences, Business, and Leadership Studies only)

1991-1996

Year	Int'l/Non-Immigrant	Black Non-Hisp.	Am. Ind/Alaskan	Asian/Pacific Isl.	Hispanic	White Non-Hisp.	Multi-racial/Other
1991	15	88	6	50	23	2707	
1992	31	86	7	70	25	2690	
1993	38	91	4	73	23	2652	
1994	50	107	6	76	38	2599	
1995	71*	118	4	78	43	2611	
1996	85*	144	4	90	55	2608	19

*Note: These students are also counted in individual ethnic groups.

**Enrollment figures vary from month to month. The numbers above reflect this variable.

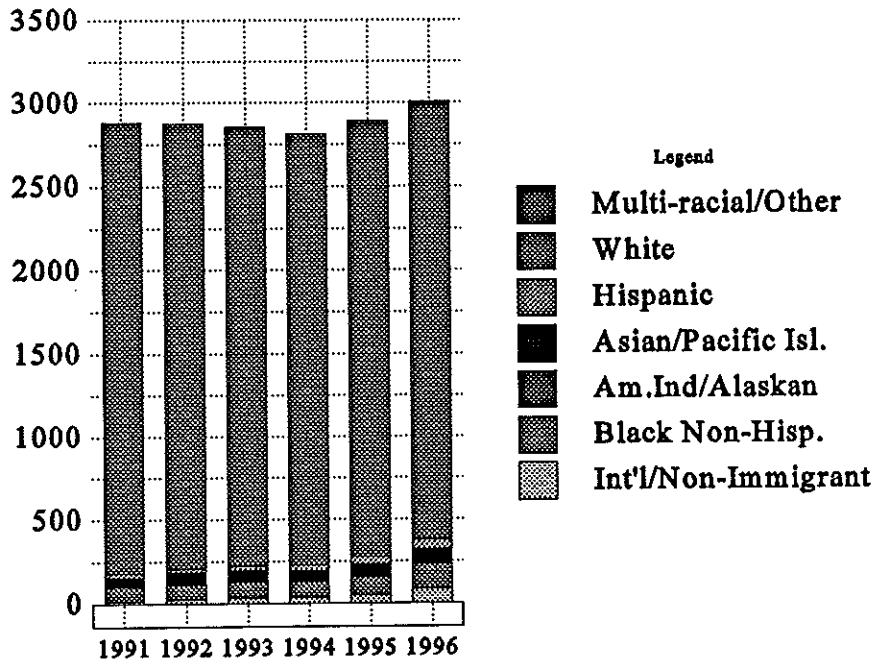


EXHIBIT IV

ARTS AND SCIENCES GRADUATE SCHOOL ENROLLMENT

	S 92	F 92	S 93	F 93	S 94	F 94	S 95	F 95	F 96	F 96
Full Time	52	70	55	60	101	91	67	56	51	32
Part Time	140	164	159	113	67	65	99	74	77	55
Total	192	234	214	173	168	156	166	130	128	87

	Spring 1993			Fall 1993			Spring 1994			Fall 1994			Spring 1995			Fall 1995			Spring 1996			Fall 1996		
	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot	FT	PT	Tot
Biology	3	1	4	8	0	8	7	2	9	9	2	11	8	3	11	6	0	6	6	0	6	1	0	1
Education	12	68	80	12	31	43	10	28	38	12	22	34	11	31	42	1	22	23	1	23	13	3	10	13
Teaching*																						11	1	12
English	6	10	16	7	10	17	4	7	11	8	5	13	8	3	11	12	3	15	12	2	14	11	3	14
History	9	12	21	10	9	19	14	10	24	13	10	24	14	12	26	13	10	23	12	3	15	6	7	13
Liberal Arts **	3	40	43	4	38	42	4	32	36	0	31	31	0	33	33	1	28	29	2	25	27	1	26	27
Political Science	6	13	19	2	0	2	5	8	13	0	5	5	0	4	4	0	1	1	0	1	1	0	1	1
Psychology	6	1	7	7	1	8	7	0	7	8	0	8	8	0	8	8	0	8	8	0	8	8	0	8
Sport Mngt.	10	14	24	10	14	24	14	14	28	15	13	28	18	12	30	15	8	23	10	9	19	0	3	3
Other	0	0	0	0	0	0	2	0	2	0	2	2	0	1	1	0	2	2	1	4	5	1	4	5

* Fall 1996 - New Master of Teaching Program was added

** Humanities was renamed to Master of Liberal Arts

GRADUATE DEGREES AWARDED 1988-1996

	1988	1989	1990	1991	1992	1993	1994	1995	1996	TOTAL
Biology	3	4	2	2	2	2	2	2	4	23
Education	11	13	10	6	11	18	20	13	10	112
English	4	3	3	7	4	4	9	1	6	41
History	5	2	6	4	4	6	10	4	10	51
Humanities	13	15	20	6	24	5	14	6	10	113
Pol. Sci.	1	1	1	1	3	3	2	5	1	18
Psychology	5	7	4	4	5	3	3	2	6	39
Sport Mgt.	8	15	13	19	17	20	16	13	13	134
Total	50	60	59	49	70	61	76	46	60	531

EXHIBIT V

EVENING MBA ENROLLMENT, 1988-1996

Applications				Entering Student Profile			MBA Enrollment			
Semester	Applications Received	Rejected Applicants	Entering Students	xGMAT	xGPA	xIndex	Head Count*	Course Registrations	Number of Courses	Mean Class Size
Summer 88	25	2	20	516	2.98	1113	294	305 (11)	15	20.3
Fall 88	163	42	62	541	3.08	1182	295	417 (16)	16	26.1
Spring 89	97	33	39	543	2.90	1123	302	398 (15)	16	24.9
Summer 89	32	11	20	551	2.78	1106	249	263 (14)	14	18.8
Fall 89	122	84	35	570	3.34	1237	287	399 (12)	18	22.2
Spring 90	64	32	23	621	3.17	1250	245	361 (23)	18	20.1
Summer 90	47	16	16	586	3.27	1241	192	272 (6)	16**	18.1
Fall 90	77	29	40	585	3.20	1225	251	330 (27)	18**	19.4
Spring 91	55	23	25	578	3.02	1182	235	317 (27)	19**	17.6
Summer 91	40	11	27	568	3.18	1204	194	283 (4)	14	20.2
Fall 91	94	51	32	576	3.23	1222	227	321 (21)	15	21.4
Spring 92	54	15	31	573	3.09	1191	242	337 (9)	20	16.9
Summer 92	32	11	15	585	3.01	1187	166	225 (8)	14	15.6
Fall 92	81	19	48	569	3.15	1199	234	325 (11)	15	21.7
Spring 93	40	7	32	543	2.90	1123	233	345	16	21.6
Summer 93	32	8	21	564	3.03	1170	184	262	15	18.7
Fall 93	85	13	53	553	3.03	1159	228	321	15	22.9
Spring 94	45	13	27	544	3.05	1154	240	351	21	19.5
Summer 94	38	6	31	583	3.30	1189	190	280	17	17.5
Fall 94	69	20	46	565	3.11	1187	239	359	17	21.1
Spring 95	54	19	35	564	3.07	1178	226	339	18	19.9
Summer 95	53	9	40	564	2.98	1160	206	290	19	17.9
Fall 95	82	41	36	612	3.20	1252	227	342	19	19.9
Spring 96	55	23	29	566	2.98	1162	230	347	21**	21.3
Summer 96	48	16	30	595	3.08	1211	180	264	16	17.6
Fall 96	70	26	41	617	3.00	1217	221	351	17**	23.4

* Includes JD/MBA students indicated in () and MSM students taking MBA courses required in the MSM program and JD students taking MBA courses as JD electives.

** Student count and course count include a "one student" independent study course which is not included in mean class size computation.

GMAT 566 70%ile

EXHIBIT VI

LAW ENROLLMENT

1991-1996

Entering Class	1991	1992	1993	1994	1995	1996
Inquired	7776	7071	7282	7216	6879	5922
% Applied	27	26	26	27	24	22
Applications	2108	1845	1875	1954	1631	1296
Accepted	438	472	502	567	556	542
% Accepted	21	26	27	29	34	42
Enrolled	160	160	163	168	172	152
% Enrolled	37	33	32	30	31	28
LSAT (Average) *	41	161	162	163	161	161
GPA (Average)	3.4	3.3	3.3	3.2	3.3	3.3
Total (FT) Law						
Fall Enrollment	459	462	455	469	481	472
Degrees Awarded in May	189	141	159	149	144	154

* The scoring method for the LSAT changed in 1992. In the years 1990-1991, the possible scores ranged from 10-48. Beginning in 1992, the ranges are 120-180.

EXHIBIT VII

**SCHOOL OF CONTINUING STUDIES - ENROLLMENTS
(Evening School)**

FALL SEMESTER			
YEAR	COURSE ENROLL	FTE	HEADS
1991	1048	222	865
1992	937	187.6	718
1993	753	150.6	534
1994	785	157	558
1995	851	170.2	585
1996	976	188.7	606
SPRING SEMESTER			
1991	987	201.8	804
1992	878	181.7	722
1993	782	156.4	593
1994	738	143.9	533
1995	759	151.7	535
1996	908	175.8	569

EXHIBIT VIII

STATE AND REGIONAL COLLEGE AND UNIVERSITY COSTS Tuition, Room and Board Fees 1995-96, 1996-97

	1996-97	1995-96	Percentage
<u>State of Virginia</u>	<u>Costs</u>	<u>Costs</u>	<u>Increase</u>
1. Randolph-Macon Woman's College	\$21,940	\$21,220	3.4%
2. Sweet Briar College	\$21,717	\$21,592	.6%
3. Hollins College	\$20,785	\$19,979	4.0%
4. Washington and Lee University	\$20,533	\$19,615	4.7%
5. University of Richmond	\$20,140	\$18,910	6.5%
6. Hampden-Sydney College	\$20,075	\$19,439	3.3%
7. Randolph Macon College	\$19,830	\$18,956	4.6%
8. Lynchburg College	\$19,820	\$19,080	3.9%
9. Roanoke College	\$19,810	\$18,740	5.7%
10. Mary Baldwin College	\$19,755	\$19,130	3.3%
11. Shenandoah University	\$18,360	\$15,930	15.2%
12. Virginia Wesleyan College	\$18,250	\$17,000	7.3%
13. Marymount University	\$18,040	\$17,370	3.9%
14. Bridgewater College	\$17,725	\$16,900	4.9%
15. Averett College	\$16,000	\$15,300	4.6%
16. Emory and Henry College	\$15,440	\$14,492	6.5%
17. Eastern Mennonite College	\$15,330	\$14,400	6.5%
18. Ferrum College	\$14,900	\$14,500	2.8%
19. Virginia Intermont College	\$14,645	\$13,850	5.7%
20. Southern Virginia College	\$14,150	\$16,650	-15.0%
21. Hampton University	\$12,826	\$12,056	6.4%
22. Bluefield College	\$12,810	\$12,050	6.3%
23. Liberty University	\$12,480	\$12,150	2.7%
24. Virginia Union University	\$12,359	\$11,857	4.2%
25. Saint Paul's College	\$10,800	\$ 9,992	8.1%
<u>Regional</u>			
1. Swarthmore College	\$28,320	\$27,066	4.6%
2. Duke University	\$27,729	\$25,820	7.4%
3. Colgate University	\$27,610	\$26,415	4.5%
4. Vanderbilt University	\$27,476	\$25,516	7.7%
5. College of the Holy Cross	\$26,820	\$25,765	4.1%
6. Lafayette College	\$26,725	\$25,546	4.6%
7. Emory University	\$26,550	\$24,920	6.5%
8. Franklin & Marshall College	\$26,400	\$25,810	2.3%
9. Bucknell University	\$25,420	\$24,395	4.2%
10. Davidson College	\$25,267	\$23,990	5.3%
11. Wake Forest University	\$23,320*	\$19,335	20.6%
	\$20,320**	\$19,335	5.1%
12. University of Richmond	\$20,140	\$18,910	6.5%
13. Furman University	\$19,818	\$18,744	5.7%

* First year student tuition includes fee for lap top computer.

** Returning student fees.

ADMISSION

EXHIBIT I

FIRST YEAR UNDERGRADUATE ADMISSION, 1980-96

Year	Appl. Received	Appl. Approved	% Accepted	No. Enrolled	% of Accepted Who Enrolled
1980	3096	1650	53	676	41
1981	3198	1752	55	719	41
1982	3737	2202	59	822	37
1983	3888	2129	55	712	33
1984	4244	2004	47	692	35
1985	4944	2324	47	816	35
1986	5125	2163	42	709	33
1987	5019	2175	43	727	33
1988	5315	2147	40	755	35
1989	5557	2088	38	713	34
1990	5017	2447	49	874	36
1991	4423	2475	56	805	33
1992	5371	2508	47	766	31
1993	5892	2713	46	759	28
1994	5435	2989	55	823	28
1995	5204	2744	53	797	29
1996	5405	2700	50	806	30

EXHIBIT II

RANK IN HIGH SCHOOL CLASS AND MEAN SAT FOR ENROLLED FIRST-YEAR MEN FOR EACH YEAR 1990-1996

High School Rank Quintile	1990	1991	1992	1993	1994	1995	1996
	%	%	%	%	%	%	%
1/5	41	42	48	42	61	66	60
2/5	26	27	26	25	34	29	35
3/5	5	6	3	4	6	4	4
4/5	5	1	1	0	0	0	1
5/5	0	0	0	0	0	0	0
N/A	27	24	22	30	*	36	35

RANK IN HIGH SCHOOL CLASS AND MEAN SAT FOR ENROLLED FIRST-YEAR WOMEN FOR EACH YEAR 1990-1996

High School Rank Quintile	1990	1991	1992	1993	1994	1995	1996
1/5	70	63	63	65	88	85	86
2/5	8	13	12	13	12	14	12
3/5	1	1	2	0	0	1	2
4/5	0	0	0	0	0	0	0
5/5	0	0	0	0	0	0	0
N/A	21	23	22	21	*	28	35

* In 1994, Admissions highlighted only those students who had rank.

MIDDLE 50% RANGE OF STANDARDIZED TESTS OF ENROLLING STUDENTS

Arts and Sciences Men	1993	1994	1995 ¹	1996
SAT-II Writing ²	510-600	490-590	540-640	540-640
SAT-II Mathematics ²	570-670	560-660	590-680	560-660
SAT-I Verbal	510-610	500-600	600-680	590-670
SAT-I Mathematics	600-700	600-700	670-760	600-690
SAT Combined	1130-1270	1130-1270	1230-1360	1210-1340
Enhanced ACT Composite	25-29	25-29	25-30	25-30
Arts and Sciences Women	1993	1994	1995 ¹	1996
SAT-II Writing ²	530-640	500-610	570-670	560-660
SAT-II Mathematics ²	550-650	560-650	560-660	550-640
SAT-I Verbal	530-630	500-610	600-670	590-670
SAT-I Mathematics	580-670	600-680	650-730	590-670
SAT Combined	1150-1260	1130-1260	1210-1320	1200-1330
Enhanced ACT Composite	27-30	26-29	26-30	26-29

The reporting of the mid-range for test scores (scores between bottom and top quarters) is consistent with a recommendation made by the American Council on Education, The College Board, and other professional educational associations.

¹ In 1995, The College Board Testing Service recentered scores.

² Beginning in 1995, the achievement tests were renamed SAT II subject tests. The former English Composition became the Writing Subject Test.

EXHIBIT III

GEOGRAPHIC DISTRIBUTION FOR FIRST-YEAR CLASS 1996 (AND FULL-TIME UNDERGRADUATES 1996-97)

Permanent Residence								
MIDWEST	6%	6%	SOUTH	8%	12%	INTERNATIONAL (con't)		
Illinois	11	37	Alabama	4	22	Canada	1	1
Indiana	0	7	Florida	15	75	China	0	1
Iowa	1	4	Georgia	18	66	Costa Rica	2	5
Kansas	2	9	Kentucky	2	25	Cyprus	1	1
Michigan	2	5	Louisiana	7	29	Ecuador	1	2
Minnesota	2	4	Mississippi	2	8	El Salvador	1	4
Missouri	9	31	North Carolina	8	53	England	1	4
Montana	1	1	Puerto Rico	0	5	Egypt	2	3
Nebraska	0	1	South Carolina	5	20	France	0	1
North Dakota	0	1	Tennessee	8	53	Germany	1	2
Ohio	12	55				Ghana	2	3
West Virginia	8	19	WEST	3%	2%	Greece	2	3
Wisconsin	0	6				Haiti	0	1
			Alaska	0	1	Hong Kong	0	2
NEW ENGLAND	14%	12%	California	10	31	Hungary	1	1
Connecticut	52	183	Colorado	7	10	Iceland	0	2
Maine	1	7	Hawaii	1	3	India	1	4
Massachusetts	48	155	Idaho	0	1	Iran	0	1
New Hampshire	8	17	Nevada	1	2	Jamaica	0	1
Rhode Island	7	20	Oregon	0	1	Japan	0	3
Vermont	1	2	Washington	1	4	Jordan	1	1
						Kazakhstan	0	1
MID-ATLANTIC	49%	46%	SOUTHWEST	2%	2%	Kenya	0	1
Delaware	14	49	Arkansas	1	4	Korea	0	1
District of Columbia	4	16	Arizona	0	2	Kuwait	1	2
Maryland	63	226	Oklahoma	3	5	Mexico	1	2
New Jersey	116	392	Texas	16	58	Morocco	1	1
New York	103	374				Nigeria	1	1
Pennsylvania	109	391				Panama	1	4
			INTERNATIONAL	5%	3%	Romania	0	1
VIRGINIA	13%	17%	Argentina	0	2	Russia	0	1
	111	528	Australia	0	1	Saudi Arabia	0	1
			Bahamas	1	2	Singapore	3	5
			Belgium	1	2	Slovenia	1	1
			Bosnia	1	1	Spain	2	3
			Botswana	1	1	Sweden	1	1
			Brazil	3	6	Taiwan	1	1
			Bulgaria	1	2	Tanzania	1	1
						Thailand	1	1
						United Arab Emirates	0	5
						Ukraine	0	1
						West Indies	0	1

EXHIBIT IV

ADDITIONAL INFORMATION ABOUT THE 1996 FIRST-YEAR CLASS (self-reported)

- 36 were valedictorians, 21 were salutatorians of their high school class
- 25 were National Merit Finalists
- 25 were National Merit Semi-finalists
- 73 were National Merit Commended Students
- 2 were recognized as semi-finalists in the National Achievement Scholarship for Outstanding Negro Students
- 2 were recognized as commended students in the National Achievement Scholarship for Outstanding Negro Students
- 141 were student government officers or class officers
- 66 were editors-in-chief of school publications
- 39 were Eagle Scouts or received the Gold/Silver Award for Girl Scouts
- 84 were Boys/Girls State or Governor's School or other state leadership participants
- 133 were academic club officers
- 326 were active in community service programs and projects
- 253 received All State or All Regional recognition
- 77 were religious or church group officers
- 84 received awards/recognition for excellence in the arts
- 510 received one or more varsity letters
- 122 participated in academic competitions
- 153 worked at a part-time job 15 hours or more per week
- 35 are the first people in their families to attend college
- 45 do not speak English at home or their first language is not English
- 27 were recognized for academic excellence and commitment to community through Book Awards from the following colleges and universities: *Babson College (2), Boston University, Brown University (2), Columbia University, Dartmouth College (2), George Washington University (2), Harvard University (2), Randolph-Macon Woman's College, Rennsalaer Polytechnic Institute, Smith College (2), University of Richmond, University of the South, University of Virginia, Wellesley College (2), Williams College (2).*

EXHIBIT V

NATIONAL MERIT SCHOLAR ENROLLMENT

	1991	1992	1993	1994	1995	1996
Richmond	24(18)	28(19)	28(22)	30(24)	23(19)	19(15)
Group I						
Amherst	26(0)	27(0)	22(0)	21(0)	16(0)	17(0)
Bryn Mawr	2(0)	5(0)	5(0)	5(0)	2(0)	5(0)
Carleton	86(64)	98(80)	94(78)	93(73)	81(63)	79(68)
Dartmouth	53(0)	27(0)	47(0)	49(0)	51(0)	47(0)
Oberlin	26(16)	53(38)	37(30)	41(35)	38(29)	36(27)
Smith	2(0)	6(0)	3(0)	7(0)	3(0)	3(0)
Swarthmore	22(0)	25(0)	21(0)	27(0)	28(0)	27(0)
Wesleyan	9(0)	10(0)	10(0)	3(0)	4(0)	4(0)
Williams	34(0)	46(0)	50(0)	37(0)	37(0)	30(0)
Group II						
Bucknell	4(3)	4(3)	5(3)	2(2)	4(3)	4(2)
Colgate	2(0)	1(0)	0	0	1(0)	2(0)
Davidson	7(0)	7(3)	13(3)	9(3)	14(3)	13(2)
Franklin & Marshall	1(0)	0	0	1(0)	1(0)	0
Furman	22(17)	23(18)	24(18)	26(18)	27(20)	18(11)
Holy Cross	3(3)	5(5)	1(1)	4(2)	8(5)	6(4)
Lafayette	2(0)	2(1)	4(4)	1(1)	0	1(0)
Stetson	0	1(0)	0	2(0)	0	0
Trinity (CT)	0	1(0)	2(0)	0	0	2(0)
Trinity (TX)	41(34)	43(33)	35(26)	30(23)	29(17)	21(20)
Wake Forest	26(4)	26(4)	16(4)	20(3)	14(4)	19(4)
Washington & Lee	27(16)	20(14)	27(23)	29(20)	22(18)	30(22)

* Number in () are those sponsored by the institution.

ACADEMIC PROGRAMS

EXHIBIT I

HEDS CONSORTIUM STUDENT/FACULTY RATIOS FALL 1995

Institution	Undergraduate Student/Faculty Ratio	Total Student/Faculty Ratio
University of Richmond	10.70:1	11.25:1
GROUP I		
Bucknell University	12.78:1	13.22:1
Colgate University	13.35:1	13.39:1
College of Holy Cross	12.83:1	12.89:1
Davidson College	11.50:1	11.50:1
Franklin & Marshall	11.83:1	11.83:1
Furman University	12.40:1	13.19:1
Lafayette College *	11.00:1	*
Stetson University **	12.00:1	**
Trinity College (Conn.)	10.57:1	10.85:1
Trinity University (Tex.)	10.11:1	10.98:1
Wake Forest University	10.49:1	14.15:1
Washington & Lee University	11.78:1	11.78:1
Average ***	11.76:1	12.38:1
GROUP II		
Amherst College *	9.00:1	*
Bryn Mawr College *	8.00:1	*
Carleton College	9.91:1	9.91:1
Dartmouth College **	12.00:1	**
Oberlin College	12.60:1	12.69:1
Smith College	9.84:1	9.84:1
Swarthmore College **	9.00:1	**
Wesleyan College (Conn.) **	10.00:1	**
Williams College *	9.00:1	*
Average ***	10.78:1	10.81:1

* Institution does not belong to HEDS Consortium. Data is from Barron's.

** Members of HEDS that did not report in 1996. Data is from Barron's.

*** Average does not include UR or institutions marked with * or **.

EXHIBIT II

UNDERGRADUATE CLASS ENTERING IN FALL 1989 NUMBER AND PERCENT GRADUATED THROUGH MAY 1996

		#of Enters	#of Grads	% '89 Grads	% '88 Grads	% '87 Grads	% '86 Grads	% '85 Grads	Reserved for History
ALL	ALL	732	606	82.8	82.4	78.5	83.2	83.6	
	MEN	385	313	81.3	78.8	73.6	81.1	81.6	
	WOMEN	347	293	84.4	86.7	83.1	85.6	85.4	
IN- STATE	ALL	209	175	83.7	88.0	76.8	83.3	79.0	
	MEN	105	83	79.0	82.4	68.8	82.1	96.0	
	WOMEN	104	92	88.5	93.4	84.2	84.5	81.9	
OUT- STATE	ALL	521	429	82.3	80.3	79.2	83.1	85.4	
	MEN	279	229	82.1	77.9	75.6	83.0	83.9	
	WOMEN	242	200	82.6	83.3	82.6	83.2	86.8	

RATE OF GRADUATION Percent, Within Each Group, of Those Who Graduate

		Aug '91 May '92	Aug '92 May '93	Aug '93 May '94	Aug '94 May '95	Aug '95 May '96	% of Group
ALL	ALL	3.8	91.4	4.3	.3	.2	100.0
	MEN	2.6	89.1	7.4	.6	.3	100.0
	WOMEN	5.1	93.9	1.0			100.0
IN- STATE	ALL	9.1	85.7	4.6	.6		100.0
	MEN	6.0	84.3	8.5	1.2		100.0
	WOMEN	12.0	87.0	1.0			100.0
OUT- STATE	ALL	1.6	93.8	4.2	.2	.2	100.0
	MEN	1.3	90.9	7.0	.4	.4	100.0
	WOMEN	2.0	97.0	1.0			100.0

EXHIBIT III
SESSION GRADE POINT AVERAGES

	A&S MEN	A&S WOMEN	BUSINESS	LEADERSHIP
1995-96	2.94	3.24	3.03	3.34
1994-95	2.90	3.18	2.97	3.30
1993-94	2.88	3.17	3.00	3.36
1992-93	2.84	3.15	2.94	3.24
1991-92	2.827	3.115	2.878	
1990-91	2.801	3.116	2.876	
1989-90	2.703	3.058	2.921	
1988-89	2.685	3.037	2.831	
1987-88	2.695	3.034	2.811	
1986-87	2.644	3.034	2.858	

NOTE: Prior to 1991, Arts and Sciences men students were called Richmond College students and Arts and Sciences women students were called Westhampton College students.

Beginning May, 1992, GPAs are calculated to two decimal places.

DEGREES CONFERRED JULY 1, 1995 - JUNE 30, 1996

	School of A&S			LDSP	Business		SCS*	GS	Law
	BA	BS	BM	BA	BSBA	MBA	BAS	All Degrees	JD
MALE	162	45	1	17	113	31	5	31	78
FEMALE	190	59	0	17	51	26	25	36	73
TOTAL	352	104	1	34	164	57	30	67	151

* Prior to 1994, School of Continuing Studies was known as University College

EXHIBIT IV

MAY CPA EXAM RESULTS 1986-1994

Each May and each November, approximately 70,000 individuals sit for the national CPA Examination. According to the National Association of State Boards of Accountancy, these candidates have received their accounting education from over 600 colleges and universities throughout the United States.

Presented below are the May passing rates for colleges selected from accross the country from 1986-1994. These rates represent the percentage of candidates taking the CPA Examination for the first time without a graduate degree who pass at least one part of the CPA Exam.

TOP TEN PASS RATES ON THE CPA EXAM

1.	University of Northern Illinois	89.1%
2.	Wake Forest University	88.2%
3.	Montana State University	87.0%
4.	University of Northern Iowa	86.8%
5.	University of Wisconsin-Madison	82.4%
6.	University of Pennsylvania	82.3%
7.	UNIVERSITY OF RICHMOND	82.2%
8.	Idaho State University	81.5%
9.	University of Minnesota-Minneapolis	79.2%
10.	University of Wisconsin-Whitewater	78.1%

OTHER SELECTED SCHOOLS

University of Virginia	61.2%
University of North Carolina-Chapel Hill	60.9%
Virginia Polytechnic Institute and State University	57.5%
College of William and Mary	53.2%
Washington and Lee University	48.5%

EXHIBIT V

DEPARTMENT OF CHEMISTRY STATISTICS

<u>Seniors</u>	<u>Senior Majors</u>		<u>Total</u>
	<u>Male</u>	<u>Female</u>	
1992	12	11	23
1993	4	11	15
1994	8	7	15
1995	7	10	17
1996	11	9	20

Graduates Entering Graduate or Professional Schools

1992	6	7	13(57%)
1993	3	5	8
1994	3	2	5
1995	3	5	8
1996	5	2	7

Faculty:

1992:			
Full Time	6	1	7
Part Time	0	1	3
1993:			
Full Time	6	2	8
Part Time	2	0	2
1994:			
Full Time	7	2	9
Part Time	0	2	2
1995:			
Full Time	7	2	9
Part Time	0	3	3
1996:			
Full Time	7	2	9
Part Time	2	4	6

Summer Research Students:

1992	3	5	8
1993	0	0	0 (building closed)
1994	3	4	7
1995	7	3	10
1996	4	3	7

ACS Standardized Test in Organic Chemistry (Results are of one section)

<u>Year</u>	<u>Average</u>	<u>High</u>	<u>Class Size</u>	<u>Nat'l. Average Reported</u>
1992	45.1	62	20	not reported
1993	41.2	68	31	not reported
1994	51.1	64	23	not reported
1995	44.5*	59	38	not reported
1996	44.9	67	44*	not reported

* distributed in two sections

Note: The test counted as part of the student's grade since 1989.

EXHIBIT VI

VIRGINIA STATE BAR EXAM RESULTS

		The T. C. Williams School of Law			First Time Takers		
Date of Bar Exam	Statewide Percentage	Percentage [xx.xx] (# Passed, # Failed) Average Percentage			Percentage [xx.xx] (# Passed, # Failed) Average Percentage		
2/87	63.10	72.20	(26,10)		70.00	(14,6)	
7/87	77.00	79.81	(87,22)	78%	81.37	(83,19)	80%
2/88	67.59	67.64	(23,11)		62.50	(10,6)	
7/88	83.00	86.91	(93,14)	82%	89.47	(85,10)	86%
2/89	76.00	70.96	(22,9)		85.00	(17,3)	
7/89	80.00	84.00	(105,20)	82%	89.00	(120,15)	88%
2/90	65.00	65.00	(22,12)		70.59	(12,5)	
7/90	73.50	82.41	(89,19)	78%	85.00	(85,15)	83%
2/91	70.60	75.00	(27,9)		85.00	(17,3)	
7/91	77.00	80.55	(116,28)	79%	82.01	(114,25)	82%
2/92	72.30	74.47	(35,12)		80.95	(17,4)	
7/92	73.70	72.64	(77,29)	73%	79.17	(76,20)	79%
2/93	61.90	74.41	(32,11)		84.62	(22,4)	
7/93	77.70	85.00	(102,18)	82%	86.92	(93,14)	86%
2/94	54.30	58.14	(25,18)		74.19	(23,8)	
7/94	71.00	72.12	(75,29)	68%	78.13	(75,21)	77%
2/95	56.00	62.32	(43,26)		72.50	(29,11)	
7/95	71.40	77.27	(85,25)	72%	86.02	(80,13)	82%
2/96	72.03	73.00	(35,13)		69.23	(18,8)	
7/96	75.70	75.00	(81,27)	74%	78.72	(74,20)	77%

THE FACULTY

EXHIBIT I
NUMBERS OF FULL TIME FACULTY
1987-88 to 1996-97

	1987 1988	1988 1989	1989 1990	1990 1991	1991 1992	1992 1993	1993 1994	1994 1995	1995 1996	1996 1997
TOTAL (Contracts)	228	230	237	253	254	259	265	270	273	281
Academe¹	196*	205*	216*	213*	211* ²	212*	222*	228*	221*	226*
A&S	168	168	173	188	187	189	190	195	196	203
Tenured	107	107	107	108	107	108	114	113	115	119
Tenure Track	38	40	38	43	45	48	48	48	45	45
BUSINESS	39	40	42	43	41	41	41	40	42	42
Tenured	23	26	26	25	25	27	29	26	27	27
Tenure Track	11	12	12	16	13	9	10	11	10	11
LAW	21	22	22	22	22	23	27	27	27	28
Tenured	14	16	16	17	17	15	16	17	17	16
Tenure Track	3	4	6	4	3	5	6	6	5	6
JEPSON					4	6	7	8	8	8
Tenured					0	0	1	2	3	4
Tenure Track					4	6	6	6	4	4

¹ Number of faculty reported for each respective year in The Annual Report on the Economic Status of the Profession, Academe, Bulletin of the American Association of University

Professors, March-April issue each year.

² Number of faculty reported to Academe in 1991-92 is lower than normal due to the fact that 13 tenure-track positions were filled by visiting appointments for the academic year.

* Only faculty at the assistant professor level and above are reported. Figures reported under each division include visiting appointments and faculty on continuing, non-tenure-track appointments.

Administrators and librarians with faculty status are not included.

EXHIBIT II

REPORT ON THE FULL-TIME FACULTY March 1, 1996

RANK	MEN			WOMEN			TOTALS		
	Number	Percent Tenured	Terminal Degree	Number	Percent Tenured	Terminal Degree	Number	Percent Tenured	Terminal Degree
PROFESSOR									
A&S	(2) 49	(2) 100%	(2) 100%	(1) 8	(1) 100%	(1) 100%	(3) 57	(3) 100%	(3) 100%
Business	11	91%	100%	--	--	--	11	91%	100%
Law	(1) 15	(1) 100%	(1) 100%	(1) 2	(1) 100%	(1) 100%	(2) 17	(2) 100%	(2) 100%
Jepson	2	100%	100%	(1) 1	0%	(1) 100%	(1) 3	67%	(1) 100%
Totals	(3) 77	(3) 99%	(3) 100%	(3) 11	(2) 91%	(3) 100%	(6) 88	(6) 98%	(6) 100%
ASSOCIATE									
A&S	40	95%	95%	(1) 17	(1) 100%	(1) 100%	(1) 57	(1) 96%	(1) 96%
Business	(1) 16	(1) 100%	(1) 96%	1	100%	100%	(1) 17	(1) 100%	(1) 94%
Law	--	--	--	2	0%	100%	2	0%	100%
Jepson	1	0%	100%	2	50%	100%	3	33%	100%
Totals	(1) 57	(1) 95%	(1) 95%	(1) 22	(1) 86%	(1) 100%	(2) 79	(2) 92%	(2) 96%
ASSISTANT									
A&S	(6) 26	12%	(6) 92%	(1) 20	0%	(1) 100%	(7) 46	7%	(7) 96%
Business	(1) 6	0%	(1) 100%	4	0%	100%	(1) 10	0%	(1) 100%
Law	1	0%	100%	2	0%	100%	3	0%	100%
Jepson	2	0%	100%	--	--	--	2	0%	100%
Totals	(7) 35	9%	(7) 94%	(1) 26	0%	(1) 100%	(8) 61	5%	(8) 97%
ALL RANKS									
A&S	115	78%	97%	45	56%	100%	160	72%	98%
Business	33	79%	97%	5	20%	100%	38	71%	97%
Law	16	94%	100%	6	33%	100%	22	77%	100%
Jepson	5	40%	100%	3	33%	100%	8	38%	100%
TOTALS	(11) 169	(4) 79%	(11) 97%	(5) 59	(3) 49%	(5) 100%	(16) 228	(8) 71%	(16) 98%

() indicates minority faculty members. Of the 16 minority faculty members, 11 are African American, 4 are Hispanic, and 1 is Asian/Pacific Islander. The table does not reflect other continuing full-time faculty including instructors or directors (28), or faculty on visiting appointments (17), for a total number of 273 full-time faculty. It does include faculty on sabbaticals, leaves of absence, and faculty who left during the session.

EXHIBIT III

WOMEN AND MINORITIES HIRED EACH FALL 1987-1996										
	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
NEW FACULTY										
Men	(1) 12	(2) 20	(2) 17	(5) 24	(1) 13	(5) 17	(2) 13	(3) 16	(4) 16	(2) 13
Women	(2) 9	(2) 13	13	(2) 15	14	(6) 16	15	8	(3) 12	(1) 14
Minorities	3	2	2	7	1	11	2	3	7	3
Total	21	33	30	39	27	33	28	24	28	27
TENURE TRACK										
Men	(1) * 9	(1) * 9	(1) 4	9	(1) 6	(3) 7	(2) 8	(1)* 6	** 5	(2) 6
Women	(1) * 3	(1) * 5	* 4	(1) 5	8	(4)*10	7	* 3	(1) 2	3
Minorities	2	2	1	1	1	*7	2	0	** 1	2
Total	* 12	*14	* 8	14	14	*17	15	9	7	9

New faculty include tenure-track faculty, temporary appointments ranging from one semester to three-year appointments, year-long sabbatical replacements, visiting assistants, or visiting professors such as NEH or Freeman distinguished professorships.

Totals include men and women (of which the minorities are already counted).

* Includes newly-appointed faculty who later became tenure-track.

** In 1995, an African-American male was appointed with tenure and is not included in these "tenure-track" figures.

Numbers in () indicate minority faculty members.

EXHIBIT IV

ATTRITION RATES OF TENURE-TRACK FACULTY, 1986-87 to 1995-96

	Decision year when Hired (or later changed by mutual agreement)				Number Considered				Tenured				Ratio & Percentages of Those Hired, Tenured		Ratio & Percentages of Those Considered, Tenured		Tenured Faculty Departures, Deaths or Retirements			
	A & S	J E P	B U S	L A W	A & S	J E P	B U S	L A W	A & S	J E P	B U S	L A W	Ratio	%	Ratio	%	A & S	J E P	B U S	L A W
1986-87	6		2	1	2		2	1	1		2	1	4:9	44%	4:5	80%	1		0	0
1987-88	7		4	2	6		3	2	4		3	2	9:13	69%	9:11	82%	5		0	0
1988-89	6		2	1	6		1	0	4		1	0	5:9	56%	5:7	71%	2		1	0
1989-90	5		1	2	3		1	2	2		0	2	4:8	50%	4:6	67%	1		1	1
1990-91	6		4	0	4		3	0	4		2	0	6:10	60%	6:7	86%	5		1	0
1991-92	10		6	0	9		6	0	6		3	0	9:16	56%	9:15	60%	6		1	2
1992-93	15	1	1	0	11	1	1	0	8	1	1	0	10:17	59%	10:13	77%	8	0	1	0
1993-94	4	0	1	2	4	0	0	1	4	0	0	1	5:7	71%	5:5	100%	3	0	1	0
1994-95	8	2	2	2	7	1	1	1	6	1	1	1	9:14	64%	9:10	90%	4	0	0	1
1995-96	11	0	3	0	6	0	1	0	6	0	0	0	6:11	55%	6:7	86%	2	0	1	0
TOTALS	109	3	40	16	79	2	28	12	63	2	21	12	78:128	61%	78:98	80%	54	0	9	5

EXHIBIT V

FUTURE TENURE DECISIONS AND RETIREMENTS, 1996-2002

Decision Year When Hired (or later changed by mutual agreement)					To Be Considered				Tenure-Track Who Have Left or Not Applying for Tenure				Tenured Faculty Departures or Anticipated Retirements *	Deaths
	A&S	JSLs	ECRSB	TCWSL	A&S	JSLs	ECRSB	TCWSL	A&S	JSLs	ECRSB	TCWSL		
1996- 1997	7	0	1	0	7	0	1	0	0	0	0	0	1	0
1997- 1998	14	2	2	2	14	2	1	2	0	0	1	0	0	0
1998- 1999	8	1	2	2	8	1	1	1	0	0	1	1	0	0
1999- 2000	6	1	3	1	6	1	3	1	0	0	0	0	0	0
2000- 2001	7	0	3	0	7	0	3	0	0	0	0	0	0	0
2001- 2002	3	0	2	1	3	0	2	1	0	0	0	0	0	0

*Mandatory retirement ended December 31, 1993.

A&S School of Arts and Sciences
JSLs Jepson School of Leadership Studies
ECRSB The E. Claiborne Robins School of Business
TCWSL The T. C. Williams School of Law

EXHIBIT VI
1995-96
FACULTY SALARY COMPARISON
AAUP Annual Survey

The University of Richmond is classified as a IIA institution (Comprehensive Institution) in the AAUP's annual faculty salary survey. "These institutions are characterized by diverse post-baccalaureate programs (including first professional), but do not engage in significant doctoral-level education. ...these institutions must grant a minimum of thirty post-baccalaureate degrees and either grant degrees in three or more post-baccalaureate programs or, alternatively, have an interdisciplinary program at the post-baccalaureate level." (*Academe*, March-April, 1996, p 38.)

In 1995-96 481 of 551 IIA institutions participated in the survey, representing 97,874 or 26.8% of all faculty in the study. The largest number of faculty, 152,352, in the survey are at doctoral level (Level I) universities. There are over 54,892 faculty in the study at general baccalaureate (IIB) institutions.

The ratings (1*,1,2,3,4,) used in the survey represent "the percentile interval in which the institution's average salary in a given rank lies (1* = 95th percentile or above, 1 = 80th to 94.9 percentile, etc.) (Ibid.) (Emphasis added.)

	Professor (1*)	Associate (1)	Assistant (1)
University of Richmond	76,9	57,9	45,8

AAUP Percentiles of the Distribution of Institutions by Average Salary--IIA--1995-96

Percentile	95	90	80	70	60	50	40	30	20	10
Rating	1*		1		2		3		4	
Professor	[76,9] 74,6	69,7	63,5	60,0	57,1	54,7	53,2	51,2	49,0	46,2
Associate	58,3 [57,9]	55,0	50,1	48,3	46,5	45,0	43,8	42,5	40,8	38,5
Assistant	46,3 [45,8]	44,3	41,7	40,4	39,0	38,0	37,1	36,1	34,9	33,0

University of Richmond Continuing Faculty
Average Salary by Rank
1996-97

	<u>With Law</u>	<u>Without Law</u>
Professor	79,9	76,6
Associate	58,8	58,0
Assistant	47,1	46,0

EXHIBIT VII
UNIVERSITY OF RICHMOND 1996-97 FACULTY SALARIES BY RANK

	Number of Faculty	Average Salary
PROFESSOR		
Men		
Arts & Sciences	48	73,800
Business	11	84,300
Leadership	3	*
Law	14	*
Women		
Arts & Sciences	8	75,300
Business	0	-----
Leadership	1	*
Law	2	*
Overall		
Arts & Sciences	56	74,000
Business	11	86,300
Leadership	4	*
Law	16	94,400
ASSOCIATE PROFESSOR		
Men		
Arts & Sciences	43	53,700
Business	15	*
Leadership	1	*
Law	0	-----
Women		
Arts & Sciences	19	54,300
Business	2	*
Leadership	1	*
Law	3	*
Overall		
Arts & Sciences	62	53,900
Business	17	73,000
Leadership	2	*
Law	3	*
ASSISTANT PROFESSOR		
Men		
Arts & Sciences	24	42,300
Business	6	*
Leadership	2	*
Law	2	*
Women		
Arts & Sciences	19	40,800
Business	4	*
Leadership	0	-----
Law	1	*
Overall		
Arts & Sciences	43	41,700
Business	10	62,700
Leadership	2	*
Law	3	*

* Not reported due to either small number of faculty in category or reported in "Overall" only when there is a significant number.

EXHIBIT VIII

AVERAGE FACULTY SALARY COMPARISONS OF CONTINUING FACULTY for 1995-96 and 1996-97 by Arts and Sciences Division, Business, Leadership and Law

Note: The salaries below reflect only those of the faculty who continued from 1995-96 to 1996-97. In cases of those who were promoted to a higher rank in 1996-97, their salaries are listed in the category of the new rank. When less than five occur in a group, the salaries are not listed for either gender and are marked by *.

	NUMBER OF FACULTY	1995-96	1996-97	AVG. # OF YEARS OF TEACHING EXPERIENCE
HUMANITIES (Area Studies, Art, Classical Studies, English, History, Journalism, Modern Foreign Languages and Literature, Music, Philosophy, Religion, Speech Communication and Theatre Arts)				
Male				
Professor	27	73,100	75,600	29
Associate	23	53,500	55,700	16
Assistant	8	41,000	43,000	8
Instructor	1	*	*	1
Female				
Professor	6	70,700	73,900	29
Associate	8	51,500	53,900	17
Assistant	12	39,900	41,700	5
Instructor	4	*	*	5
Overall				
Professor	33	74,700	75,300	29
Associate	31	53,000	55,200	16
Assistant	20	40,300	42,200	6
Instructor	5	34,200	36,200	4
SOCIAL SCIENCES (Education, Health and Sport Science, Political Science, Psychology, Sociology)				
Male				
Professor	11	*	*	19
Associate	8	47,800	49,900	17
Assistant	5	*	*	7
Instructor	0	-----	-----	--
Female				
Professor	1	*	*	25
Associate	8	53,400	55,600	15
Assistant	3	*	*	4
Instructor	0	-----	-----	--
Overall				
Professor	12	68,600	71,200	20
Associate	16	50,600	52,800	16
Assistant	8	40,000	41,900	6
Instructor	0	-----	-----	--

EXHIBIT VIII (con't)

	NUMBER OF FACULTY	1995-1996	1996-1997	AVG. # OF YEARS OF TEACHING EXPERIENCE
NATURAL SCIENCES, COMPUTER SCIENCE, MATHEMATICS (Biology, Chemistry, Mathematics and Computer Science, Physics)				
Male				
Professor	10	*	*	27
Associate	12	*	*	12
Assistant	7	*	*	8
Instructor	0	-----	-----	--
Female				
Professor	1	*	*	20
Associate	3	*	*	10
Assistant	4	*	*	3
Instructor	0	-----	-----	--
Overall				
Professor	11	70,400	73,000	26
Associate	15	50,000	52,400	12
Assistant	11	38,500	41,300	6
Instructor	0	-----	-----	--

BUSINESS				
Male				
Professor	11	83,900	86,300	24
Associate	15	*	*	18
Assistant	5	*	*	2
Instructor	0	-----	-----	--
Female				
Professor	0	-----	-----	--
Associate	1	*	*	7
Assistant	4	*	*	3
Instructor	0	-----	-----	--
Overall				
Professor	11	83,900	86,300	24
Associate	16	70,400	72,800	17
Assistant	9	61,700	64,500	2
Instructor	0	-----	-----	--

EXHIBIT VIII (con't)

	NUMBER OF FACULTY	1995-96	1996-97	AVG. # OF YEARS OF TEACHING EXPERIENCE
LEADERSHIP				
Male				
Professor	2	*	*	21
Associate	1	*	*	8
Assistant	2	*	*	4
Instructor	0	-	-	0
Female				
Professor	1	*	*	12
Associate	1	*	*	21
Assistant	0	-	-	-
Instructor	0	-	-	-
Overall				
Professor	3	*	*	18
Associate	2	*	*	15
Assistant	2	*	*	4
Instructor	0	-	-	-

LAW				
Male				
Professor	14	*	*	19
Associate	0	-----	-----	--
Assistant	1	*	*	7
Instructor	0	-----	-----	--
Female				
Professor	2	*	*	10
Associate	3	*	*	7
Assistant	1	*	*	3
Instructor	0	-----	-----	--
Overall				
Professor	16	90,900	94,400	18
Associate	3	*	*	7
Assistant	2	*	*	5
Instructor	0	-----	-----	--

EXHIBIT IX

FACULTY SALARIES OF COMPARATIVE SCHOOLS - 1995-96 and 1994-95

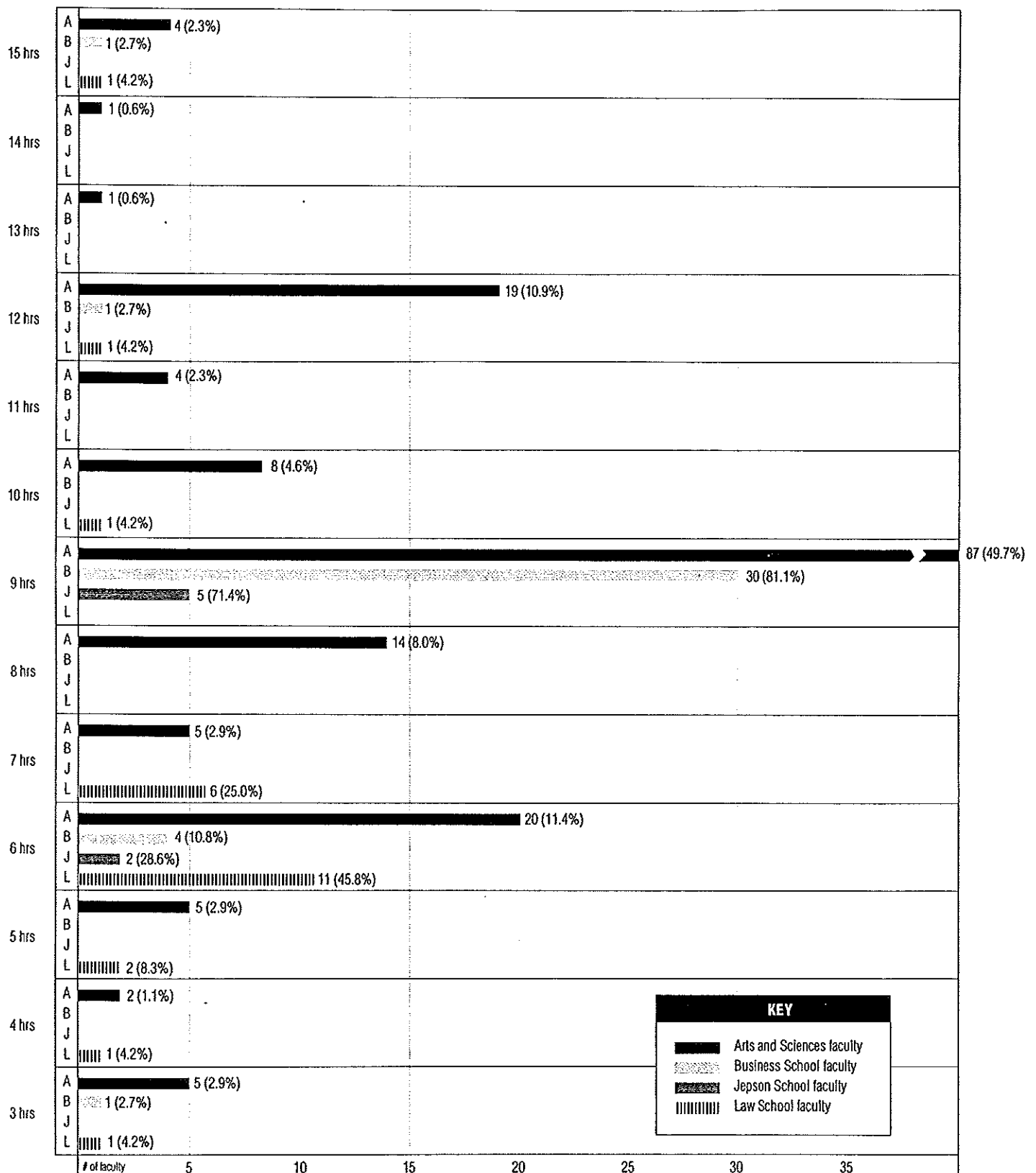
1995-96

1994-95

SCHOOLS	# of FAC	PR	RANK	AO	RANK	AI	RANK	AVG	RANK	# of FAC	PR	RANK	AO	RANK	AI	RANK	AVG	RANK
U. of Richmond	221	76.9	1	57.9	1	45.8	1	62.0	2	228	74.9	1	56.1	1	44.0	2	59.6	2
UR - A&S with Econ	171	70.9	11	54.0	6	41.0	9	56.2	7	172	69.2	10	52.7	5	39.9	9	54.2	9
Bucknell	252	71.4	9	53.6	8	43.5	5	56.2	7	244	68.9	11	51.7	9	42.4	4	54.4	8
Colgate	189	75.0	4	57.0	3	42.8	6	59.9	5	196	71.1	5	53.4	4	41.8	6	56.7	5
C. of the Holy Cross	182	72.2	7	53.8	7	43.7	4	55.3	9	177	70.9	7	52.3	7	42.2	5	54.2	9
Davidson	131	66.2	13	47.6	12	36.7	13	52.7	12	132	64.7	13	46.9	13	36.0	13	51.8	14
Franklin & Marshall	156	71.1	10	49.6	11	39.3	11	53.5	11	149	69.4	9	48.9	12	39.1	11	52.4	12
Furman	177	57.9	14	41.3	14	35.5	14	47.0	14	180	57.3	14	42.7	14	35.1	14	46.6	14
Lafayette	181	71.8	8	54.2	5	43.9	3	54.8	10	178	70.7	8	52.7	5	42.5	3	52.9	11
Stetson	179	67.7	12	45.6	13	38.6	12	50.6	13	179	65.6	12	45.2	13	39.0	12	50.1	13
Trinity (Conn.)	133	76.2	2	54.4	4	41.4	8	58.7	6	141	72.8	2	52.2	8	40.5	7	56.1	7
Trinity (Texas)	210	74.5	5	51.8	10	39.5	10	60.2	3	213	72.0	3	49.6	11	39.6	10	57.4	4
Wake Forest	301	75.2	3	57.2	2	44.2	2	60.2	3	298	71.0	6	54.4	2	44.4	1	57.7	3
Washington & Lee	136	74.5	5	52.2	9	41.7	7	63.3	1	138	71.4	4	50.6	10	40.3	8	60.8	1
U. of Richmond	221	76.9	7	57.9	1	45.8	2	62.0	6	228	74.9	4	56.1	1	44.0	2	59.6	6
UR - A&S with Econ	171	70.9	9	54.0	5	41.0	10	56.2	12	172	69.2	9	52.7	5	39.9	10	54.2	8
Amherst	154	77.2	5	52.6	8	44.8	4	66.0	1	155	74.9	4	51.4	9	44.0	2	63.7	1
Bryn Mawr	108	68.5	10	51.4	11	42.0	9	54.8	11	107	64.8	11	48.9	11	40.3	9	52.6	11
Carleton	158	67.6	11	53.0	6	42.5	8	56.2	8	144	65.1	10	50.2	10	41.0	8	53.4	9
C. of William & Mary	454	72.1	8	52.4	9	39.5	12	55.3	9	446	69.3	8	51.7	7	38.2	11	53.0	10
Dartmouth	365	83.7	1	55.9	3	46.9	1	65.1	2	356	80.5	1	54.8	2	45.0	1	62.5	2
Oberlin	237	63.4	12	49.3	12	40.7	11	55.3	9	236	59.5	12	46.4	12	38.2	11	51.4	12
Smith	253	78.4	3	55.0	4	43.4	7	63.5	4	257	76.3	2	53.5	4	42.5	7	61.7	4
Swarthmore	160	78.8	2	57.0	2	44.9	3	62.4	5	160	75.8	3	54.8	2	43.1	6	60.3	5
Wesleyan (Conn.)	236	77.3	4	52.7	7	44.6	5	65.0	3	241	74.7	6	51.9	6	43.4	4	62.2	3
Williams	197	77.0	6	51.8	10	44.0	6	59.7	7	198	73.4	7	51.5	8	43.3	5	56.5	7

Source: ACADEME (March-April 1996 and 1995 issues) rankings inserted.

EXHIBIT X **FACULTY TEACHING LOADS (Fall, 1996) Number of Credit Hours Taught/Semester**



NOTE: Faculty include department chairs who have a reduced teaching load.

EXHIBIT XI

TEACHING LOADS

Number of Students Taught by Faculty by Division
Fall, 1996

Number of Students	Number of Arts & Sciences Faculty	Number of Business Faculty	Number of Leadership Faculty	Number of Law Faculty
200+	2			
100-199	17	1		4
75-99	11	22		7
50-74	72	12	5	7
25-49	64	2	2	3
0-24	9			3
Average Number of Students Taught	57.56	76.21	52.43	66.45

SUMMARY OF TEACHING LOADS

	Average # of Credits	Average # of Preparations	Average # of Students
Arts & Sciences	8.78	2.55	57.56
Business	8.76	1.73	76.21
Leadership	8.14	2.14	52.43
Law	6.71	1.96	66.45

Note: Faculty include department chairs who have a reduced teaching load.

EXHIBIT XII

SUMMARY OF PUBLICATIONS, PAPERS, ETC.

	1991-92	1992-93	1993-94	1994-95	1995-96
Abstracts	6	1	3	6	1
Articles & Chapters	190	174 (4 local)	185 (7 local)	255 (10 local)	250 (9 local)
Books	19	31	20	10	15
Chair/Co-Chair Panels, Workshops	18 (6 local)	72 (32 local)	118 (19 local)	93 (27 local)	75 (35 local)
Editorships	21 (5 local)	15 (2 local)	15 (2 local)	21 (2 local)	21 (1 local)
Newspaper Articles	0	0	0	0	1 (1 local)
Papers, Presentations, Performances	365 (122 local)	367 (114 local)	402 (106 local)	392 (120 local)	453 (130 local)
Reviews	46 (19 local)	52 (11 local)	29 (3 local)	49	52 (15 local)
T.V., Videos	10 (4 local)	9 (4 local)	7 (4 local)	13 (4 local)	8 (5 local)
Other	69 (45 local)	92 (54 local)	70 (58 local)	38 (31 local)	61 (38 local)
TOTAL OF ALL ENTRIES	744	813	848	877	937
NUMBER OF FACULTY SUBMITTING	165	175	181	189	183

EXHIBIT XIII

SUMMARY OF GRANT APPLICATIONS, 1986-87 to 1995-96

YEAR	TOTAL # APPLICATIONS FUNDED	TOTAL # APPLICATIONS	TOTAL \$ RECV'D. DURING FISCAL YEAR	UNDUPLICATED # FACULTY APPLYING
1986-87	36	69	\$344,498	42 (8)
1987-88	39	95	\$479,895	60 (5)
1988-89	41	91	\$565,107	69 (9)
1989-90	32	66	\$1,222,990	40 **
1990-91	28	62	\$1,874,348	35 **
1991-92	36	68	\$2,922,890	42 **
1992-93	34	83	\$2,056,197	45
1993-94	30	87	\$1,745,976	43
1994-95	40	93	\$2,116,331	52
1995-96	39	78	\$1,403,018	42

* The number in parenthesis represents additional proposals which the records attribute only to "U of R." In 1984-85, for example, at least 8 of these are likely to have been the work of individual faculty. Following 1984-85 there seems to be a trend toward identifying more faculty by name.

** The numbers reported in earlier Factbooks inadvertently included administrators. The figures for 1989-90, 1990-91 & 1991-92 have been corrected to reflect only faculty.

STUDENT LIFE

AND

ATHLETIC PROGRAMS

EXHIBIT I

CAREER DEVELOPMENT CENTER Graduate/Professional School Pursuits of UR Graduates 1986-1995

Class of	Percentage of Graduates Responding to Follow-up Survey	Percentage of Respondents Going on to Graduate School (includes A&S, JSL, RSB)	Breakdown By Graduate/Professional Program (%)	
1986	66	19.2	Law	21.7
			Medicine	16.9
			MBA	8.4
			Graduate	53.0
1987	68	16	Law	27.0
			Medicine	14.3
			MBA	14.3
			Graduate	44.4
1988	60.6	18.6	Law	27.3
			Medicine	15.1
			MBA	10.6
			Graduate	47.0
1989	65.6	21.2	Law	26.2
			Medicine	23.3
			MBA	2.9
			Graduate	47.6
1990	76.3	22.6	Law	27.8
			Medicine	15.7
			MBA	7.4
			Graduate	48.1
1991	66.4	30.1	Law	23.0
			Medicine	13.7
			MBA	6.5
			Graduate	56.8
1992	67.6	23.3	Law	23.6
			Medicine	19.8
			MBA	6.6
			Graduate	50.0
1993	68.8	22.8	Law	22.5
			Medicine	16.0
			MBA	7.8
			Graduate	53.0
1994	76.1	19.4	Law	28.7
			Medicine	14.8
			MBA	2.7
			Graduate	53.8
1995	73.8	18	Law	24.5
			Medicine	23.4
			MBA	7.4
			Graduate	44.7

Note: These figures do not account for students who may have gone on to graduate or professional school programs one or more years after graduation. Survey conducted each year for graduating class.

EXHIBIT II

UNIVERSITY OF RICHMOND STUDENTS ENTERING MEDICALLY RELATED FIELDS 1990-1996

<u>Year</u>	<u>No.</u>	<u>College or University</u>	<u>No.</u>	<u>College or University</u>
1990	5	Medical College of Virginia	3	Eastern Virginia Medical School
	2	Med Jefferson	1	Pennsylvania State
	1	University of Tennessee	1	Virginia Polytechnic Institute and
	1	University of Pennsylvania (veterinary medicine)		State University (veterinary medicine)
1991	7	Medical College of Virginia	1	University of Georgia
	2	Eastern Virginia Medical School	1	Pennsylvania State
	1	Johns Hopkins University	1	Georgetown University
	1	Vanderbilt University	1	George Washington University
	1	University of Virginia	1	Saint George, Granada
	1	Med Jefferson		
1992	5	Medical College of Virginia	1	Pennsylvania College of Optometry
	1	University of Texas, San Antonio	1	Temple School of Physical Therapy
	1	Johns Hopkins Medical School	1	East Carolina Medical School
		Eastern Virginia Medical School	1	University of North Carolina
	1	New York Medical School-Albany		Dental School
			1	New York Osteopath School
1993	5	Medical College of Virginia	2	Eastern Virginia Medical School
	1	Michigan State	1	SUNY Syracuse
	1	Temple University	1	Medical College of Pennsylvania
	1	Georgetown University	1	Chicago School of Osteopathic Med.
1994	5	Medical College of Virginia	2	Ohio State
	1	Indiana	1	Southeastern/Dallas
	1	Kentucky/PT	1	University of Pennsylvania/Vet
	1	West Virginia School of Osteopathic	1	Pennsylvania State
	1	Louisiana State University	1	North Carolina State/Vet
	1	Southern Col. of Optometry	1	West Virginia School of Dentistry
	1	University of Virginia	1	Tufts
1995	7	Medical College of Virginia	1	Pennsylvania State Univ. Medical School
	2	Vanderbilt University Medical School	1	University of Kentucky Medical School
	1	Eastern Virginia Medical School	1	West Virginia School of Osteopathic
		University of Tennessee Medical		Medicine
		School (Memphis)	1	Medical College of Virginia - School of
	1	Univ. of Pennsylvania Medical School		Dentistry
	1	Medical College of Pennsylvania/ Hahnemann University	1	University of Medicine and Dentistry of New Jersey
	1	Medical University of South Carolina	1	Pennsylvania College of Optometry
1996	6	Medical College of Virginia	1	Robert Wood Johnson
	4	Jefferson	1	University of Connecticut
	1	University of Medicine and Denistry of New Jersey	1	University of Maryland
			1	SUNY - Brooklyn
	1	University of South Carolina	1	University of Pittsburgh
	1	University of Georgia	1	University of Virginia
	1	SUNY - Syracuse		
	1	West Virginia School of Osteopathic Medicine		

UNIVERSITY OF RICHMOND TIER SYSTEM
1994-97

EXHIBIT III

Tier I	NCAA MAXIMUMS	(% OF NCAA MAX) 1994-95 TOTAL	(% OF NCAA MAX) 1996-97 TOTAL
Basketball (Men)	13	13 (100%)	13 (100%)
Basketball (Women)	15	15 (100%)	15 (100%)
Football (Men)	63	63 (100%)	63 (100%)
Tennis (Women)	8	8 (100%)	8 (100%)
TOTALS	99	99 (100%)	99 (100%) MEN-76 WOMEN-23
TIER II			
Baseball (Men)	11.7	9 (77%)	7.02 (60%)
Field Hockey (Women)	11	4.5 (41%)	6.6 (60%)
Golf (Men)	4.5	3 (67%)	2.7 (60%)
Lacrosse (Women)	11	4.5 (41%)	6.6 (60%)
Soccer (Men)	9.9	7 (71%)	5.94 (60%)
Swimming (Women)	14	5 (35%)	8.4 (60%)
Tennis (Men)	4.5	3 (67%)	2.7 (60%)
TOTALS	66.6	36 (54%)	39.96 MEN-18.36 WOMEN-21.6
GRAND TOTALS			
	165.6	135	138.96
TIER III			
Cross Country/Track (Women)	16	0 (-)	
Cross Country/Track (Men)	12.6	0 (-)	
Swimming (Men)	9.9	0 (-)	
Synchronized Swim (Women)	N/A	N/A	
Water Polo (Men)	4.5	0 (-)	
GRAND TOTALS			MEN-94.36 WOMEN-44.60

EXHIBIT IV

GRADUATION SUMMARY OF THE UNIVERSITY OF RICHMOND STUDENT ATHLETES

In 1986 the National Collegiate Athletic Association (NCAA) standardized definitions for graduation rates of recruited student-athletes. Each year until 1991 this NCAA Academic-Reporting Form was used to report this information. The graduation rate was computed on a period ending on August 31st following the fifth year after the recruited freshmen student-athletes enter an institution as full-time students. Two rates were computed from this information. One rate allowed the inclusion of student-athletes who transferred from the University in good academic standing with those who graduate. The other rate only considered the student-athletes who started and finished at the University in five years.

<u>Academic Enrollment Year</u>	<u>Recruited Freshmen S-Athletes</u>	<u>Transferred In Good Acad Standing</u>	<u>No./Rate Graduated U. Richmond Five Years</u>	<u>Number/Rate Graduated UR or Transferred In Good Acad Standing</u>	<u>Number Started In UR Student Body No. Graduated UR 5 Yr Grad Rate</u>
1980-81	72	10	59 / 82%	69 / 96%	387 / 246 / 64%
1981-82	73	13	57 / 78%	70 / 96%	718 / 510 / 71%
1982-83	59	6	50 / 85%	56 / 95%	817 / 561 / 69%
1983-84	54	9	41 / 76%	50 / 93%	758 / 558 / 74%
1984-85	51	7	41 / 80%	48 / 94%	693 / 557 / 80%
1985-86	64	9	55 / 86%	64 / 100%	816 / 676 / 83%
1986-87	106	17	83 / 78%	100 / 94%	793 / 643 / 81%
1987-88	76	10	62 / 82%	72 / 95%	801 / 629 / 79%
1988-89	81	13	61 / 75%	74 / 91%	761 / 625 / 82%
1989-90	83	13	66 / 80%	79 / 95%	787 / 609 / 77%
1990-91	100	11	85 / 85%	96 / 96%	810 / 662 / 82%
<u>Averages of these Eleven Years</u>					
1980-91	819/74.5	118/10.7	660 / 81%	778 / 95%	8141 / 6276 / 77% ¹

These figures reflect that 81% of all recruited student-athletes who enrolled at the University of Richmond during these eleven years (1980-81 to 1990-91) graduated in five years from the University and that 95% of these same student-athletes either graduated or transferred in good academic standing. A comparable figure for graduation of these recruited student-athletes with the regular student body reflects that the student-athletes have 81% who start and graduate from the University in five years vs. 77% for the regular student body during the same period.

In 1991 the NCAA changed to the Graduation-Rates Disclosure Form. This change aligned the NCAA reporting with legislation that was pending in Congress. The major differences between the NCAA's 1986 and 1991 forms are: (a.) a shift from an emphasis in **Recruited Student-Athletes** to an emphasis on **Freshman Student-Athletes Who Receive Athletics Related Aid**, (b.) a shift from totals for men's and women's sports to enrollment information on student-athletes who received athletics aid, by racial or ethnic group, by gender and by sport group, and (c.) a shift from graduation rates for recruited student-athletes who graduated in five years to the graduation rates for athletes who received athletics aid in their first year at the University who graduated in six, seven or eight years. It is not possible to make a meaningful comparison between the information in the NCAA Academic-Reporting Forms from 1986 through 1990 and the Graduation-Rates Disclosure Forms starting with 1991. The information in the OFFICIAL NCAA 1997 GRADUATION-RATES REPORT provides information on student-athletes entering in 1983, 1984, 1985, 1986, 1987, 1988, 1989, and 1990. Each NCAA Division I institution has an OFFICIAL NCAA 1997 GRADUATION-RATES REPORT prepared by NCAA, based on data provided by the institution, in compliance with NCAA legislation and the Federal Student Right-to-Know and Campus Security Act. These reports are distributed to all high schools in a 1997 NCAA DIVISION I GRADUATION-RATES REPORT book. NCAA stipulates, "that a member institution is not permitted to alter or highlight the information contained in the report prepared by the Association."

END NOTE

1. This average and percentage does not include information from Westhampton College for students who enrolled during academic year 1980-81, the information reported for 1980-81 is for Richmond College only.

[17 JAN 97] [acadgrad.rpt 97]

DEVELOPMENT

AND

UNIVERSITY RELATIONS

EXHIBIT I

UNIVERSITY OF RICHMOND 5-YEAR TREND Development Information* (1991-92 to 1995-96)

	<u>1991-92</u>	<u>1992-93</u>	<u>1993-94</u>	<u>1994-95</u>	<u>1995-96</u>
Gifts & Grants	\$14,750,299	\$15,314,986	\$20,943,275	\$18,887,938	\$58,685,007
<u>Gifts & Grants</u> Student	\$4,363	\$4,475	\$6,158	\$6,613	\$20,433
Gifts for Current Oper.	\$6,061,088	\$6,907,418	\$6,524,150	\$5,884,927	\$4,183,763
Unrestricted Gifts	\$1,414,002	\$1,390,084	\$1,511,045	\$1,621,080	\$1,776,027
<u>Gifts for Current Oper.</u> Student	\$1,793	\$2,019	\$1,918	\$2,061	\$1,457
<u>Gifts for Current Oper.</u> E & G Expenditures	10%	11%	10%	7%	6%
<u>Total Gifts & Grants</u> E & G Expenditures	25%	24%	31%	21%	78%
Gifts from Alumni	\$7,667,285	\$9,705,502	\$11,699,974	\$11,325,383	\$51,590,715
Gifts from Friends/Parents	\$3,827,974	\$2,114,142	\$3,067,764	\$1,947,135	\$2,433,088
Gifts from Corporations	\$654,257	\$648,286	\$757,948	\$1,067,018	\$757,622
Gifts from Foundation	\$1,537,360	\$1,843,187	\$4,505,651	\$3,531,571	\$2,997,159
Corporate Matching	\$328,194	\$260,919	\$264,651	\$331,914	\$299,759
Gifts from Religious Denom.	\$380,235	\$314,064	\$286,053	\$289,348	\$269,469
Other Organizations	\$354,994	\$428,886	\$361,234	\$395,569	\$337,194
<u>Alumni Donors</u>					
Total Alumni	37%	41%	38%	40%	41%
Average Alumni Gift	\$1,024	\$970	\$1,209	\$1,084	\$4,671

E&G Expenditure for 1995-96: \$75,321,907

*Information as reported to Council for Aid to Education (CFAE).

TOTAL SUPPORT

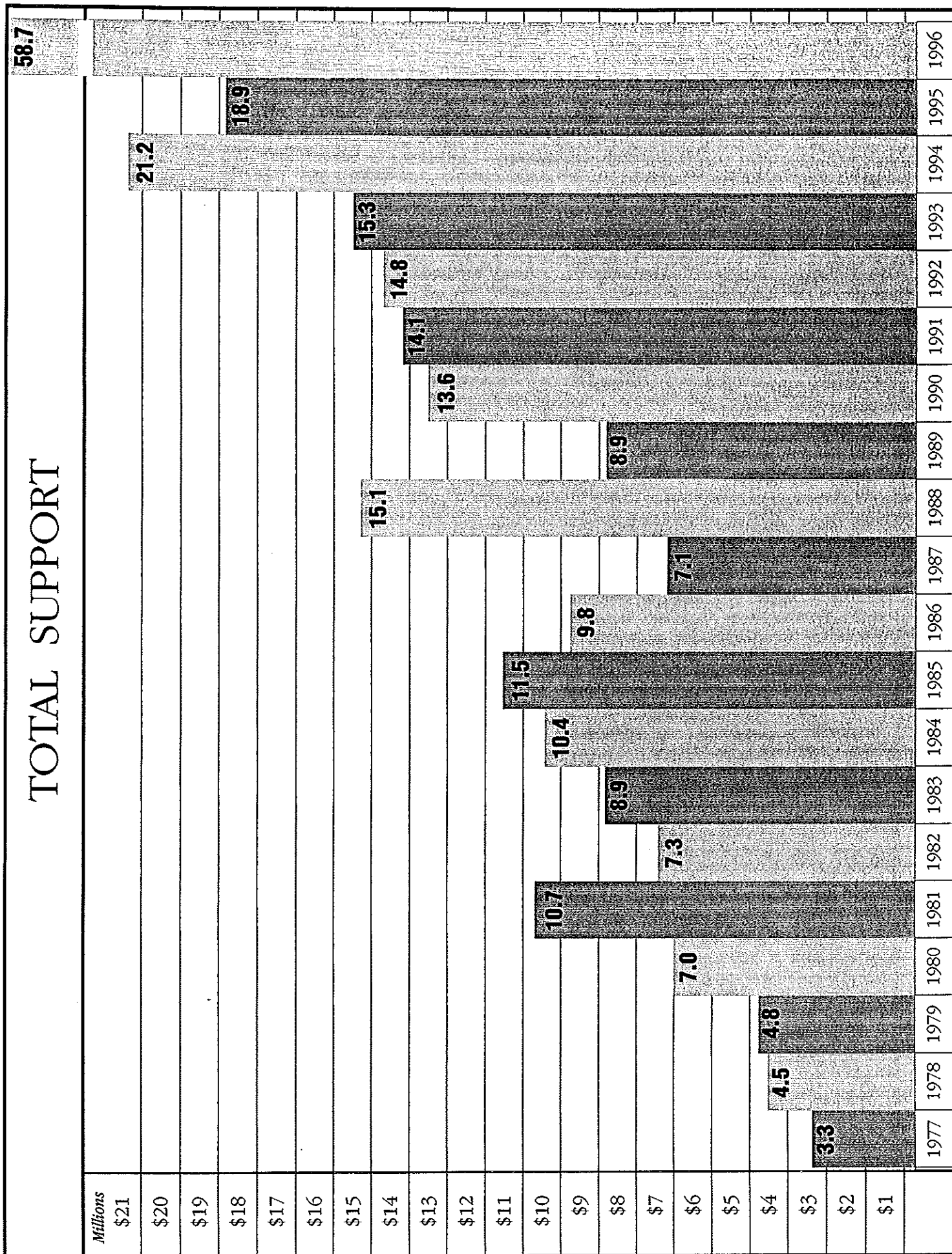


EXHIBIT III

VIRGINIA FOUNDATION FOR INDEPENDENT COLLEGES GIVING

Approximately \$278,000 per year, this gift is designated primarily in support of the University's operating budget. The 1992-93 University of Richmond share was considerably larger as a result of a one-time gift of \$41,222 to offset the cost of our duPont Visiting faculty member. The University of Richmond continues to receive the largest percentage of VFIC dollars:

<u>Year</u>	<u>VFIC Totals</u>	<u>University of Richmond Share</u>
1995-96	\$5,414,858	\$249,707
1994-95	\$4,400,008	\$235,674
1993-94	\$4,453,647*	\$277,126
1992-93	\$3,271,605	\$313,098
1991-92	\$3,434,456	\$266,344
1990-91	\$3,370,554	\$273,160
1989-90	\$3,369,245	\$283,782
1988-89	\$3,333,966	\$297,775
1987-88	\$3,266,165	\$300,394
1986-87	\$3,008,068	\$285,871

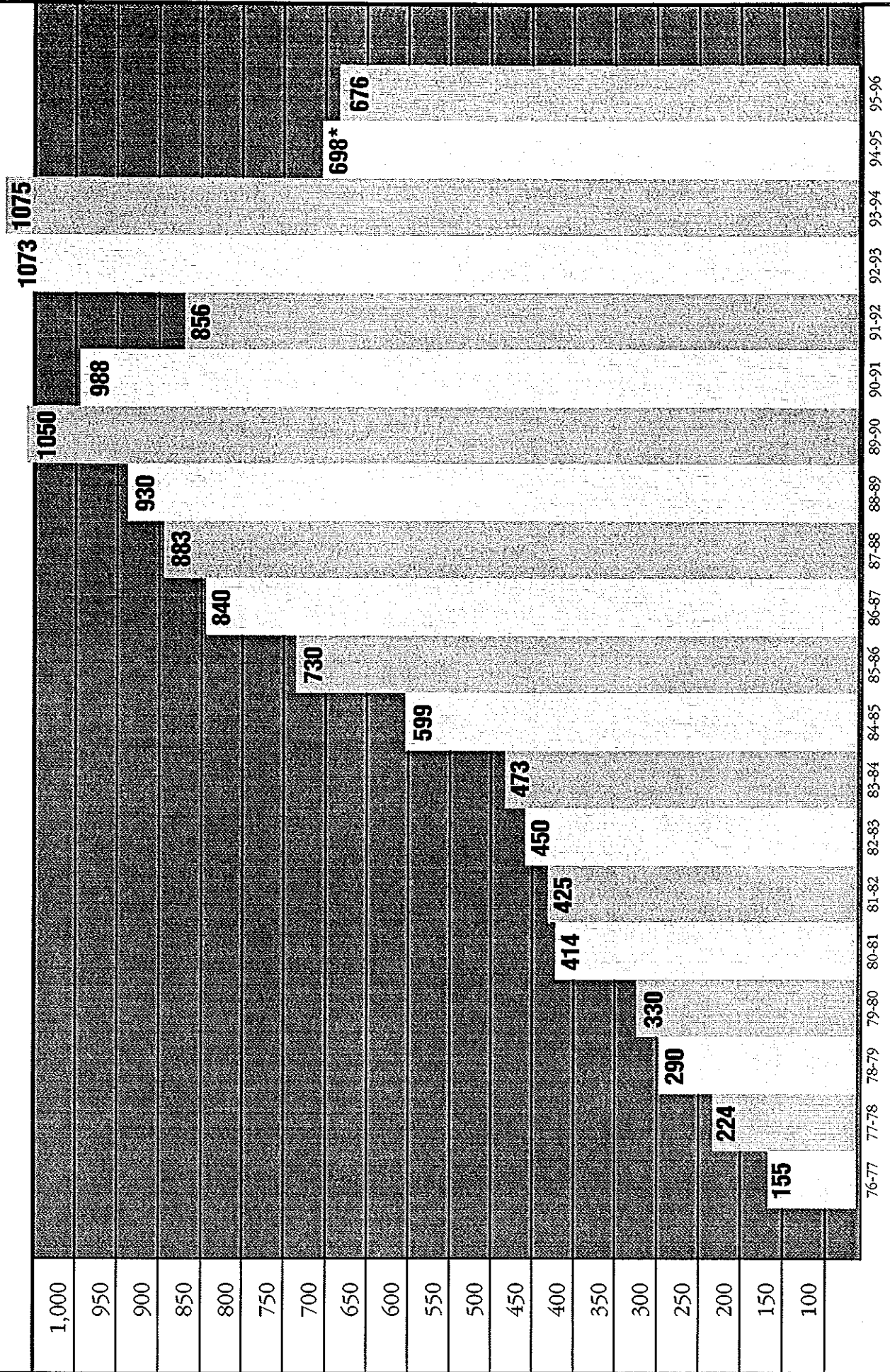
*In 1993-94 VFIC began including endowment gifts which were not reflected in previous year's totals.

ALUMNI PARTICIPATION IN ANNUAL GIVING

University of Richmond alumni participation in annual giving increased this year to an overall average of 41%. Participation by school based on alumni solicited is:

	<u>1993-94</u>	<u>1994-95</u>	<u>1995-96</u>
Richmond College	35%	37%	37%
Westhampton College	43%	45%	45%
The E. Claiborne Robins School of Business	44%	46%	45%
The T.C. Williams School of Law	32%	34%	38%

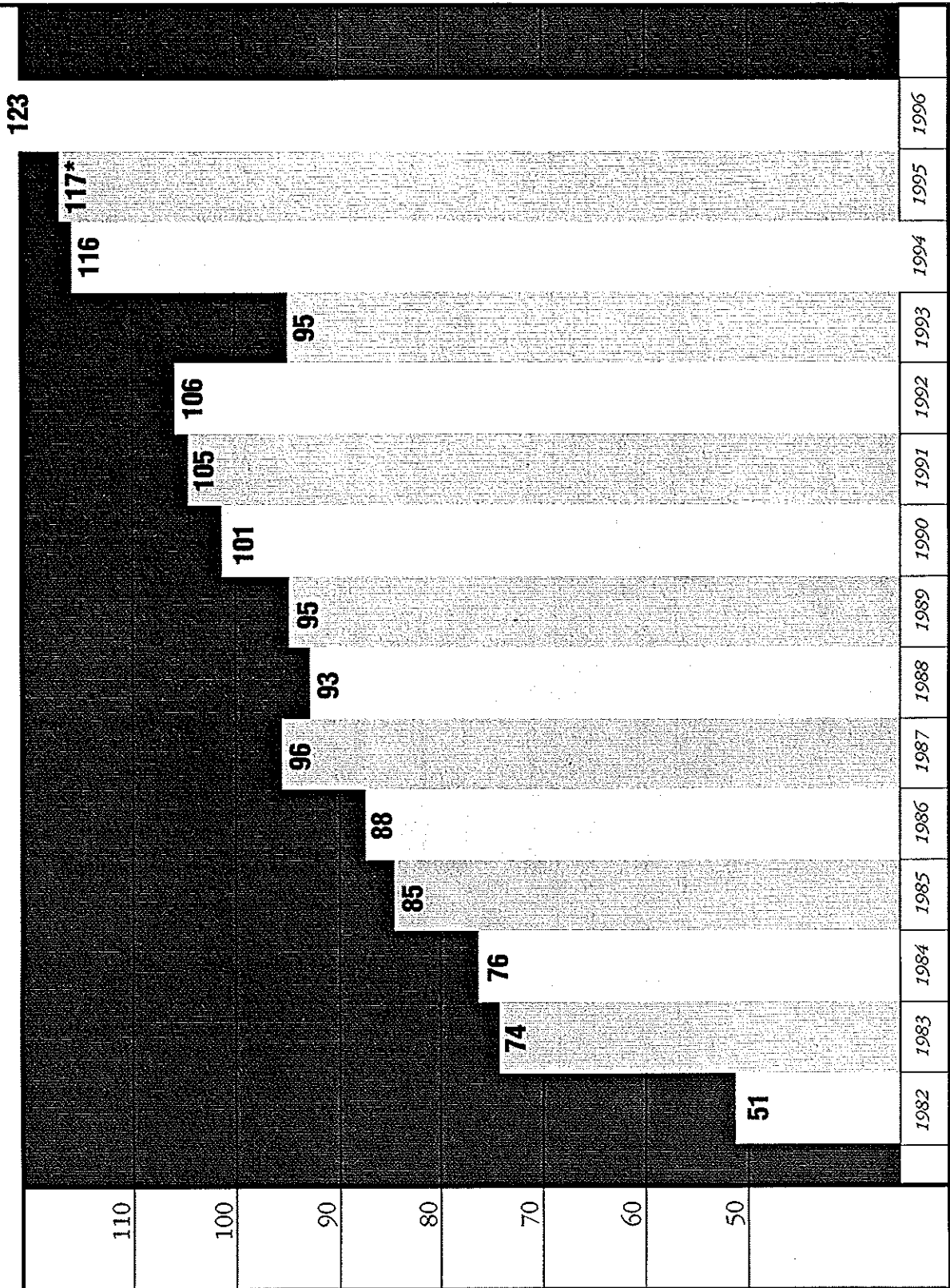
RECTOR'S CLUB



*counts beginning in 1995 are by family units

EXHIBIT V

FOUNDER'S CLUB



*counts beginning in 1995 are by family units

EXHIBIT VI

DEVELOPMENT COMPARISONS - 1992-93 to 1994-95 THREE YEAR AVERAGE

Group I Comparison Schools

	University of Richmond	Bucknell University	Colgate University	College of the Holy Cross	Davidson College	Franklin & Marshall College	Furman University	Lafayette College	Stetson University	(Conn.) Trinity College	(Texas) Trinity University	Wake Forest University	Washington and Lee University
Gifts and Grants	\$18,381,996	\$9,837,981	\$13,605,702	\$10,724,650	\$19,654,280	\$7,512,112	\$16,208,616	\$9,383,207	\$12,222,118	\$9,705,407	\$9,835,278	\$33,109,807	\$24,232,504
Gifts and Grants Students	\$5,394	\$2,652	\$5,009	\$3,943	\$12,369	\$4,180	\$5,160	\$4,223	\$4,118	\$4,466	\$3,955	\$5,839	\$12,301
E & G Expenditures	\$73,259,483	\$76,131,000	\$67,850,667	\$55,692,266	\$41,423,521	\$45,831,813	\$46,635,966	\$50,868,609	\$44,309,344	\$55,101,019	\$48,278,667	\$337,767,184	\$44,947,660
Gifts and Grants E & G Expenditures	25%	13%	20%	19%	47%	16%	35%	18%	28%	18%	20%	10%	54%
Gifts for Curr. Oper.	\$6,438,806	\$3,997,802	\$5,396,820	\$5,744,207	\$6,652,861	\$2,512,608	\$3,202,096	\$2,945,517	\$3,860,431	\$4,353,023	\$4,280,814	\$20,112,241	\$7,101,182
Gifts for Curr. Oper. Students	\$1,889	\$1,078	\$1,987	\$2,112	\$4,187	\$1,398	\$1,019	\$1,326	\$1,301	\$2,003	\$1,721	\$3,547	\$3,605
Gifts for Curr. Oper. E & G Expenditures	9%	5%	8%	10%	16%	5%	7%	6%	9%	8%	9%	6%	16%
Gifts from Alumni	\$10,910,167	\$5,589,907	\$9,798,502	\$7,768,362	\$9,432,886	\$4,339,050	\$4,665,131	\$4,255,641	\$3,525,953	\$5,792,493	\$701,316	\$8,681,886	\$15,685,949
Gifts from Par./Friends	\$2,376,381	\$2,179,014	\$3,630,719	\$665,482	\$3,806,620	\$2,132,452	\$8,701,422	\$1,878,694	\$5,564,570	\$2,068,987	\$2,618,642	\$5,945,996	\$5,787,698
Gifts from Corporations	\$1,110,402	\$1,301,933	\$776,990	\$957,078	\$1,935,534	\$474,048	\$991,416	\$731,746	\$585,923	\$1,066,302	\$550,250	\$5,160,301	\$498,374
Gifts from Foundations	\$3,293,729	\$737,649	\$905,385	\$1,319,283	\$4,444,697	\$533,671	\$1,633,340	\$2,226,503	\$2,373,519	\$726,649	\$5,831,356	\$5,725,842	\$2,045,013
Corporate Matching	\$285,973	\$612,334	\$683,825	\$648,757	\$488,258	\$232,348	\$271,323	\$418,764	\$136,138	\$414,629	\$79,508	\$910,142	\$230,119
% of Alumni Participation	40%	36%	51%	54%	57%	41%	37%	42%	36%	48%	27%	43%	42%

EXHIBIT VI (con't)

DEVELOPMENT COMPARISONS - 1992-93 to 1994-95 THREE YEAR AVERAGE

Group II Comparison Schools

	University of Richmond	Amherst College	Bryn Mawr College	Carleton College	College of William and Mary	Dartmouth College	Oberlin College	Smith College	Swarthmore College	Wesleyan University	Williams College
Gifts and Grants	\$18,381,996	\$14,866,424	\$15,955,730	\$14,579,208	\$17,029,283	\$73,025,241	\$11,612,010	\$26,309,985	\$18,442,053	\$8,775,691	\$24,170,075
Gifts and Grants Students	\$5,394	\$9,268	\$9,061	\$7,776	\$2,231	\$13,632	\$4,203	\$9,508	\$13,501	\$2,743	\$11,762
E & G Expenditures	\$73,259,483	\$53,225,636	\$45,425,506	\$50,081,183	\$85,626,802	\$257,059,667	\$71,960,880	\$93,845,123	\$57,221,667	\$83,600,000	\$64,494,333
Gifts and Grants E & G Expenditures	25%	28%	35%	29%	20%	28%	16%	28%	32%	10%	37%
Gifts for Curr. Oper.	\$6,438,806	\$5,051,693	\$6,782,921	\$4,328,628	\$6,771,126	\$32,578,858	\$4,615,729	\$13,180,946	\$7,339,676	\$4,624,740	\$7,948,965
Gifts for Curr. Oper. Students	\$1,889	\$3,149	\$3,852	\$2,309	\$887	\$6,082	\$1,671	\$4,764	\$5,373	\$1,446	\$3,868
Gifts for Curr. Oper. E & G Expenditures	9%	9%	15%	9%	8%	13%	6%	14%	13%	6%	12%
Gifts from Alumni	\$10,910,167	\$11,353,230	\$10,174,685	\$6,747,220	\$7,535,948	\$40,149,081	\$8,838,207	\$15,145,524	\$13,818,608	\$3,804,314	\$15,321,189
Gifts from Par./Friends	\$2,376,381	\$1,725,932	\$1,657,362	\$3,223,239	\$3,535,322	\$18,200,645	\$913,380	\$6,356,279	\$1,852,787	\$2,657,247	\$4,247,755
Gifts from Corporations	\$1,110,402	\$821,961	\$518,170	\$1,143,695	\$2,672,011	\$6,638,726	\$558,801	\$1,305,884	\$349,227	\$701,523	\$1,181,406
Gifts from Foundations	\$3,293,729	\$823,634	\$3,604,880	\$3,259,665	\$3,146,654	\$8,018,306	\$1,164,141	\$5,039,398	\$2,421,097	\$1,468,607	\$3,429,204
Corporate Matching	\$285,973	\$509,903	\$312,493	\$531,210	\$595,793	\$2,218,894	\$298,881	\$788,794	\$234,571	\$365,668	\$896,386
% of Alumni Participation	40%	63%	40%	50%	31%	51%	42%	43%	55%	38%	60%

EXHIBIT VII

FOUNDATION SUPPORT 1994-95

<u>Group I</u>	<u>Percentage of Total Support*</u>	<u>Number of Foundations**</u>
Bucknell University	5.4%	10
Colgate University	7.9%	6
College of the Holy Cross	9.6%	6
Davidson College	18.2%	13
Franklin & Marshall College	5.2%	2
Furman University	11.5%	7
Lafayette College	18.1%	8
Stetson University	16.5%	7
Trinity College (CT)	7.4%	9
Trinity University (TX)	64.9%	9
Wake Forest University	17.5%	16
Washington & Lee University	5.4%	8
 <u>Group II</u>		
Amherst College	3.9%	11
Bryn Mawr College	18.1%	10
Carleton College	21.5%	14
College of William & Mary	16.0%	11
Dartmouth College	12.4%	26
Oberlin College	9.6%	8
Smith College	21.6%	25
Swarthmore College	10.0%	6
Wesleyan University (CT)	14.6%	10
Williams College	18.1%	8
 University of Richmond	 18.4%	 10

*CFAE 1994-95 Report

** Foundation Grants Index, 1997

BUSINESS AND FINANCE

EXHIBIT I

UNIVERSITY OF RICHMOND COMPARISON OF TUITION, FEES, ROOM AND BOARD 1996-97

Institution	Tuition	Required Fees	Room and Board	Total
University of Richmond	\$16,570	0	\$3,570	\$20,140
<u>Group I</u>				
Bucknell University	\$20,230	\$130	\$5,060	\$25,420
Colgate University	\$21,525	\$150	\$5,935	\$27,610
College of Holy Cross	\$19,700	\$370	\$6,750	\$26,820
Davidson College	\$18,954	\$677	\$6,005	\$25,636
Franklin & Marshall College	\$21,940	0	\$4,460	\$26,400
Furman University	\$15,360	\$154	\$4,304	\$19,818
Lafayette College	\$20,308	\$ 82	\$6,335	\$26,725
Stetson University	\$14,100	\$635	\$5,090	\$19,825
Trinity College (Conn.)	\$20,650	\$760	\$6,120	\$27,530
Trinity University (Texas)	\$13,500	\$144	\$5,545	\$19,189
Wake Forest University	\$18,500	0	\$4,820	\$23,320
Washington & Lee University	\$15,280	\$155	\$5,098	\$20,533
Average	\$18,337	\$271	\$5,460	\$24,068
<u>Group II</u>				
Amherst College	\$21,640	\$350	\$5,820	\$27,810
Bryn Mawr College	\$20,210	\$620	\$7,370	\$28,200
Carleton College	\$20,988	\$132	\$4,290	\$25,410
Dartmouth College	\$21,846	\$105	\$6,282	\$28,233
Oberlin College	\$21,425	\$151	\$6,174	\$27,750
Smith College	\$20,380	\$158	\$6,920	\$27,458
Swarthmore College	\$20,846	\$208	\$7,176	\$28,230
Wesleyan University (Conn.)	\$21,190	\$720	\$6,030	\$27,940
Williams College	\$21,759	\$151	\$6,140	\$28,050
Average	\$21,143	\$288	\$6,245	\$27,676
William & Mary College				
Virginian	\$ 4,906	0	\$4,470	\$ 9,376
Non-Virginian	\$14,916	0	\$4,470	\$19,386

EXHIBIT II

UNIVERSITY OF RICHMOND COMPARISON OF ENDOWMENT FUNDS Fiscal Year 1994-95

Institution	Market Value	Per Full-Time Student	% of E & G Revenue	Income Per Full-Time Student
University of Richmond	\$443,885,000	\$133,000	22.51%	\$5,205
<u>Group I</u>				
Bucknell University	\$167,113,000	\$ 49,000	6.34%	\$1,460
Colgate University	\$214,338,000	\$ 78,000	10.23%	\$2,696
College of Holy Cross	\$179,894,000	\$ 66,000	8.03%	\$1,897
Davidson College	\$148,626,000	\$ 92,000	9.22%	\$2,468
Franklin & Marshall College	\$133,903,000	\$ 77,000	13.70%	\$3,682
Furman University	\$138,595,000	\$ 59,000	13.12%	\$2,737
Lafayette College	\$284,625,000	\$140,000	12.34%	\$3,170
Stetson University	\$ 65,364,000	\$ 25,000	6.83%	\$1,420
Trinity College (Conn.)	\$208,306,000	\$120,000	13.72%	\$4,590
Trinity University (Texas)	\$367,389,000	\$164,000	25.07%	\$5,951
Washington & Lee University	\$376,237,000	\$190,000	23.00%	\$6,105
Average	\$207,672,000	\$ 96,000	12.87%	\$3,289
Wake Forest University	\$421,721,000	\$ 82,000	5.68%	\$4,035
<u>Group II</u>				
Amherst College	\$362,407,000	\$226,000	26.73%	\$9,021
Bryn Mawr College	\$244,262,000	\$228,000	20.86%	\$9,440
Carleton College	\$252,556,000	\$131,000	16.54%	\$4,577
Oberlin College	\$288,458,000	\$107,000	14.92%	\$4,321
Smith College	\$502,216,000	\$166,000	18.85%	\$5,782
Swarthmore College	\$536,430,000	\$405,000	27.11%	\$11,321
Wesleyan University (Conn.)	\$334,568,000	\$122,000	10.38%	\$3,275
Williams College	\$426,445,000	\$211,000	24.45%	\$8,280
Average	\$368,418,000	\$200,000	19.98%	\$7,002
Dartmouth College	\$902,234,000	\$211,000	15.25%	\$9,965
William & Mary College	\$139,562,000	\$ 21,000	1.67%	\$ 236

EXHIBIT III

UNIVERSITY OF RICHMOND SOURCES OF ENDOWMENT PRINCIPAL 1979-1996 (000)

Year	Market Value	Gifts and Other Additions	Income in Excess or (Deficit) of Spending Rate	Appreciation	Income Applied to Operations
1979	\$ 71,249				
1980	\$ 77,536	\$ 4,730	\$ 700	\$ 857	\$ 3,764
1981	\$ 88,133	\$ 7,371	\$1,670	\$ 1,556	\$ 3,482
1982	\$ 86,768	\$ 3,966	\$3,035	(\$8,366)	\$ 3,927
1983	\$130,358	\$ 6,855	\$3,506	\$33,229	\$ 4,856
1984	\$127,735	\$ 6,882	\$3,245	(\$12,750)	\$ 5,255
1985	\$162,748	\$ 8,644	\$3,355	\$23,014	\$ 6,563
1986	\$204,786	\$ 7,709	\$2,670	\$31,659	\$ 7,229
1987	\$229,292	\$ 4,761	\$2,000	\$17,745	\$ 8,191
1988	\$242,288	\$ 9,128	\$1,625	\$ 2,243	\$ 9,572
1989	\$265,310	\$ 6,814	\$2,270	\$13,938	\$10,501
1990	\$280,507	\$12,085	\$1,235	\$ 1,877	\$11,769
1991	\$297,478	\$ 9,445	-0-	\$ 7,526	\$11,892
1992	\$328,790	\$ 8,122	(\$3,100)	\$26,290	\$13,900
1993	\$372,436	\$12,557	(\$5,800)	\$36,889	\$14,746
1994	\$401,636	\$13,520	(\$7,545)	\$23,225	\$16,786
1995	\$443,885	\$ 8,980	(\$6,715)	\$39,984	\$17,415
1996	\$551,542	<u>\$54,697</u>	<u>(\$7,335)</u>	<u>\$60,295</u>	<u>\$19,298</u>
		<u>\$186,266</u>	<u>(\$5,184)</u>	<u>\$299,211</u>	<u>\$169,146</u>

EXHIBIT IV

UNIVERSITY OF RICHMOND COMPARISON OF EDUCATIONAL AND GENERAL REVENUES PER FULL-TIME STUDENT FISCAL YEAR 1995

	<u>Tuition and Fees</u>	<u>%</u>	<u>Federal Grants and Contracts</u>	<u>%</u>	<u>State Grants and Contracts</u>	<u>%</u>	<u>Private Gifts, Grants and Contracts</u>	<u>%</u>
University of Richmond	\$15,629	67.59	\$ 394	1.70	\$ 121	0.52	\$ 967	4.18
<u>Group I</u>								
Bucknell University	\$18,280	79.32	\$ 570	2.47	\$ 453	1.97	\$1,315	5.71
Colgate University	\$19,745	74.95	\$ 822	3.12	\$ 189	0.72	\$2,091	7.94
College of Holy Cross	\$18,022	76.28	\$ 654	2.77	-0-	0.00	\$2,385	10.09
Davidson College	\$16,822	62.83	\$ 444	1.66	\$ 365	1.36	\$6,055	22.62
Franklin & Marshall College	\$19,509	72.59	\$ 767	2.85	\$ 456	1.70	\$1,742	6.48
Furman University	\$14,436	69.23	\$ 631	3.03	\$ 74	0.35	\$1,462	7.01
Lafayette College	\$19,238	74.89	\$ 464	1.81	\$ 105	0.41	\$1,728	6.73
Stetson University	\$14,378	69.19	\$ 560	2.70	\$ 24	0.12	\$3,072	14.57
Trinity College (Conn.)	\$23,739	70.94	\$2,778	8.30	\$ 336	1.00	\$ 478	1.43
Trinity University (Tex.)	\$12,755	53.74	\$1,134	4.78	\$ 288	1.21	\$1,546	6.51
Washington & Lee Univ.	\$13,897	52.35	\$ 346	1.30	-0-	0.00	\$5,291	19.93
Average	\$17,347	68.71	\$ 834	3.30	\$ 208	0.82	\$2,465	9.76
Wake Forest University	\$15,033	21.18	\$10,621	14.96	\$1,752	2.47	\$6,077	8.56
<u>Group II</u>								
Amherst College	\$19,718	58.44	\$1,006	2.98	\$ 39	0.12	\$3,247	9.62
Bryn Mawr College	\$25,687	56.76	\$1,965	4.34	\$ 197	0.44	\$4,707	10.40
Carleton College	\$19,294	69.73	\$ 731	2.64	\$ 324	1.17	\$2,254	8.15
Oberlin College	\$20,207	69.75	\$1,080	3.73	\$ 13	0.04	\$2,346	8.10
Smith College	\$18,526	60.41	\$ 851	2.77	\$ 124	0.40	\$4,036	13.16
Swarthmore College	\$19,029	45.57	\$1,635	3.92	\$ 62	0.15	\$5,857	14.03
Wesleyan University (Conn.)	\$20,847	66.10	\$2,865	9.08	\$ 635	2.01	\$2,408	7.63
Williams College	\$19,298	57.00	\$ 862	2.55	\$ 64	0.19	\$3,635	10.74
Average	\$20,326	59.46	\$1,374	4.02	\$ 182	0.53	\$3,561	10.42
Dartmouth College	\$25,898	39.63	\$11,073	16.94	\$1,570	2.40	\$8,930	13.66
William & Mary College	\$6,104	43.24	\$1,150	8.15	\$5,233	37.07	\$1,196	8.47

Wake Forest, Dartmouth and William and Mary are shown separately because their figures tend to skew the averages. Wake Forest includes its hospital as a part of its IPEDS report and consequently there is no accurate way to remove all components of the hospital without skewing other ratios such as endowment income and endowment principal per student.

<u>Endowment Income</u>	<u>%</u>	<u>Sales and Services</u>	<u>%</u>	<u>Other Sources</u>	<u>%</u>	<u>TOTAL</u>
\$5,205	22.51	\$ 13	0.06	\$ 795	3.44	\$23,124
\$1,460	6.34	\$187	0.81	\$ 781	3.39	\$23,046
\$2,696	10.23	\$124	0.47	\$ 678	2.57	\$26,345
\$1,897	8.03	-0-	0.00	\$ 669	2.83	\$23,627
\$2,468	9.22	-0-	0.00	\$ 619	2.31	\$26,773
\$3,682	13.70	-0-	0.00	\$ 718	2.67	\$26,874
\$2,737	13.13	\$779	3.74	\$ 733	3.52	\$20,852
\$3,170	12.34	-0-	0.00	\$ 985	3.83	\$25,690
\$1,420	6.83	\$422	2.03	\$ 948	4.56	\$20,779
\$4,590	13.72	-0-	0.00	\$1,543	4.61	\$33,464
\$5,951	25.07	-0-	0.00	\$2,062	8.69	\$23,736
\$6,105	23.00	-0-	0.00	\$ 906	3.41	\$26,545
\$3,289	13.03	\$137	0.54	\$ 967	3.83	\$25,247
\$4,035	5.68	\$175	0.25	\$33,288	46.90	\$70,981
\$ 9,021	26.74	\$ 317	0.94	\$ 393	1.16	\$33,741
\$ 9,440	20.86	\$1,005	2.22	\$2,256	4.98	\$45,257
\$ 4,577	16.54	-0-	0.00	\$ 491	1.77	\$27,671
\$ 4,321	14.92	\$ 18	0.06	\$ 985	3.40	\$28,970
\$ 5,782	18.85	-0-	0.00	\$1,350	4.40	\$30,669
\$11,321	27.11	-0-	0.00	\$3,854	9.23	\$41,758
\$ 3,275	10.38	\$ 349	1.11	\$1,160	3.68	\$31,539
\$ 8,280	24.46	\$ 813	2.40	\$ 906	2.68	\$33,858
\$ 7,002	20.48	\$ 313	0.92	\$1,424	4.17	\$34,182
\$ 9,965	15.25	\$3,270	5.00	\$4,646	7.11	\$65,352
\$ 236	1.67	\$ 2	0.01	\$ 197	1.40	\$14,118

EXHIBIT V

UNIVERSITY OF RICHMOND COMPARISON OF EDUCATIONAL AND GENERAL EXPENDITURES PER FULL-TIME STUDENT FISCAL YEAR 1995

	<u>Instruction</u>	<u>%</u>	<u>Research</u>	<u>%</u>	<u>Public Service</u>	<u>%</u>	<u>Academic Support</u>	<u>%</u>
University of Richmond	\$ 7,173	33.8	\$ 186	0.9	\$ 601	2.8	\$2,955	13.9
University of Richmond (1)	\$ 7,173	33.2	\$ 186	0.9	\$ 601	2.8	\$2,955	13.7
University of Richmond (2)	\$ 7,173	32.7	\$ 186	0.8	\$ 601	2.7	\$2,955	13.5
<u>Group I</u>								
Bucknell University	\$ 7,509	32.9	\$ 215	0.9	\$ 329	1.4	\$2,464	10.8
Colgate University	\$ 9,671	37.0	\$ 346	1.3	-0-	0.0	\$2,013	7.7
College of Holy Cross	\$ 6,533	29.7	\$ 369	1.7	-0-	0.0	\$1,521	6.9
Davidson College	\$ 9,941	36.0	\$ 248	0.9	\$ 37	0.1	\$2,318	8.4
Franklin & Marshall College	\$ 8,279	29.1	\$ 457	1.6	\$ 104	0.4	\$1,773	6.2
Furman University	\$ 7,513	35.8	\$ 213	1.0	\$ 9	0.0	\$1,684	8.0
Lafayette College	\$ 8,935	33.3	\$ 296	1.1	\$ 15	0.1	\$2,418	9.0
Stetson University	\$ 6,289	33.6	\$ 136	0.7	\$ 488	2.6	\$1,890	10.1
Trinity College (Conn.)	\$12,122	39.9	\$ 271	0.9	\$ 364	1.2	\$2,625	8.6
Trinity University (Tex.)	\$ 8,676	36.2	\$ 471	2.0	\$ 844	3.5	\$2,275	9.5
Washington & Lee Univ.	\$10,311	45.6	\$ 165	0.7	\$ 124	0.5	\$2,635	11.7
Average	\$ 8,707	35.4	\$ 290	1.2	\$ 210	0.9	\$2,147	8.7
Wake Forest University	\$42,193	60.8	\$10,700	15.4	\$1,307	1.9	\$3,330	4.8
<u>Group II</u>								
Amherst College	\$11,163	32.1	\$ 958	2.8	-0-	0.0	\$3,548	10.2
Bryn Mawr College	\$13,342	29.6	\$ 1,021	2.3	\$ 941	2.1	\$5,948	13.2
Carleton College	\$ 8,620	31.4	\$ 247	0.9	-0-	0.0	\$2,750	10.0
Oberlin College	\$ 8,268	30.0	\$ 195	0.7	-0-	0.0	\$3,758	13.6
Smith College	\$10,631	32.4	\$ 500	1.5	-0-	0.0	\$3,666	11.2
Swarthmore College	\$11,627	28.6	\$ 1,377	3.4	\$ 261	0.6	\$4,082	10.0
Wesleyan University (Conn.)	\$11,826	37.4	\$ 3,173	10.0	-0-	0.0	\$2,556	8.1
Williams College	\$12,514	37.8	-0-	0.0	-0-	0.0	\$2,020	6.1
Average	\$10,999	32.2	\$ 934	2.7	\$ 150	0.4	\$3,541	10.4
Dartmouth College	\$22,284	35.2	\$12,421	19.6	-0-	0.0	\$4,022	6.3
William & Mary College	\$ 6,411	46.5	\$ 1,481	10.7	\$ 1	0.0	\$2,089	15.2

(1) Includes 50% of Athletic Grants

(2) Includes 100% Athletic Grants

Wake Forest, Dartmouth and William and Mary are shown separately because their figures tend to skew the averages. Wake Forest includes its hospital as a part of its IPEDS report and consequently there is no accurate way to remove all components of the hospital without skewing other ratios such as endowment income and endowment principal per student.

<u>Student Services</u>	<u>%</u>	<u>Institutional Support</u>	<u>%</u>	<u>Operation Maintenance</u>	<u>%</u>	<u>Scholarships</u>	<u>%</u>	<u>Mandatory Transfers</u>	<u>%</u>	<u>Total</u>
\$1,591	7.5	\$3,445	16.2	\$1,938	9.1	\$2,583	12.2	\$757	3.6	\$21,229
\$1,591	7.4	\$3,445	16.0	\$1,938	9.0	\$2,929	13.6	\$757	3.5	\$21,575
\$1,591	7.3	\$3,445	15.7	\$1,938	8.8	\$3,275	14.9	\$757	3.5	\$21,921
\$2,718	11.9	\$2,552	11.2	\$2,462	10.8	\$4,360	19.1	\$203	0.9	\$22,812
\$1,780	6.8	\$3,673	14.1	\$2,144	8.2	\$5,694	21.8	\$795	3.0	\$26,116
\$2,673	12.1	\$2,922	13.3	\$2,386	10.8	\$4,632	21.0	\$993	4.5	\$22,029
\$2,426	8.8	\$5,078	18.4	\$2,257	8.2	\$5,323	19.3	-0-	0.0	\$27,628
\$3,155	11.1	\$4,014	14.1	\$2,585	9.1	\$7,292	25.6	\$793	2.8	\$28,452
\$3,244	15.5	\$2,767	13.2	\$1,444	6.9	\$3,909	18.6	\$183	0.9	\$20,966
\$3,727	13.9	\$3,357	12.5	\$2,319	8.6	\$5,275	19.7	\$502	1.9	\$26,844
\$1,512	8.1	\$2,651	14.2	\$1,946	10.4	\$3,465	18.5	\$344	1.8	\$18,721
\$1,927	6.3	\$3,859	12.7	\$2,357	7.8	\$6,040	19.9	\$814	2.7	\$30,379
\$2,134	8.9	\$3,335	13.9	\$1,677	7.0	\$4,357	18.2	\$179	0.7	\$23,948
\$1,748	7.7	\$3,099	13.7	\$1,839	8.1	\$2,670	11.8	-0-	0.0	\$22,591
\$2,459	10.0	\$3,392	13.8	\$2,129	8.7	\$4,820	19.6	\$437	1.8	\$24,591
\$1,281	1.8	\$4,066	5.9	\$3,177	4.6	\$3,285	4.7	\$ 40	0.1	\$69,379
\$2,277	6.5	\$5,546	15.9	\$4,745	13.6	\$6,549	18.8	-0-	0.0	\$34,786
\$3,533	7.8	\$6,009	13.3	\$3,554	7.9	\$9,232	20.5	\$1,543	3.4	\$45,123
\$2,838	10.4	\$4,702	17.2	\$2,270	8.3	\$5,913	21.6	\$ 74	0.3	\$27,414
\$2,736	9.9	\$3,505	12.7	\$2,165	7.9	\$6,354	23.1	\$ 581	2.1	\$27,562
\$2,350	7.2	\$5,799	17.6	\$2,866	8.7	\$6,489	19.7	\$ 559	1.7	\$32,860
\$4,203	10.3	\$6,572	16.2	\$2,296	5.6	\$6,784	16.7	\$3,436	8.5	\$40,638
\$1,695	5.4	\$4,280	13.5	\$2,300	7.3	\$5,421	17.1	\$ 383	1.2	\$31,634
\$3,603	10.9	\$5,805	17.5	\$3,212	9.7	\$4,778	14.4	\$1,166	3.5	\$33,098
\$2,904	8.5	\$5,277	15.5	\$2,926	8.6	\$6,440	18.9	\$ 968	2.8	\$34,139
\$5,849	9.2	\$5,644	8.9	\$4,122	6.5	\$7,495	11.8	\$1,559	2.5	\$63,396
\$ 597	4.3	\$1,476	10.7	\$ 765	5.6	\$ 957	6.9	-0-	0.0	\$13,777

EXHIBIT VI

1995-96 FINANCIAL AID SUMMARY REPORT

	<u>No. Students</u>	<u>Amount</u>	
<u>All Degree Programs</u>			
Undergraduate	1,993	\$19,903,984	66%
Law	442	9,299,091	31%
Graduate	<u>107</u>	<u>860,227</u>	3%
	2,542	\$30,063,302	100%
<u>Undergraduate Degree Programs</u>			
<u>Source of Funding</u>			
State	546	\$ 793,929	4%
Federal	1,050	6,669,510	34%
Private	360	832,538	4%
University of Richmond	**1,463	<u>11,618,007</u>	<u>58%</u>
		\$19,903,984	100%
<u>Basis for Aid</u>			
Need	887	\$ 7,819,462	39%
Merit	499	3,123,882	16%
Athletic	209	2,544,549	13%
Other	1,339	<u>6,416,090</u>	32%
		\$19,903,984	100%
<u>Type of Aid</u>			
Grants	1,782	\$13,686,430	69%
Loans	986	6,069,104	30%
Work Study	268	<u>148,449</u>	1%
		\$19,903,984	100%

**This figure includes all students receiving need, merit, athletic, and special talent awards funded by the University.

EXHIBIT VII

COMPARISON OF NET TUITION AFTER SCHOLARSHIPS FISCAL YEAR 1995

<u>Institution</u>	<u>Tuition and Fees</u>	<u>Scholarships</u>	<u>Net Tuition and Fees</u>	<u>Average Discount (1)</u>
University of Richmond	\$15,629	\$2,583	\$13,046	16.53%
University of Richmond (2)	\$15,629	\$2,929	\$12,700	18.74%
University of Richmond (3)	\$15,629	\$3,275	\$12,354	20.95%
<u>Group I</u>				
Bucknell University	\$18,280	\$4,360	\$13,920	23.85%
Colgate University	\$19,745	\$5,694	\$14,051	28.84%
College of Holy Cross	\$18,022	\$4,632	\$13,390	25.70%
Davidson College	\$16,822	\$5,323	\$11,499	31.64%
Franklin & Marshall College	\$19,509	\$7,292	\$12,217	37.38%
Furman University	\$14,436	\$3,909	\$10,527	27.08%
Lafayette College	\$19,238	\$5,275	\$13,963	27.42%
Stetson University	\$14,378	\$3,465	\$10,913	24.10%
Trinity College (Conn.)	\$23,739	\$6,040	\$17,699	25.44%
Trinity University (Texas)	\$12,755	\$4,357	\$ 8,398	34.16%
Washington & Lee University	\$13,897	\$2,670	\$11,227	19.21%
Average	\$17,347	\$4,820	\$12,527	27.79%
Wake Forest University	\$15,033	\$3,285	\$11,748	21.85%
<u>Group II</u>				
Amherst College	\$19,718	\$6,549	\$13,169	33.21%
Bryn Mawr College	\$25,687	\$9,232	\$16,455	35.94%
Carleton College	\$19,294	\$5,913	\$13,381	30.65%
Oberlin College	\$20,207	\$6,354	\$13,853	31.44%
Smith College	\$18,526	\$6,489	\$12,037	35.03%
Swarthmore College	\$19,029	\$6,784	\$12,245	35.65%
Wesleyan University (Conn.)	\$20,847	\$5,421	\$15,426	26.00%
Williams College	\$19,298	\$4,778	\$14,520	24.76%
Average	\$20,326	\$6,440	\$13,886	31.68%
Dartmouth College	\$25,898	\$7,495	\$18,403	28.94%
William and Mary	\$ 6,104	\$ 957	\$ 5,147	15.68%

(1) The "discount" is the per capita scholarship expenditure divided by the per capita tuition and fees income.

(2) Includes 50% of Athletic Grants.

(2) Includes 100% of Athletic Grants.

EXHIBIT VIII

COMPARISON OF NET TOTAL REVENUES FISCAL YEAR ENDED 1995

<u>Institution</u>	<u>Net Revenue Per Full-Time Student</u>
University of Richmond	\$1,895
<u>Group I</u>	
Bucknell University	\$ 234
Colgate University	\$229
College of Holy Cross	\$1,598
Davidson College	(\$855)
Franklin & Marshall College	(\$1,578)
Furman University	(\$114)
Lafayette College	(\$1,154)
Stetson University	\$2,058
Trinity College (Conn.)	\$3,085
Trinity University (Texas)	(\$212)
Wake Forest University	\$1,602
Washington & Lee University	\$3,954
Average	\$737
<u>Group II</u>	
Amherst College	(\$1,045)
Bryn Mawr College	\$ 134
Carleton College	\$ 257
Dartmouth College	\$1,956
Oberlin College	\$1,408
Smith College	(\$2,191)
Swarthmore College	\$1,120
Wesleyan University	(\$95)
Williams College	\$760
Average	\$256
William and Mary	(\$341)

Total Current Fund revenues per student less total Current Fund expenditures per student. Non-mandatory transfers are excluded from total Current Fund expenditures.

STATEMENT OF PURPOSE

UNIVERSITY OF RICHMOND

STATEMENT OF PURPOSE

The University of Richmond is an independent, privately-endowed institution of higher education that provides a comprehensive academic program for men and women. It offers the intimacy of a small university and the diverse educational opportunities that derive from undergraduate degree programs in the liberal arts and sciences and in business, as well as graduate and professional programs in law, business, and selected areas of the arts and sciences. The University also provides a variety of credit and continuing education programs to the larger community. Related to the Baptist General Association of Virginia, the University affirms its commitment to serve individuals of all faiths and persuasions, without regard to race, sex, age, physical handicap, or national origin.

The educational objectives of the University are:

- to cultivate in students the interest, capacity, and skills necessary for independent intellectual inquiry and life-long learning;
- to convey to students a representative portion of that body of knowledge that has accumulated and endured through the history of cultures;
- to encourage and aid students in the development of basic beliefs, values, and attitudes;
- to assist students in selecting and preparing for careers and for study in graduate and professional schools;
- to foster in students personal habits that contribute to health and physical fitness.

In order to achieve these objectives, the University is committed to:

- an educational environment conducive to the development of the whole person--intellectually, socially, spiritually, physically, and morally;
- an academic setting that guarantees and encourages freedom of thought, expression, and association;
- an undergraduate curriculum that requires mastery of essential intellectual tools, understanding of basic aspects of human culture, extensive knowledge of at least one area of study, and physical exercise;
- a faculty dedicated primarily to excellent teaching and dialogue with students, while remaining actively engaged in scholarly, scientific, and artistic creativity;
- a diverse, largely full-time and residential student body that participates in a broad range of University activities;
- the essential resources for learning, such as libraries, laboratories, studios, computers, and audio-visual facilities and materials;
- opportunities for social commitment and public service, internships, travel and study abroad, and other appropriate learning experiences outside the campus;
- a program of varied social, spiritual, and physical activities that provide occasions for growth, fun, and fellowship;
- an administration that preserves and enhances the University's environment and resources, and that represents the institution to the broader community it serves.

Adopted by
University of Richmond Board of Trustees
May 1987